## **ORIGINAL**

# KENYATTA NATIONAL HOSPITAL

## MWAI KIBAKI HOSPITAL-KNH ANNEX



## Tender Document For SUPPLY AND DELIVERY OF LAUNDRY DETERGENTS AND CLEANSING MATERIALS

-----

(Reserved for Youth, Women and Person's Living with Disability)

**TENDER NO: MKH/T/24/2023-2024** 

THE CHIEF EXECUTIVE OFFICER KENYATTA NATIONAL HOSPITAL-MWAI KIBAKI HOSPITAL

> P.O Box 541- 10106 OTHAYA.

Closing date: 15/11/2023 10:00am

## TABLE OF CONTENT

APPENDIX TO THE PREFACEiv					
GUID	GUIDELINES FOR PREPARATION OF TENDER DOCUMENTSiv				
1.	GENERAL	. i\			
2.	PART 1 - TENDERING PROCEDURES	. i۱			
3.	PART 2 - PROCUREMENT ENTITY'S REQUIREMENTS				
4.	PART 3 - CONDITIONSOFCONTRACTANDCONTRACTFORMS	٠ ١			
INVI	TATION TO TENDER	۷i			
Sect	ion -Instructions to Tenderers	. 1			
Α	General Provisions	. 1			
1	Scope of Tender1				
2	Fraud and Corruption				
3	Eligible Tenderers				
4	Eligible Goods and Related Services	. :			
В.	Contents of Request for Tenders Document	. 3			
5.	Sections of Tendering Document	. 3			
6	Clarification of Tender Document				
7	Amendment of Tender Document	. 4			
C.	Preparation of Tenders	F			
8	Cost of Tendering	, ,			
9	Language of Tender				
10	Documents Comprising the Tender	. 5			
11	Form of Tender and Price Schedules				
12	Alternative Tenders				
13 14	Tender Prices and Discounts				
15	Documents Establishing the Eligibility and Conformity of the Goods and Related Services				
16	Documents Establishing the Eligibility and Qualifications of the Tenderer				
17	Period of Validity of Tenders				
18	Tender Security				
19	Format and Signing of Tender	. 5			
D.	Submission and Opening of Tenders	ç			
20	Sealing and Marking of Tenders				
21	Deadline for Submission of Tenders	10			
22	Late Tenders				
23	Withdrawal, Substitution, and Modification of Tenders				
24	Tender Opening	TC			
E.	Evaluation and Comparison of Tenders	11			
25	Confidentiality	11			
26	Clarification of Tenders				
27	Deviations, Reservations, and Omissions				
28 29	Determination of Responsiveness				
30	Correction of Arithmetical Errors				
31	Conversion to Single Currency				
31	Conversion to Single Currency	13			

	Margin of Preference and Reservations	
33	Evaluation of Tenders	
34 35	Comparison of Tenders	
36.	Abnormally High Tenders	
37.	Post Qualification of the Tenderer	
38.	Lowest Evaluated Tender	
39.	Procuring Entity's Right to Accept Any Tender, and to Reject Any or All	. 15
F.	AwardofContract	. 15
40.	Award Criteria	
41.	Notice of Intention to enter into a Contract	
42.	Stand still Period	
43. 44.	Debriefing by the Procuring Entity  Letter of Award	
44. 45.	Signing of Contract	
46.	Performance Security	
47.	Publication of Procurement Contract	
48.	Procurement Related Complaint	. 17
CECT	TON II TENDED DATA CHEFT/TDC)	10
SECI	ION II - TENDER DATA SHEET(TDS)	. 10
SECT	ION III - EVALUATION AND QUALIFICATION CRITERIA	. 22
1. <b>G</b> e	neral Provisions	. 22
	aluation of Tenders (ITT33)	
	RGIN OF PREFERENCE	
4. PO	st Qualification of Tenderers (ITT37)	. ZO
SECT	ION IV-TENDERINGFORMS	. 28
	of Tender	
Certi	icate of IndependentTender Determination32	
Certi Self-	icate of IndependentTender Determination12 leclaration	
Certi Self-o Form Appe	ricate of IndependentTender Determination	
Certi Self-o Form Appe	ricate of IndependentTender Determination	
Certi Self-o Form Appe 	ricate of IndependentTender Determination	
Certi Self-G Form Appe  6 Tend	Ficate of IndependentTender Determination	
Certi Self-o Form Appe 6 Tend T	Ficate of IndependentTender Determination	10
Certi Self-orm Appe 6 Tend Tend Tend	ricate of IndependentTender Determination	
Certi Self-o Form Appe  6 Tend Tend Price	ricate of IndependentTender Determination	43
Certi Self-o Form Appe  6 Tend Tend Price FORM	ricate of IndependentTender Determination	43 49
Certi Self-orm Appe 	Ficate of IndependentTender Determination	43 49 50 51
Certi Self-orm Appe 	Ficate of IndependentTender Determination	43 49 50 51
Certi Self-c Form Appe  6 Tend Tend Tend Price FORM FORM MANU	ricate of IndependentTender Determination	43 49 50 51 52
Certi Self-c Form Appe  6 Tend Tend Tend Price FORM FORM MANU	Ficate of IndependentTender Determination	43 49 50 51 52
Certi Self-o Form Appe  6 Tend Tend Price FORM FORM MANU PART	ricate of IndependentTender Determination	43 49 50 51 52 53
Certi Self-orm Appe 	icate of IndependentTender Determination	43 49 50 51 52 53
Certi Self-orm Appe 	icate of IndependentTender Determination	43 49 50 51 52 53 53
Certi Self-orm Appe 	icate of IndependentTender Determination	43 49 50 51 52 53 53 54
Certi Self-orm Appe 	icate of IndependentTender Determination	43 49 50 51 52 53 53 54 55
Certi Self-o Form Appe 	icate of IndependentTender Determination	43 49 50 51 52 53 53 54 55 56
Certi Self-or Form Appe 	icate of IndependentTender Determination	43 49 50 51 52 53 54 55 58 59
Certi Self-orm Appe 	lectaration 32 lectaration 33 lectaration 33 lectaration 33 lectaration 34 lectaration 35 lectaration 36 lectaration 37 lectaration 38 lectaration 38 lectaration 39 lectar	43 49 50 51 52 53 54 55 56 59
Certi Self-or Form Appe 	lectaration 32 lectaration 33 lectaration 33 lectaration 34 lectaration 35 lectaration 36 lectaration 37 lectaration 37 lectaration 38 lectaration 38 lectaration 39 lectar	43 49 50 51 52 53 53 54 55 56 59
Certi Self-orm Appe 	icate of IndependentTender Determination	43 49 50 51 52 53 53 54 55 56 59 60
Certi Self-orm Appe 	lectaration 32 lectaration 33 lectaration 33 lectaration 34 lectaration 35 lectaration 36 lectaration 37 lectaration 37 lectaration 38 lectaration 38 lectaration 39 lectar	43 49 50 51 53 53 54 55 56 59 60

FORM No.2:REQUEST FOR REVIEW	82
FORM No.3:LETTER OF AWARD	
FORM No.4-CONTRACT AGREEMENT	
FORM No.5-PERFORMANCE SECURITY [Option1- Unconditional Demand Bank Guarantee]	85
FORM No.6-PERFORMANCE SECURITY [Option2- Performance Bond]	86
FORM No.7-ADVANCE PAYMENT SECURITY [Demand Bank Guarantee]	88
FORM No.8-BENEFICIAL OWNERSHIP DISCLOSURE FORM	88



MWAI KIBAKI HOSPITAL-KNH ANNEX THE CHIEF EXECUTIVE OFFICER KENYATTA NATIONAL HOSPITAL-MWAI KIBAKI HOSPITAL P.O BOX 541-10106 OTHAYA.

Email:; procurementothaya@gmail.com

TENDER NO: MKH/T/24/2023-2024

TENDER NAME: SUPPLY AND DELIVERY OF LAUNDRY DETERGENTS AND CLEANSING MATERIALS

- 1.INVITATIONTOTENDER
- 2. PROCURING ENTITY: KENYATTA NATIONAL HOSPITAL-MWAI KIBAKI HOSPITAL
- 3. CONTRACT NAME AND DESCRIPTION: Supply and delivery of laundry detergents and cleansing material.

KENYATTA NATIONAL HOSPITAL-MWAI KIBAKI HOSPITAL invites eligible bidders for the supply and delivery of laundry detergents and cleansing material Tendering will be conducted under open competitive method National using a standardized tender document. Tendering is open to all qualified and interested tenderes.

Incase this tender is subject to a Reservation, specify the Group is eligible to tender, Inserting. "Tendering is open to all Small and Medium Enterprises registered

Incase tender is subject to Multiple contracts/ lots, insert "Tenderers will be allowed to tender for one or more lots". (Not applicable).

4. Qualified and interested tenderers may obtain further information and inspect the Tender Documents during weekdays and office working hours [0900 to 1600hours] at the address given below.

THE CHIEF EXECUTIVE OFFICER KENYATTA NATIONAL HOSPITAL MWAI KIBAKI HOSPITAL P.O BOX 541-10106, OTHAYA.

Email: procurementothaya@gmail.com

- 5. A complete set of tender documents may be purchased or obtained by interested tenders upon payment of a non- refundable fee of *Kenya shillings 1000* in cash or Banker's Chequeand payable to the address given below. Tender documents may be obtained electronically from the Website: <a href="https://www.knh.or.ke.Tender">www.knh.or.ke.Tender</a> documents obtained electronically will be free of charge.
- 6. Tender documents may be viewed and downloaded for free from the website: <a href="www.knh.or.ke">www.knh.or.ke</a> Tenderers who download the tender document must forward their particulars immediately to facilitate any further clarification or addendum.

DIRECTOR SUPPLY CHAIN MANAGEMENT KENYATTA NATIONAL HOSPITAL-MWAI KIBAKI HOSPITAL P.O BOX 541-10106, OTHAYA.

Email: procurementothaya@gmail.com

- 7. The Tenderer shall chronologically serialize all pages of the tender documents submitted.
- 8. Completed tenders must be delivered to the address below on or before 15/11/2023 at 10:00am
- 9. Electronic Tenders will not be permitted.

10. Tenders will be opened immediately after the deadline date and time specified above or any deadline date and time specified later. Tenders will be publicly opened in the presence of the Tenderers' designated representatives who choose to attend at the address below.

THE CHIEF EXECUTIVE OFFICER
KENYATTA NATIONAL HOSPITAL MWAI KIBAKIHOSPITAL,
Nyeri-Othaya Road, off Hospital Road
Administration block, Supply Chain Management Entrance,
P.O BOX 541-10106, OTHAYA.

Email:procurementothaya@gmail.com

- 11. Late tenders will be rejected.
- 12. The addresses referred to above are:
  - a. Address for obtaining further information and for purchasing tender documents
    - i. Mwai KIbaki Hospital
    - ii. Physical address: Nyeri County, Hospital Road, Mwai Kibaki Hospital, Administration Block, Supply Chain Management Division
    - iii. P.O. Box 541-10106 Othaya
    - iv. Director supply Chain management, Tel.0782620345,procurementothaya@gmail.com

## A. Address for Submission of Tenders.

- 1) Kenyatta National Hospital -Mwai Kibaki Hospital
- 2) Director, Supply Chain Management
- 3) Nyeri County, Hospital Road, Mwai Kibaki Hospital, Administration Block, Supply Chain Management Division.

## B. Address for Opening of Tenders.

- 1) Kenyatta National Hospital -Mwai Kibaki Hospital
- 1) Nyeri County, Hospital Road, Mwai Kibaki Hospital, Administration Block, Supply Chain Management Division.

## **PART1-TENDERING PROCEDURES**

## SECTION I: INSTRUCTIONS TO TENDERERS

#### A General Provisions

## 1. Scope of Tender

1.1 The Procuring Entity as defined in the **TDS** invites tenders for supply of goods and, if applicable, an yRelated Services incidental thereto, as specified in Section V, Supply Requirements. The name, identification, and number of lots (contracts) of this Tender Document are specified in the **TDS**.

## 1.2 Throughout this tendering document:

- a) The term "in writing "means communicated in written form (e.g.by mail, e-mail, fax, including if specified in the **TDS**, distributed or received through the electronic-procurement system used by the Procuring Entity) with proof of receipt;
- b) If the contexts or enquires, "singular" means "plural" and vice versa;
- c) "Day" means calendar day, unless otherwise specified as "Business Day". A Business Day is any day that is an official working day of the Procuring Entity. It excludes official public holidays.

## 2 Fraud and Corruption

- The Procuring Entity requires compliance with the provisions of the Public Procurement and Asset Disposal Act, 2015, Section62 "Declaration not to engage in corruption". The tender submitted by a person shall include a declaration that the person shall not engage in any corrupt or fraudulent practice and a declaration that the person or his or her sub-contractors are not debarred from participating in public procurement proceedings.
- The Procuring Entity requires compliance with the provisions of the Competition Act 2010, regarding collusive practices in contracting. Any tenderer found to have engaged in collusive conduct shall be disqualified and criminal and/or civil sanctions may be imposed. To this effect, Tenders shall be required tocomplete and sign the "Certificate of IndependentTender Determination" annexed to the Form of Tender.
- 23 Unfair Competitive Advantage Fairness and transparency in the tender process require that the firms or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consultig services related to this tender. To that end, the Procuring Entity shall indicate in the DataSheet

  and makeavailabletoallthefirmstogetherwiththistenderdocumentallinformationthatwouldinthatrespectgivesuch firm any unfair competitive advantage over competing firms.

## 3. EligibleTenderers

3.1 A Tenderer maybe afirm that is a private entity, an individual, a state-owned enterprise or institution subject to ITT3.7, or any combination of such entities in the form of a joint venture (JV) under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent. Public employees' andtheir close relatives (spouses, children, brothers, sisters and uncles and aunts) are not eligible to participate inthe tender.

In the case of a joint venture, all members shall be jointly and severally liable for the execution of the entire Contract in accordance with the Contract terms. The JV shall nominate Representative who shall have the authority to conduct all business for and onbehalf of any and all the members of the JV during the Tendering process and, in the event the JV is awarded the Contract, during contract execution. The maximum number of JV members shall be specified in the **TDS**.

- Public Officers of the Procuring Entity their Spouses, Child, Parent, Brother or Sister. Child, Parent, Brother or Sister of a Spouse their business associates or agents and firms/organizations in which they have a substantial or controlling interest shall not be eligible tender or be awarded a contract. Public Officers are also not allowed to participate in any procurement proceedings.
- 3.3 A Tenderer shall not have a conflict of interest. Any Tenderer found to have conflict of interest shall be disqualified. A Tenderer may be considered to have conflict of interest for the purpose of this Tendering process, if the Tenderer:
  - a) Directly or indirectly controls, is controlled by or is under common control with another Tenderer; or
  - b) Receives or has received any director in direct subsidy from another Tenderer; or
  - c) has the same-representative or ownership as another Tenderer; or
  - d) has a relationship with another Tenderer, directly or through common third parties, that puts it in a

- Position to influence the Tender of another Tenderer, or influence the decisions of the Procuring Entity regarding this Tendering process; or
- e) or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the goods that are the subject of the Tender; or
- f) or any of its affiliates has been hired (or is proposed tobe hired) by the Procuring Entity or Procuring Entity forthe Contract implementation; or
- g) would be providing goods,works,or non-consulting services resulting from or directly related to consulting services for the preparation or implementation of the project specified in the TDS ITT1.1 that it provided or were provided by any affiliate that directly or indirectly controls, is controlled by, or is under common control with that firm; or has a close business or family relationship with a professional staff of the Procuring Entity (or of the project implementing agency,who:(i) are directly or indirectly involved in the preparation of the tendering document or specifications of the Contract, and/or the Tender evaluation process of such Contract; or(ii) would be involved in the implementation or supervision of such Contract unless the conflict stemming from such relationship has been resolved in a manner acceptable to the Procuring Entity throughout the Tendering process and execution of the Contract.
- 3.4 A tenderer shall not be involved incorrupt, coercive, obstructive, collusive or fraudulent practice. A tenderer that Is proven to have been involved in any of these practices shall be automatically disgualified.
- A firm that is a Tenderer (either individually or as a JV member) shall not submit more than one Tender, except for permitted alternative Tenders. This includes participation as a subcontractor. Such participation shall result in the disqualification of all Tenders in which the firm is involved. A firm that is not a Tenderer or a JV member may participate as a subcontractor in more than one Tender. Members of a joint venture may not also make an individual tender, be a subcontractor in a separate tender or be part of another joint venture for the purposes of the same Tender.
- A Tenderer may have the nationality of any country, subject to the restrictions pursuant to ITT3.9. A Tenderer shall be deemed to have the nationality of a country if the Tenderer is constituted, incorporated or registered in and operates in conformity with the provisions of the laws of that country, as evidenced by its articles of incorporation (or equivalent documents of constitution or association) and its registration documents, as the case maybe. This criterion also shall apply to the determination of the nationality of proposed subcontractors or subconsultants for any part of the Contract including related Services.
- 3.7 A Tenderer that has been debarred by the PPRA from participating in public procurement shall be ineligible to tender or be awarded a contract. The list of debarred firm and individuals is available from the PPRA's websitewww.ppra.go.ke
- 3.8 Tenderers that are state-owned enterprises or institutions maybe eligible to compete and be awarded a Contract(s) only if they are(i) a legal public entity of the state Government and/or public administration,(ii) financially autonomous and not receiving any significant subsidies or budget support from any public entity or Government,and(iii) operating under commercial law and vested with legal rights and liabilities similar to any commercial enterprise to enable it compete with firms in the private sector on an equal basis. Public employees and their close relatives are not eligible to participate inthetender.
- Tenderers may be ineligible if their countries of origin(a) as a matter of law or official regulations, Kenya prohibits commercial relations with that country, or(b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, Kenya prohibits any import of goods or contracting for supply of goodsor services from that country, or any payments to any country, person, or entity in that country. A tenderer shall provide such documentary evidence of eligibility satisfactory to the Procuring Entity, as the Procuring Entity shall reasonably request.
- 3.10 Tenderers shall provide the qualification information statement that the tenderer (includingall members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods under this Invitation for tenders.
- 3.11 Where the law requires tenderers to be registered with certain authorities in Kenya, such registration requirements shall be defined in the TDS
- 3.12 The Competition Act of Kenya requires that firms wishing to tender as Joint Venture undertakings which may prevent, distort or lessen competition in provision of services are prohibited unless they are exemptin accordance with the provisions of Section25 of the CompetitionAct, 2010. JVs will be required to seek for exemption from the Competition Authority. Exemption shall not be a condition for tender, but it shall be a condition of contract award and signature. A JV tenderer shall be given opportunity to seek such exemption as a condition of award and signature of contract. Application for exemption from the Competition Authority of Kenya may be accessed from the website www.cak.go.ke.

## 4. Eligible Goods and Related Services

- 4.1 All the Goods and Related Servicesto be supplied under the Contract shall have their origin in any country that is eligible inaccordance with ITT3.9.
- For purposes of this ITT, the term "goods" includes commodities, rawmaterial, machinery, equipment, and industrial plants; and "related services" include services such as insurance, installation, training, and initial maintenance.
- The term "origin" means the country where the goods have been mined, grown, cultivated, produced, manufactured or processed; or, through manufacture, processing, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its components.
- A procuring entity shall ensure that the items listed below shall be sourced from Kenya and there shall be no substitutions from foreign sources. The affected items are:
  - a) motorvehicles, plant and equipment which are assembled in Kenya;
  - b) furniture, textile, foodstuffs, oil and gas, information communication technology, steel, cement, leather, agro-processed products, sanitary products, and other goods made in Kenya; or
  - c) Goods manufactured mined, extracted orgrowninKenya.
- Any goods, works and production processes with characteristics that have been declared by the relevant national environmental protection agency or by other competent authority as harmful to human beings and to the environment shall not be eligible for procurement.

## 5. Sections of Tendering Document

5.1 The tendering document consist of Parts1,2, and3, which include all the sections indicate below, and should be read inconjunction with any Addend an issued inaccordance with ITT8.

## **PART1: Tendering Procedures**

- i) Section I-Instructions to Tenderers (ITT)
- ii) Section II-Tendering DataSheet (TDS)
- iii) Section III-Evaluation and Qualification Criteria
- iv) Section IV-Tendering Forms

#### **PART2: Supply Requirements**

v) Section V-Schedule of Requirements

#### **PART 3: Contract**

- vi) Section VI-General Conditions of Contract (GCC)
- vii) Section VII-Special Conditions of Contract (SCC)
- viii) Section VIII-Contract Forms
- 5.2 The notice of Invitation to Tender or the notice to the prequalified Tenderers issued by the Procuring Entity is not part of the tendering document.
- 5.3 Unless obtained directly from the Procuring Entity, the Procuring Entity is not responsible for the completeness of the document, response store quests for clarification, the minutes of the pre-tender meeting (ifany), or addenda to the tendering document in accordance with ITT7.
- 5.4 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tendering document and to furnish with its Tender all information or documentation as is required by the tendering document.

## 6 Clarification of Tendering Document

A Tenderer requiring any clarification of the Tender Document shallcontact the Procuring Entity in writing at the Procuring Entity's address specified in the TDS or raise its enquiries during the pre-Tender meeting if provided for in accordance with ITT6.4. The Procuring Entity will respond in writing to any request for clarification, provided that such request is received no later than the period specified in the TDS prior to the deadline for submission of tenders. The Procuring Entity shall forward copie so fits response to all tenderers who have acquired the Tender documents in accordance with ITT5.3, including a description of the inquiry but without identifying its source. If so specified in the TDS, the Procuring Entity shall also promptly publish its response at the webpage identified in the TDS. Should the clarification result in changes to the

Essential elements of the Tender Documents, the Procuring Entity shall amend the Tender Documents following the procedure under ITT7.

- The Procuring Entity shallspecify in the **TDS** if a pre-tender conference willbe held, when and where. The Tenderer's designated representative is invited to attend a pre-Tender meeting. The purpose of the meeting will be to clarify issues and to answer questions on any matter that maybe raised at that stage.
- The Tenderer is requested to submit any questions in writing, to reach the Procuring Entity not later than the period specified in the **TDS** before the meeting.
- 6.4 Minutes of thepre-Tender meeting, if applicable, including the text of the questions asked by Tenderers and there sponses given, together with any responses prepared after the meeting, will be transmitted promptly to all Tenderers who have acquired the Tender Documents inaccordance with ITT6.3. Minutes shall not identify the source of the questions asked.
- The Procuring Entity shall also promptly publish anonymized (no names) Minutes of the pre-Tender meeting at the web page identified in the TDS. Any modification to the Tender Documents that maybe come necessary as a result of the pre-Tendermeeting shall be made by the Procuring Entity exclusively through the issue of an Addendum pursuant to ITT7 and not through the minutes of the pre-Tender meeting. Non-attendance at the pre-Tender meeting will not be a cause for disqualification of a Tenderer.

## 7. Amendment of Tendering Document

- 7.1 Atany time prior to the deadline for submission of Tenders, the Procuring Entity may amend the tendering document by issuing addenda.
- Any addendum issued shall be part of the tendering document and shall be communicated in writing to all who have obtained the tender document from the Procuring Entity in accordance with ITT6.3. The Procuring Entity shall also promptly publish the addendum on the Procuring Entity's webpage in accordance with ITT7.1.
- 7.3 To give prospective Tenderers reasonable time in which to take an addendum into account in preparing their Tenders, the Procuring Entity may, at its discretion, extend the deadline for the submission of Tenders, pursuant to ITT 21.2.

## C. Preparation of Tenders

## 8. Cost of Tendering

8.1 The Tenderer shall bear all costs associated with the preparation and submission of its Tender, and the Procuring Entity shall not be responsible or liable for those costs, regardless of the conductor outcome of the Tendering process.

## 9. Language of Tender

9.1 The Tender, as wellas all correspondence and documents relating to the Tender exchanged by the Tenderer and the Procuring Entity, shall be written in English Language. Supporting documents and printed literature that are part of the Tender may be in another language provided they are accompanied by an accurate translation of the relevant passages into the English Language, in which case, for purposes of interpretation of the Tender, such translation shall govern.

## 10. Documents Comprising the Tender

- 10.1 The Tender shall comprise the following:
  - a) Form of Tender prepared in accordance with ITT11;
  - b) Price Schedules: completed in accordance with ITT 11 and ITT13;
  - c) Tender SecurityorTender-Securing Declaration, in accordance withITT18.1;
  - d) Alternative Tender: if permissible, in accordance with ITT12;
  - e) Authorization: written confirmation authorizing the signatory of the Tender to commit the Tenderer, in accordance with ITT19.3;
  - f) Qualifications: documentary evidence in accordance with ITT 16.2 establishing the Tenderer qualifications to perform the Contract if its Tender is accepted;
  - g) Tenderer Eligibility: documentary evidence inaccordance with ITT16.1establishing the Tenderer

- Eligibility totender;
- h) Eligibility of Goods and Related Services: documentary evidence in accordance with ITT 15, establishing the eligibility of the Goods and Related Services to be supplied by the Tenderer;
- i) Conformity: documentary evidence in accordance with ITT15.2 that the Goods and Related Services conform to the tenderdocument; and
- j) Any otherdocumentrequiredinthe**TDS**.
- 10.2 In addition to the requirements under ITT 10.1, Tenders submitted by a JV shall include a copy of the Joint Venture Agreement entered into by all members. Alternatively, a letter of intent to execute a Joint Venture Agreement in the event of a successful Tender shall be signed by all members and submitted with the Tender, together with a copy of the proposed Agreement.
- 10.3 The Tenderer shall furnish in the Form of Tender information on commissions gratuities, and fees, if any, paid or to be paid to agents or any other party relating to this Tender.

## 11. Formof TenderandPriceSchedules

11.1 The Form of Tender and Price Schedules shallbe prepared using the relevant forms furnished in Section IV, Tendering Forms. The forms must be completed with out any alterations to the text. All blank spaces shall be filled in with the information requested. The Tenderer shall chronologically serialize pages of all tender documents submitted.

#### 12. AlternativeTenders

12.1 Unlessotherwisespecified in the TDS, alternative Tenders shall not be considered.

## 13. Tender Prices and discounts

- 13.1 The prices quoted by the Tenderer in the Form of Tender and in the Price, Schedules shall conform to the requirements specified below.
- 13.2 All lots (contracts) and items must be listed and priced separately in the Price Schedules.
- 13.3 The Tenderer shall quote any discounts and indicate the methodology for their application in the form of tender. Conditional discounts will be rejected.
- 13.4 Prices quoted by the Tenderer shall be fixed during the performance of the Contract and not subject to variation on any account, unless otherwise specified in the TDS. A Tender submitted with an adjustable price quotation shall be treated as non-responsive and shall be rejected, pursuant to ITT28. However, if in accordance with theTDS, prices quoted by the Tenderer shall be subject to adjustment during the performance of the Contract, a Tender submitted with a fixed price quotation shall not be rejected, but the price adjustments hall be treated as zero.
- 13.5 If specified in ITT1.1, Tenders are be inginvited for individual lots (contracts) or for any combination of lots (packages). Unless otherwise specified in the TDS, prices quoted shall correspond to 100% of the items specified for each lot and to 100% of the quantities specified for each item of alot. Tenderers wishing to offer discounts for the awardof more than one Contract shall specify in their Tender the price reductions applicable to each package, or alternatively, to individual Contracts within the package. Discounts shall be submitted in accordance with ITT13.4 provided the Tendersfor allots (contracts) are opened at the same time.
- 13.6 The terms EXW, CIP, CIF, DDP and other similar terms shall be governed by the rules prescribed in the current edition of Incoterms, published by the International Chamber of Commerce.
- 13.7 Prices shall be quoted as specified ineach Price Schedule included in SectionIV, Tendering Forms. The disaggregation of price components Is required solely for the purpose of facilitating the comparison of Tenders by the Procuring Entity. This shall not in any way limit the Procuring Entity's right to contracton any of the terms offered. In quoting prices, the Tenderer shall be free to use transportation through carriers registered in any eligible country. Similarly, the Tenderer may obtain insurance services from any eligible country in accordance with ITT3.6, Eligible Tenders. Prices shall be entered in the following manner:
  - a) For Goods manufactured in Kenya:

- I) the price of the Goods quoted EXW (ex-works, ex-factory, exwarehouse, exshowroom, oroff-the-shelf, asapplicable) final destination point indicated in the TDS, including all customs duties and sales and other taxes already paid or payable on the components and rawmaterial used in the manufacture or assembly of the Goods;
- ii) any sales tax and other taxes which will be payable in Kenyaon the Goods if the Contractisawarded to the Tenderer; and
- iii) the price for inland transportation, insurance, and other local services required to convey the Goods to their final destination specified in the TDS.
- b) For Goods manufactured outside Kenya, to be imported:
  - The price of the Goods, quoted CIP named placeof destination, in Kenya, as specified in the TDS;
  - ii) The price for inland transportation, insurance, and other local services required to convey the Goods from the named place of destination to their final destination specified in the TDS;
- c) For Goods manufactured outside Kenya, already imported:
  - i) the price of the Goods, including the original import value of the Goods; plus, any markup(orrebate); plus, any other relate local cost, and custom duties and other import taxes already paid or to be paid on the Goods already imported;
  - ii) the custom duties and other import taxes already paid (need to be supported with documentary evidence) or to be paid on the Goods already imported;
  - iii) any sales and other taxes levied in Kenya which will be payable on the Goods if the Contract is awarded to Tenderer; and
  - iv) The price for inland transportation, insurance, and other local services required to convey the Goods from the named place of destination to their final destination (Project Site) specified in the TDS.
- d) For Related Services, other than inland transportation and other services required to convey the Goods to their final destination, whenever such Related Services are specified in the Schedule of Requirements, the price of each item comprising the Related Services (inclusive of any applicable taxes).

#### 14. Currencies of Tender and Payment

- 14.1 The currency (ies) of the Tender, the currency(ies) of award and the currency(ies) of contract payments shall be the same.
- The Tenderer shall quote in Kenya shillings. If allowed in the TDS, the Tenderer may express the Tender price in any currency, provided it shall use no more than two foreign currencies in addition to the Kenya Shilling.
- 14.3 The rates of exchange to be used by the Tenderer shall be based on the exchange rates provided by the Central Bank of Kenya on the date 30 days prior to the actual date of tender opening.
- 15. Documents Establishing the Eligibility and Conformity of the Goods and Related Services
- 15.1 To establish the eligibility of the Goods and Related Services in accordance with ITT15, Tenderers shall complete the country of origin declarations in the Price Schedule Forms, included in Section IV, Tendering
- To establish the conformity of the Goods and Related Services to the tendering document, the Tenderer shall furnish as part of its Tender the documentary evidence that the Goods conform to the technical specifications and standards specified in Section VII, Schedule of Requirements.
- 15.3 The documentary evidence may be in the form of literature, drawings or data, and shall consist of a detailed item by item description of the essential technical and performance characteristics of the Goods and Related Services, demonstrating substantial responsiveness of the Goods and Related Services to the technical specification, and if applicable, a statement of deviations and exceptions to the provisions of the Section VII, Schedule of Requirements.
- 15.4 The Tenderer shall also furnish a listgivingfullparticulars, including available sourcesand current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning ofthe Goods during the period specified in the TDS following commencement of the use of the goods by the Procuring Entity.
- 15.5 Standards for workmanship,process,material,and equipment,as well as references to brand namesor catalogue numbers specified by the Procuring Entity in the Schedule of Requirements,are intended to bedescriptive only and not restrictive. The Tenderer may offer other standards of quality, brand names, and/or catalogue numbers, provided that it demonstrates, to the Procuring Entity's satisfaction, that the substitution ensure substantial equivalence or are superior to those specified in the Section VII, Schedule of Requirements.

## 16. Documents Establishing the Eligibility and Qualifications of the Tenderer

16.1 To establish Tenderer eligibility in accordance with ITT4, Tenderers shall complete the Form of

- Tender, included in Section IV, Tendering Forms.

  The documentary evidenceofthe Tenderer qualifications to perform the Contract if its Tender is accepted shall establish to the Procuring Entity's satisfaction:

  a) that, if required in the TDS, a Tenderer that does not manufacture or produce the Goods it offers to 16.2

supply shall submit the Manufacturer's Authorization using the form included in Section IV, Tendering Forms to demonstrate that it has been duly authorized by the manufacturer or producer of the Goods to supply these Goods inKenya;

- b) that, if required **in the TDS**, incase of a Tenderer not doing business within the Kenya, the Tendere ris or will be (if awarded the Contract) represented by an Agent in the country equipped and able to carry out the Supplier's maintenance, repair and spare parts-stocking obligations prescribed in the Conditions of Contractand/or Technical Specifications; and
- That the Tenderer meets each of the qualification criterion specified in Section III, Evaluation and Qualification Criteria.

## 17. Period of Validity of Tenders

- 17.1 Tenders shall remain valid for the Tender Validity period specified in the TDS. The Tender Validity period starts from the date fixed for the Tender submission deadline (as prescribed by the Procuring Entity in accordance with ITT 21.1). A Tender valid for a shorter period shall be rejected by the Procuring Entity as non-responsive.
- In exceptional circumstances, prior to the expiration of the Tender validity period, the Procuring Entity may request Tenderers to extend the period of validity of their Tenders. The request and the responses shall be made in writing. If a Tender Security is requested in accordance with ITT18, it shall also be extended for a corresponding period. A Tenderer may refuse the request without for feiting its Tender Security. A Tenderer granting the request shall not be required or permitted to modify its Tender, except as provided in ITT17.3.
- 17.3 If the award is delayed by a period exceeding the number of days to be specified in the TDS days beyond the expiry of the initial tender validity period, the Contract price shall be determined as follows:
  - a) in the case of **fixed price** contracts, the Contract price shall be the tender price adjusted by the factor specified **in the TDS**;
  - b) In the case of **adjustable price** contracts, no adjustment shall be made; or in any case, tender evaluation shall be based on the tender price without taking into consideration the applicable correction from those indicated above.

## 18. Tender Security

- **18.1** The Tenderer shall furnish as part of its Tender, either a Tender-Securing Declaration or aTende rSecurity, as specified in the TDS, in original form and, in the case of a Tender Security, in the amount and currency specified in the TDS.
- 18.2 A Tender Securing Declaration shall use the form included in Section IV, Tendering Forms.
- 18.3 If a Tender Security is specified pursuant to ITT18.1, the Tender Security shall be a demand guarantee in any of the following forms at the Tenderer option:
  - i) cash;
  - ii) a bankguarantee;
  - iii) a guarantee by an insurance company registered and licensed by the Insurance Regulatory Authority listed by the Authority; or
  - iv) a letter of credit; or
  - v) Guarantee by a deposit taking micro-finance institution, Sacco society, the Youth Enterprise Development Fund or the Women Enterprise Fund.
- 18.4 If an unconditional guarantee is issued by a non-Bank financial institution located outsideKenya, theissuing non-Bank financial institution shall have a correspondent financial institution located in Kenya to make it enforceable unless the Procuring Entity has agreed in writing, prior to Tender submission, that a correspondent financial institution is not required. In the case of a bank guarantee, the Tender Security shall be submitted either using the Tender Security Form included in Section IV, Tendering Forms, or in another substantially similar format approved by the Procuring Entity prior to Tender submission. The Tender Security shall be valid for thirty
  - (30) days beyond the original validity period of the Tender, or beyond any period of extension if requested under ITT17.2.
- 18.5 If a Tender Security is specified pursuant to ITT18.1, any Tender not accompanied by a substantially responsive Tender Security shall be rejected by the Procuring Entity as non-responsive.
- 18.6 If a Tender Security is specified pursuant to ITT 18.1, the TenderSecurity of unsuccessful Tenderers shall be returned as promptly as possible upon the successful Tenderer signing the Contract and furnishing the Performance Security pursuant to ITT46. The Procuring Entity shall also promptly return the tender security

to the tenderers where the procurement proceedings are terminated, all tenders were determined nonresponsive or a bidder declines to extend tender validity period.

- 18.7 The Tender Security of the successful Tenderershall is returned as promptly as possible once the successful Tenderer has signed the Contract and furnished the required Performance Security.
- 18.8 The Tender Security maybe for feited or the Tender Securing Declaration executed:
  - a) if a Tenderer withdraws its Tender during the period of Tender validity specified by the Tenderer in the Form of Tender, or any extension there to provided by the Tenderer; or
  - b) if the successful Tenderer fails to:
    - i) sign the Contractin accordance with ITT45; or
    - ii) Furnish a Performance Security in accordance with ITT46.
- 18.9 Where tender securing declaration is executed, the Procuring Entity shall recommend to the PPRA that PPRA debars the Tenderer from participating in public procurement as provided in the law.
- 18.10 The TenderSecurity orTender-SecuringDeclaration of a JVmust be in the name of the JV that submit sthe Tender. If the JV has not been legally constituted into a legally enforceable JV at the time of Tendering, the Tender Security or Tender-Securing Declaration shall be in the names of all future members as named in the letter of intent referred to in ITT3.1 and ITT10.2.
- 18.11 A tenderer shall not issue a tender security to guarantee itself.

## 19. Format and Signing of Tender

- 19.1 The Tenderer shall prepare one original of the documents comprising the Tender as described in ITT11 and clearly mark it "ORIGINAL." Alternative Tenders, if permitted in accordance with ITT12, shall be clearly marked "ALTERNATIVE." In addition, the Tenderer shall submit copies of the Tender, in the number specified in the TDS and clearly mark them "COPY." In the event of any discrepancy between the original and the copies, the original shall prevail.
- 19.2 Tenderers shall mark as "CONFIDENTIAL" information in their Tenders which is confidential to their business. This may include proprietary information, trade secrets, or commercial or financially sensitive information.
- 19.3 The original and all copiesof the Tender shall be typed or written in indelible ink and shall besigned by a person duly authorized to sign onbehalf of the Tenderer. This authorization shall consist of a written confirmation as specified in the TDS and shall be attached to the Tender. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the Tender where entries or amendments have been made shall be signed or initialed by the pers on signing the Tender.
- 19.4 In case the Tenderer is a JV, the Tender shall besigned by an authorized representtative of the JV onbehalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by members' legally authorized representatives.
- 19.5 Any inter-lineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Tender.

## D. Submission and Opening of Tenders

## 20 Sealing and Marking of Tenders

- 20.1 Depending on the sizes or quantities or weight of the tender documents, a tenderer may use an envelope, package or container. The Tenderer shall deliver the Tender in a single sealed envelope, or in a single sealed package, or in a single sealed container bearing the name and Reference number of the Tender, addressed to the Procuring Entity and awarning not to open before the time and date for Tender opening date. Within the single envelope, package or container, the Tenderer shall place the following separate, sealed envelopes:
  - a) in an envelope or package or container marked "ORIGINAL", all documents comprising the Tender, as described in ITT11; and
  - b) in an envelope or package or container marked "COPIES", all required copies of the Tender; and
  - c) if alternative Tenders are permitted in accordance with ITT12, and if relevant:
    - i) in an envelope or package or container marked "ORIGINAL -ALTERNATIVE TENDER", the alternative Tender; and
    - ii) In the envelope or package or container marked "COPIES- ALTERNATIVE TENDER", all required copies of the alternative Tender.
- 202 The inner envelopes or packages or container shall:
  - a) Bear the name and address of the Procuring Entity.

- b) Bear the name and address of the Tenderer; and
- c) Bear the name and Reference number of the Tender.
- 203 Where a tender package or container cannot fit in the tender box, the procuringentity shall:
  - a) Specify in the TDS where such documents should be received.
  - b) Maintain a record of tenders received and issue acknowledgement receipt note to each tenderer specifying time and date of receipt.
  - c) Ensure all tenders received are handed over to the tender opening committee for opening at the specified opening place and time.
- 204 If an envelope or package or container is not sealed and marked as required, the *Procuring Entity* will assume no responsibility for the misplacement or premature opening of the Tender. Tenders misplaced or opened prematurely will not be accepted.

#### 21. Deadline for Submission of Tenders

- 21.1 Tenders must be received by the Procuring Entity at the address and no late rthan the date and time specified in the TDS. When so specified in the TDS, Tenderers shall have the option of submitting their Tenders electronically. Tenderers submitting Tenders electronically shall follow the electronic Tender submission procedures specified in the TDS.
- 21.2 The Procuring Entity may, at its discretion, extend the deadline for the submission of Tenders by amending the tendering document inaccordance with ITT7, in which case all rights and obligations of the Procuring Entity and Tenderers previously subject to the deadline shall there after be subject to the deadline as extended.

#### 22. Late Tenders

22.1 The Procuring Entity shall not consider any Tender that arrives after the deadline for submission of Tenders. Any Tender received by the Procuring Entity after the deadline for submission of Tenders shall be declared late, rejected, and returned unopened to the Tenderer.

## 23. Withdrawal, Substitution, and Modification of Tenders

- 23.1 A Tenderer may withdraw, substitute, ormodify its Tender after ithas been submitted by sending a written notice, duly signed by anauthorized representative, and shall include copy of the authorization (the power of attorney) inaccordance with ITT19.3, (except that withdrawal notices do not require copies). The corresponding substitutionor modification of the Tender must accompany the respective written notice. All notices must be:
  - a) Prepared and submitted inaccordance with ITT20 and 21(except that withdrawal notices do not require copies), and in addition, the respective envelopes shall be clearly marked "WITHDRAWAL," "SUBSTITUTION," or "MODIFICATION;" and
  - b) Received by the Procuring Entity prior to the deadline prescribed for submission of Tenders, inaccordance with ITT22.
- 233 Tenders requested to be withdrawn in accordance withITT23.1 shall be returned unopened to the Tenderers.
- 23.4 No Tender may be withdrawn, substituted, or modified in the interval between the deadline for submission of Tenders and the expiration of the period of Tender validity specified by the Tenderer on the Form of Tender or any extension thereof.

## 24. Tender Opening

- 24.1 Except as in the cases specified in ITT23, the Procuring Entity shall, at the Tender opening, publicly open and read out all Tenders received by the deadline at the date, time and place specified in the TDS in the presence of Tenderers' designated representatives whochoose to attend, including to attend any specific electronic tender opening procedures if electronic tendering is permitted inaccordance with ITT21.1, shall be as specified in the TDS.
- 24.2 First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding Tender shall not be opened, but returned to the Tenderer. If the withdrawal envelope does not contain acopy of the "power of attorney" confirming the signature as a person duly authorized to sign on behalf of the Tenderer, the corresponding Tender will be opened. No Tender with drawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at tender opening.
- 24.3 Next, envelopes marked "SUBSTITUTION" shall be opened and read out and exchanged with the corresponding Tender being substituted, and the substituted Tender shall not be opened, but returned to the Tenderer.No Tender substitution shallbepermittedunlessthecorrespondingsubstitutionnoticecontainsavalidauthorizationtorequestthesubstitution and is read out at Tender opening.

Tender modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out atTender opening.

- 24.5 Next, all remaining envelopes shallbe opened one at a time, reading out: the name of the Tenderer and whether there is a modification; the total Tender Prices, per lot(contract) if applicable, including any discounts and alternative Tenders; the presence or absence of a Tender Security, if required; and any other details as the Procuring Entity may consider appropriate.
- 24.6 Only Tenders, alternative Tenders and discounts that are opened and read out at Tender opening shall be considered further for evaluation. The Form of Tender and pages of the Bills of Quantities are to be initialed by the members of the tender opening committee attending the opening. The number of representatives of the Procuring Entity to sign shall be specified in the TDS.
- 24.7 The Procuring Entity shall neither discuss the merits of any Tender nor reject any Tender (exceptfor late Tenders, in accordance with ITT22.1).
- 24.8 The Procuring Entity shall prepare a record of the Tender opening that shall include, as a minimum:
  - a) The name of the Tenderer and whether there is a withdrawal, substitution, or modification;
  - b) the Tender Price, per lot(contract) if applicable, including any discounts;
  - c) any alternative Tenders;
  - d) the presence or absence of a Tender Security or Tender-Securing Declaration, if one was required;
  - e) Number of pages of each tender document submitted.
- 24.9 The Tenderers' representative's whoarepresent shall be requested to sign the record. The omission of a Tenderer signature on the record shall not invalidate the contents and effect of the record. A copy of the tender opening register shall be issued to a Tenderer upon request.

## E. Evaluation and Comparison of Tenders

## 25. Confidentiality

- 25.1 Information relating to the evaluation of Tenders and recommendation of contract award, shall not be disclosed to Tenderers or any other persons not officially concerned with the
- 25.2 Tendering process until the information on Intention to Award the Contract is transmitted to all Tenderers inaccordance with ITT41.
- 25.3 Any effort by a Tenderer to influence the Procuring Entity in the evaluation or contract award decisions may result in the rejection of its Tender.
- 25.4 Notwithstanding ITT 25.2, from the time of Tender opening tothetimeof Contract Award, if any Tenderer wishes to contact the Procuring Entity on any matter related to the Tendering process, it should do so in writing.

## 26. Clarification of Tenders

26.1 To assistinthe examination, evaluation, comparisonofthe Tenders, and qualification of the Tenderers, the Procuring Entity may, at its discretion, ask any Tenderer for a clarification of its Tender. Any clarification submitted by a Tenderer in respect to its Tender and that is not in response to a request by the Procuring Entity shall not be considered. The Procuring Entity's request for clarification and the response shall be in writing. No change, including any voluntary increase or decrease, in thepricesor substance of the Tender shall be sought, offered, or permitted except to confirm the correction of arithmetic errors discovered by the Procuring Entity in the Evaluation of the Tenders, inaccordance with ITT 30.

If a Tenderer does not provide clarifications of its Tender by the date and time set in the Procuring Entity's request for clarification, its Tender may be rejected.

#### 27. Deviations, Reservations, and Omissions

- 27.1 During the evaluation of Tenders, the following definitions apply:
  - a) "Deviation" is a departure from the requirements specified in the Tendering document;
  - b) "Reservation" is the setting of limiting conditions or withholding from complete acceptance of there quirements specified in the tendering document; and
  - c) "Omission" is the failure to submit part or all of the information or documentation required in the tendering document.

## 28. Determination of Responsiveness

- 28.1 The Procuring Entity's determination of a Tender's responsiveness is to be based on the contents of the Tender itself, as defined in ITT28.2.
- A substantially responsive Tender is one that meets the requirements of the tendering document without material deviation, reservation, or omission is one that:
  - a) If accepted, would:
    - i) affect in any substantial way the scope, quality, or performance of the Goods and Related Services specified in the Contract; or
    - ii) limit in any substantial way, inconsistent with the tendering document, the Procuring Entity's rights or the Tenderer obligations under the Contract; or
  - b) if rectified, would unfairly affect the competitive position of other Tenderers presenting substantially responsive Tenders.
- 28.2 The Procuring Entity shall examine the technical aspects of the Tender submitted inaccordance with ITT15 and ITT16, in particular, to confirm that all requirements of Section VII, Schedule of Requirements have been met without any material deviation or reservation, or omission.
- 28.3 If a Tender is not substantially responsive to the requirements of tendering document, it shall be rejected by the Procuring Entity and may not subsequently be made responsive by correction of the material deviation, reservation, or omission.

## 29. Non-conformities, Errors and Omissions

- 29.1 Provided that a Tender is substantially responsive, the Procuring Entity may waive any non-conformities in the Tender.
- 292 Provided that a Tender is substantially responsive, the Procuring Entity may request that the Tenderer submit the necessary information or documentation, within a reasonable period of time, to rectify non-material non-conformities or omissions in the Tender related to documentation requirements. Such omission shall not be related to any aspect of the price of the Tender. Failure of the Tenderer to comply with the request may result in the rejection of its Tender.
- 293 Provided that a Tender is substantially responsive, the Procuring Entity shall rectify quantifiable non material non-conformities related to the Tender Price. To this effect, the Tender Price shall be adjusted, for comparison purposes only, to reflect the price of a missing or non-conforming item or component in the manner specified in the TDS. The adjustment shall be based on the *average* price of the item or component as quoted in other substantially responsive Tenders. If the price of the item or component cannot be derived from the price of other substantially responsive Tenders, the Procuring Entity shall use its best estimate.

## 30. Arithmetical Errors

- The tender sum as submitted and read out during the tender opening shall be absolute and final and shall not be the subject of correction, adjustment or amendment in anyway by any person or entity.
- 302 Provided that the Tender is substantially responsive, the Procuring Entity shall handle errors on the following basis:
  - a) Any error detected if considered a major deviation that affects the substance of the tender, shall lead to disqualification of the tender as non-responsive.
  - b) Any errors in the submitted tender arising from a miscalculation of unit price, quantity, subtotal and total bid price shall be considered as a major deviation that affects the substance of the tender and shall lead to disqualification of the tender as non-responsive and
  - c) If there is a discrepancy between words and figures, the amount in words shall prevail.
- 303 Tenderers shall be notified of any error detected in their bid during the notification of award.

## 31. Conversion to Single Currency

**31.1** For evaluation and comparison purposes, the currency(ies) of the Tender shall be converted in a single currency as specified in the TDS.

## 32. Margin of Preference and Reservations

32.1 A margin of preference may be allowed on locally manufactured goods only when the contract is open to

International tendering, where the tender is likely to attract foreign goods and where the contract exceeds the threshold specified in the Regulations.

- For purposes of granting a margin of preference on locally manufactured goods under international competitive tendering, a procuring entity shall not subject the items listed below to international tender and hence no margin of preference shall be allowed. The affected items are:
  - a) Motor vehicles, plant and equipment which are assembled in Kenya;
  - b) furniture, textile, foodstuffs, oil and gas, information communication technology, steel, cement, leather agro-processing, sanitary products, and other goods made in Kenya; or
  - c) Goods manufactured, mined, extracted or grown in Kenya.
- 323 Amargin of preference shall not be allowed unless it is specified so in the TDS.
- 324 Contracts procured on basis of international competitive tendering shall not be subject to reservations to specific groups as provided in ITT32.5.
- Where it is intended to reserve a contract to a specific groupof businesses (these groups are Smalland Medium Enterprises, Women Enterprises, Youth Enterprises and Enterprises of persons living with disability, as the case maybe), and who are appropriately registered as such by the authority to be specified in the TDS, a procuring entity shall ensure that the invitation to tender specifically indicates that only businesses or firms belonging to the specified group are eligible to tender as specified in the TDS. No tender shall be reserved to more than one group. If not so stated in the Tender documents, the invitation to tender will be open to all interested tenderers.

## 33. Evaluation of Tenders

- 33.1 The Procuring Entity shall use the criteria and methodologies listed in this ITT and Section III, Evaluation and Qualification criteria. No other evaluation criteria or methodologies shall be permitted. By applying the criteria and methodologies, the Procuring Entity shall determine the Lowest Evaluated Tender. This is the Tender of the Tenderer that meets the qualification criteria and whose Tender has been determined to be:
  - a) Substantially responsive to the tender documents; and
  - b) The lowest evaluated price.
- Price evaluation will be done for Items or Lots (contracts), as specified in the TDS; and the Tender Priceas quoted accordance withITT14.To evaluate aTender, the Procuring Entity shall consider the following:
  - a) Price adjustment due to unconditional discounts offered inaccordance with ITT13.4:
  - b) converting the amount resulting from applying (a) and (b) above, if relevant, to a single currency inaccordance with ITT 31;
  - c) price adjustment due to quantifiable nonmaterial non-conformities inaccordance with ITT29.3; and
  - d) Any additional evaluation factors specified **in the TDS** and Section III, Evaluation and Qualification Criteria.
- 333 The estimated effect of the price adjustment provisions of the Conditions of Contract, applied over the period of execution of the Contract, shall not be considered in Tender evaluation.
- Where the tender involves multiple lots or contracts, the tenderer will be allowed to tender for one or more lots(contracts). Each lot or contract will be evaluated inaccordance with ITT 33.2. The methodology to determine the lowest evaluated tenderer or tenderers based one lot(contract) or based on a combination of lots (contracts), will be specified in Section III, Evaluation and Qualification Criteria. In the case of multiple lots or contracts, tenderer will be will be required to prepare the Eligibility and Qualification Criteria Form for each Lot.
- 35 The Procuring Entity's evaluation of a Tender will include and consider:
  - a) in the case of Goods manufactured inKenya, sales and other similar taxes, which will be payable on the goods if a contract is awarded to the Tenderer;
  - b) in the case of Goods manufactured outside Kenya, already imported or to be imported, customs duties and other import taxes levied on the imported Good, sales and other similar taxes, which will be payable on the Goods if the contractis awarded to the Tenderer;
- The Procuring Entity's evaluation of a Tender may require the consideration of other factors, in addition to the Tender Price quoted inaccordance with ITT14. These factors may be related to the characteristics,

performance, and terms and conditions of purchase of the Goods and Related Services. The effect of the factors selected, if any, shall be expressed in monetary terms to facilitate comparison of Tenders, unless otherwise specified in the **TDS** from amongst those set out in Section III, Evaluation and Qualification Criteria. The additional criteria and methodologies to be used shall be as specified in ITT33.2(d).

## 34. Comparison of Tenders

34.1The Procuring Entity shall compare the evaluated costs of all substantially responsive Tenders established inaccordance with ITT33.2 to determine the Tender that has the lowest evaluated cost. The comparison shall be on the basis of total cost(place of final destination) prices for all goods and all prices, plus cost of inland transportation and insurance to place of destination, for goods manufactured within the Kenya, together with prices for any required installation, training, commissioning and other services.

## 35. Abnormally Low Tenders

- 35.1 An Abnormally Low Tender is one where the Tender price, in combination with other constituent elements of the Tender, appears unreasonably low to the extent that the Tender price raises material concerns with the Procuring Entity as to the capability of the Tenderer to perform the Contract for the offered Tender price.
- In the event of identification of a potentially Abnormally Low Tender by the evaluation committee, the Procuring Entity shall seek written clarification from the Tenderer, including ad etailed price analyses of its Tender price in relation to the subject matter of the contract, scope, delivery schedule, allocation of risks and responsibilities and any other requirements of the tendering document.
- After evaluation of the price analysis, in the event that the Procuring Entity determines that the Tenderer has failed to demonstrate its capability to perform the contract for the offered Tenderprice, the Procuring Entity shall reject the Tender.

## 36. Abnormally HighTenders

- 36.4 Anabnormally highprice is one where the tender price, in combination with other constituent elements of the Tender, appears unreasonably too highto the extent that the Procuring Entity is concerned that it (the Procuring Entity) may not be getting value for money or it may be paying too high a price for the contract compared with market prices or that genuine competition between Tenderers is compromised.
- In case of an abnormally high tender price, the Procuring Entity shall make as urveyof the market prices, check if the estimated cost of the contract is correct and review the Tender Documents to check if the specifications, scope of work and conditions of contract are contributory to the abnormally high tenders. The Procuring Entity may also seek written clarification from the tenderer on the reasonfor the hightender price. The Procuring Entity shall proceed as follows:
  - If the tender price is abnormally high based on wrong estimated cost of the contract, the Procuring Entity may accept or not accept the tender depending on the Procuring Entity's budget considerations.
  - ii) If specifications, scope ofworkand/orconditionsofcontractarecontributorytotheabnormallyhightender prices, the Procuring Entity shall reject all tenders and may retender for the contract based on revised estimates, specifications, scope of work and conditions of contract, as the case maybe.
- 36.6 If the Procuring Entity determines that the Tender Price is abnormally too high because genuine competition between tenderers is compromised (often due to collusion, corruption or other manipulations), the Procuring Entityshall reject allTenders and shall instituteor cause relevant Government Agencies to institute an investigation on the cause of the compromise, before retendering.

## 37. Post-Qualification of the Tenderer

- 37.1 The Procuring Entity shall determine, to its satisfaction, whether the eligible Tenderer that is selected as having submittedthe lowest evaluated cost and substantially responsive Tender, meets the qualifying criteria specified in SectionIII, Evaluation and Qualification Criteria.
- The determination shall be based upon an examination of the documentary evidence of the Tenderer qualifications submittedbythe Tenderer, pursuant to ITT15 and16. The determination shall not take into consideration the qualifications of other firms such as the Tenderer subsidiaries, parententities, affiliates, subcontractors (other than specialized subcontractors if permitted in the tendering document), or any other firm(s) different from the Tenderer.
- 373 An affirmative determination shall be a prerequisite foraward of the Contract to the Tenderer. A negative

determination shall result in disqualification of the Tender, in which event the Procuring Entity shall proceed to the Tenderer who offers a substantially responsive Tender with the next lowest evaluated cost to make a similar determination of that Tenderer qualifications to perform satisfactorily.

#### 38. Lowest Evaluated Tender

- 38.1 Having compared the evaluated prices of Tenders, the Procuring Entity shall determine the Lowest Evaluated Tender. The Lowest Evaluated Tender is the Tender of the Tenderer that meets the Qualification Criteria and whose Tender has been determined to be:
  - a) Most responsive to the Tender document; and
  - b) The lowest evaluated price.
- 39. Procuring Entity's Right to Accept Any Tender, and to Reject Any or All Tenders.
- 39.1 The Procuring Entity reserves the right to accept or reject any Tender, and to annul the Tendering process and reject all Tenders at any time prior to notification Award, without there by incurring any liability to Tenderers. Incase of annulment, all Tenderers shall be notified with reasons and all Tenders submitted and specifically, tender securities, shall be promptly returned to the Tenderers.

#### F. Award of Contract

#### 40. Award Criteria

40.1 The Procuring Entity shall award the Contract to the successful tenderer whose tender has been determined to be the Lowest Evaluated Tender inaccordance with procedures in Section3:Evaluation and Qualification Criteria.

## 41. Procuring Entity's Right to Vary Quantities at Time of Award

**41.1** The Procuring Entity reserves the right at the time of Contract award to increase or decrease, by the percentage (s) for items as indicated in the TDS.

### 42. Notice of Intention to enter into a Contract

Upon award of the contract and Prior to the expiry of the Tender Validity Period the Procuring Entity shall issue a Notification of Intention to Enter into a Contra ct/Notification of award to all tenderers which shall contain, at a minimum, the following information:

- a) The name and address of the Tenderer submitting the successful tender;
- b) The Contract price of the successful tender;
- c) A statement of the reason(s) the tender of the unsuccessful tenderer to whom the letter is addressed was unsuccessful, unless the price information in (c)above already reveals the reason;
- d) the expiry date of the Stand still Period; and
- e) instructions on how to request a debriefing and/or submit a complaint during the standstill period;

## 43. Stand still Period

- 43.1 The Contract shall notbe awarded earlier than the expiry of a Standstill Period of 14 days to allow any dissatisfied candidate to launch a complaint. Where only oneTender is submitted, the Standstill Period shall not apply.
- Where standstill period applies, it shall commence when the Procuring Entity has transmitted to each Tenderer the Notification of Intention to Enter into a Contract to the successful Tenderer.

## 44. Debriefing by the Procuring Entity

- 44.1 On receipt of the Procuring Entity's Notification of Intention to Enter into a Contract referred to in ITT41, an unsuccessful tenderer may make a written request to the Procuring Entity for a debriefing on specific issues or concerns regarding their tender. The Procuring Entity shall provide the debriefing within five days of receipt of the request.
- Debriefings of unsuccessful Tenderers may be done in writing or verbally. The Tenderer shall be at vi its own costs of attending such a debriefing meeting.

#### 45. Letter of Award

Prior to the expiry of the Tender Validity Period and upon expiry of the Standstill Period specified in ITT42, upon addressing a complaint that has been filed within the Standstill Period, the Procuring Entity shall transmit the Letter of Award to the successful Tenderer. The letter of award shall request the successful tenderer to furnish the Performance Security within 21 days of the date of the letter.

## 46. Signing of Contract

- 46.1 Upon the expiry of the fourteen days of the Notification of Intention to enter into contract and upon the parties meeting their respective statutory requirements, the Procuring Entity shall send the successful Tenderer the Contract Agreement.
- Within fourteen (14) days of receipt of the Contract Agreement, the successful Tenderer shall sign, date, and return it to the Procuring Entity.
- The written contract shall be entered into within the period specified in the notification of award and before expiry of the tender validity period.

## 47. Performance Security

- 47.1 Within twenty-one (21) days of the receipt of Letterof Acceptance from the Procuring Entity, the successful Tenderer, if required, shall furnish the Performance Security inaccordance with the GCC18, using for that purpose the Performance Security Form included in Section X, Contract Forms. If the Performance Security furnished by the successful Tenderer is in the form of abond, its hall be issued by a bonding or insurance company that has been determined by the successful Tenderer to be acceptable to the Procuring Entity. A foreign institution providing a bond shall have a correspondent financial institution located in Kenya, unless the Procuring Entity has agreed in writing that a correspondent financial institution is not required.
- Failure of the successful Tenderer to submit the above-mentioned Performance Security or sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the Tender Security. In that event the Procuring Entity may award the Contract to the Tenderer offering the next lowest Evaluated Tender.
- 473 Performance security shall not be required for a contract, if so specified in the TDS.

## 48. Publication of Procurement Contract

- Within fourteen days after signing the contract, the Procuring Entity shall publish and publicize the awarded contractat its notice boards, entity website; and on the Website of the Authority in manner and format prescribed by the Authority. At the minimum, the notice shall contain the following information:
  - a) Name and address of the Procuring Entity;
  - b) name and reference number of the contract being awarded, a summary of its scope and the selection method used:
  - c) The name of the successful Tenderer, the final total contract price, the contract duration.
  - d) Dates of signature, commencement and completion of contract;
  - e) names of all Tenderers that submited Tenders, and their Tender prices as read out at Tender opening;

## 49. Procurement Related Complaints and Administrative Review

- 49.1 The procedures for making a Procurement-related Complaint are as specified in the TDS.
- 492 A request for administrative review shall be made in the form provided under contract forms.

## SECTION II -TENDER DATA SHEET (TDS)

The following specific data shall complement, supplement, or amend the provisions in the Instructions to Tenderers (ITT). Whenever there is a conflict, the provisions here in shall prevail over those in ITT.

ITT Reference	Particulars Of Appendix To Instructions To Tenders		
A.General	- 11		
ITT 1.1	The reference number of the Invitation for Tenders is: MKH/T/24/2023-2024		
	The Procuring Entity is:KENYATTA NATIONAL HOSPITAL-MWAI		
	KIBAKI HOSPITAL  The name of the Contract is: Supply and delivery of laundry detergents and clean		
	materials		
	The number and identification of lots(contracts) comprising this Invitation for Tenders s:MKH/T/24/2023-2024		
ITT1.2(a)	[delete if not applicable]		
	Electronic-Procurement System The Procuring Entity shall use the following electronic-procurement system to		
	manage this Tendering process:Not applicable		
	[insert name of the e-system and full address or link]		
	The electronic-procurement system shall be used to manage the following		
	aspects of the Tendering process: [list aspects here and modify the relevant parts of the TDS]		
	[list aspects here and modify the relevant parts of the TDS accordingly e.g., issuing Tendering document, submissions of		
	Tenders, opening of Tenders]-not applicable		
ITT 2.3	The Information made available on competing firms is as follows:		
-	The firms that provided consulting convices for the contrast being tendered for		
	The firms that provided consulting services for the contract being tendered for are:		
	Not applicable		
ITT 3.1	Maximum number of members in the Joint Venture(JV)shall be:[Not		
	applicable]		
ITT 3.7	A list of debarred firms and individuals is available on the PPRA's website: <a href="https://www.ppra.go.ke">www.ppra.go.ke</a>		
ITT 3.11	Tenderers shall be required to be to be registered with -Not applicable		
	B.Contents of Tendering Document		
ITT 6.1	(a) Address where to send enquiries is P.O box 541-10106		
	OTHAYAand <u>procurementothaya@gmail.com</u> or		
	procurement@knh.or.ke To reach the Procuring Entity not later than 08/11/2023 10:00hrs (Kenyan		
	time)		
	(b) The Procuring Entity publish its response at the website www.knh.or.ke		
ITT 6.2	A pre-tender conference will <b>not be held</b> on_N/A		
ITT 6.3	The questions to reach the Procuring Entity not later than <b>08/11/2023</b> The Minutes of the Procuring meeting shall be published on the at the		
ITT 6.5	The Minutes of the Pre-Tender meeting shall be published on the at the website: N/A		
	C. Preparation of Tenders		

ITTReference	Particulars Of Appendix To Instructions To Tenders		
ITT10(j)	The Tenderer shall submit the following additional documents in its Tender: [list any additional documents not already listed in ITT11.1that must be submitted with the Tender]-not applicable		
ITT 12.1	Alternative Tenders "shall not be" considered. [If alternatives shall be considered, the methodology shall be defined in Section III-Evaluation and Qualification Criteria.See SectionIII for further details]		
ITT 13.5	The prices quoted by the Tenderer "shall not" be subject to adjustment during the performance of the Contract.		
ITT 13.6	Prices quoted for each lot (contract) shall correspond atleast to [100%] percent of the items specified for each lot(contract).  Prices quoted for each item of a lot shall correspond at least to [100%] percent of the quantities specified forth is item of alot.		
ITT13.8(a)(i) and(iii)	Place of final destination: [Mwai Kibaki Hospital off Nyeri-Othaya Road, Nyeri county]		
ITT 13.8(a) (iii)	Final Destination(Project Site):[insert final destination/project site,if different from named place of destination]-Not applicable		
ITT13.8(b)(i)	Name and place of destination, in Kenya is Mwai Kibaki Hospital		
ITT13.8(b) (ii)	The price for inland transportation, insurance, and other local services required to convey the Goods from the named place of destination to their final destination which is inclusive of price quoted.		
13.8(c) (iv)	The place of final destination (Project Site) is Mwai Kibaki Hospital Othaya.		
ITT 14.2	Foreign currency requirements Not allowed.		
ITT 15.4	Period of time the Goods are expected to be functioning(for the purpose of spare parts):N/A		
ITT16.2 (a)	Manufacturer's authorization is:N/A		
ITT16.2(b)	After sales serviceis: "not required"		
ITT 17.1	The Tender validity period shall be 119 days.		
ITT 17.3	<ul> <li>(a) The Number of days beyond the expiry of the initial tender validity period will be 30 days.</li> <li>(b) The Tender price shall be adjusted by the following percentages of the tender price:         <ul> <li>(i)</li> <li>By</li> <li></li></ul></li></ul>		
ITT 18.1			

	Particulars Of Appendix To Instructions To Tenders		
ence	A Tanday Casuring Declaration SHALL BE required		
	A Tender-Securing Declaration <b>SHALL BE</b> required.  Bidders are required to completely fill, sign and stamp the Tender Securing		
	Declaration Form as provided in the tender document.		
	•		
ITT 19.1	.1 In addition to the original of the Tender, the number of copies is: [ONE(1) of copies of the Original bid document]		
ITT 19.3	The written confirmation of authorization to sign on behalf of the Tenderer shall consist		
	of:[insert the name and description of the documentation required to demonstrate the authority of the signatory to sign the Tender].		
	D.Submission and Opening of Tenders		
ITT 20.3	O.3 A tender package or container that cannot fit in the tender box shall be received as follows: Physical delivery at below address for registration		
	Director supply Chain management Mwai		
	Kibaki Hospital Othaya		
	Po Box 541-10106 Othaya		
	Administration Block; Supply chain Management		
III 21.1	For <u>Tender submission purposes</u> only, the Procuring Entity's address is: [This address may be the same as or different that specified under provision ITT7.1 for clarifications]  Attention: To Chiefexecutive officer] Postal Address: [541-10106 Othaya Kenya]  Physical Address: Nyeri County off Hospital Road, Mwai Kibaki Hospital Administration block, supply Chain Management office Entrance.  Telephone: [0782620345]  Electronic mail address: procurement@gmail.com, procurement knh@gmail.com]  The deadline for Tender submission is: Date: 15/11/2023  Time: 10:00a.m  Tenderers "shall not" have the option of submitting their Tenders electronically. [Note: The following provision should be included and the required corresponding information inserted only if tenderers have the option of submitting their Tenders electronically. Otherwise omit]  The electronic Tendering submission procedures shall be: N/A		
ITT 24.1	The Tender opening shall take place at: Attention: The Chief Executive Officer Postal Address: [541-10106 Othaya] Physical Address: Nyeri County off Hospital Road, Mwai Kibaki Hospital Administration block, supply Chain Management office Entrance Date:15/11/2023 Time: 10:00a.m.		

ITTReference	1 1	
	The electronic Tender opening procedures shall be:N/A	
ITT 24.6	The number of representatives of the Procuring Entity to sign is three.	
E. Evaluation a	and Comparison of Tenders	
ITT 29.3	The manner of rectify quantifiable non material non conformities described below:	
ITT 31.1	he currency that shall be used for Tender evaluation and comparison urposes to convert at the selling exchange rate all Tender prices expressed in arious currencies into a single currency is: [Kenya Shilling] he source of exchange rate shall be: (the Central Bank in Kenya) he date for the exchange rate shall be: N/A	
ITT 32.3	A margin of preference and/or reservation "shall not" applyandspecify the details. If a margin of preference applies, the application methodology shall be defined in Section III- Evaluation and Qualification Criteria.	
ITT 32.5	The invitation to tender is extended to the following group that qualify for Reservations  Who shall be duly registered with	
ITT 33.2	Who shall be duly registered withNot applicable  Price evaluation will be done for the Consumables (specify Items or Low (contracts)	
ITT33.2(d)	Additionalevaluationfactorsare-N/A	
ITT 33.6	The adjustments shall be determined using the following criteria, from amongst those set out in Section III, Evaluation and Qualification Criteria: [refer to Section III, Evaluation and Qualification Criteria; inser complementary details if necessary] Deviation in Delivery schedule: [No.1 yes insert the adjustment factor in Section III, Evaluation and Qualification Criteria]  (a)  Devia lon in payment schedule: [No.1 yes insert the adjustment factor Section III, Evaluation and Qualification Criteria]  (b) The cost of major replacement component, mandatory spar parts, and service: [No. If yes, insert the Methodology and criteria in Section III, Evaluation and Qualification Criteria]  (c) The availability in Kenya of spare parts and after-sales service for the equipment offered in the Tender [No. If yes, insert the Methodology and criteria in Section III, Evaluation and Qualification Criteria]  (d) Life Cycle costs: the costs during the life of the goods or equipment [No. If yes insert the Methodology and criteriain Section III, Evaluation and Qualification Criteria]  (e) the performance and productivity of the equipment offered: No. If yes insert.	
	performance and productivity of the equipment offered;[No.If yes,inser the Methodology and criteria]	

ITTReference	Particulars Of Appendix To Instructions To Tenders		
	(g)[insert Any other specific criteria in Section III,Evaluation and Qualification Criteria]		
	F.Award of Contract		
ITT 41.1	The maximum percentage by which quantities may be increased is:[15%]		
	The maximum percentage by which quantitiesmay be decreased is:[100%]		
ITT 41.1	The Procuring Entity shall increase or decrease the quantity of Goods and Related Services by an amount not exceed 15% and without any change in the unit prices or other terms and conditions of the Tender and the tendering document.		
ITT 47.3	Performance security if so required shall be in the sumof 1% of sum awarded		
ITT 49.1	Performance security if so required shall be in the sumof 1% of sum awarded The procedures for making a Procurement-related Complaint are detailed in the "Notice of Intention to Award the Contract"hereinand are also available from the PPRA Website <a href="https://www.ppra.go.ke">www.ppra.go.ke</a> .  If a Tenderer wishes to make a Procurement-related Complaint, the Tenderer should submit its complaintfollowing these procedures,in writing (by the quickest means available,that is either by email or fax),to: For the attention: [Dr. Evanson Kamuri] Title/position: [Chief Executive Officer] Procuring Entity:[ KENYATTA NATIONAL HOSPITAL-Mwai Kibaki Hospital] Email address:[procurementothaya@gmail.com] In summary, a Procurement-related Complaint may challenge any of the following: The terms of theTendering Documents; and The Procuring Entity's decision to award the contract.		

## SECTIONIII-EVALUATIONANDQUALIFICATIONCRITERIA

#### 1. General rovisions

- Wherever a Tenderer is required to state a monetary amount, Tenderers should indicate the Kenya Shilling equivalent using the rate of exchange determined as follows:
  - a) For business turnover or financial data required for each year -Exchange rate prevailingonthe last day of the respective calendar year (in which the amounts for that year are to be converted) was originally established.
  - b) Value of single contract-Exchange rateprevailingonthedateofthecontractsignature.
  - c) Exchange rates shall be taken from the publicly available source identified in the ITT 14.3. Any error in determining the exchange rates in the Tender maybe corrected by the Procuring Entity.
- This section contains the criteria that the Procuring Entity Procuring Entity shall use to evaluate tender and qualify tenderers. No other factors, methods or criteria shall be used other than those specified in this tender document. The Tenderer shall provide all the information requested in the forms included in Section IV, Tendering Forms. The Procuring Entity should use the Standard Tender Evaluation Report for Goods and Works for evaluating Tenders.

#### 2 Evaluation of Tenders (ITT33)

#### 21 Successful Tender or Tenders

The Procuring Entity shall use the criteria and methodologies listed in this Section to evaluate Tenders. By applying these criteria and methodologies, the Procuring Entity shall determine the successful Tender or Tenders which has/have been determined to:

- a) Be substantially responsive to the tender documents;
- b) offer the lowest evaluated cost to the Procuring Entity for all items of Goods to be procured base do neither a single Contractor all multiple Contracts combined, as the case maybe, inaccordance with the ITT13.6 inviting Tender prices and discounts, and provisions made of the Tender Document for evaluation of tenders and award of contract (s); and
- e) Be offered by Tenderer or Tenderers that substantially meet the qualification criteria applicable for Contract or combined Contracts for which they are selected.

#### 22 Evaluation of Tenders

## Preliminary examination for Determination of Responsiveness

The Procuring Entity will start by examining all tendersto ensure they meet in all respects the eligibility criteria and other mandatory requirements in the ITT, and that the tender is complete in all aspects in meeting the requirements provided for in the preliminary evaluation criteria outlined below. The Standard Tender Evaluation Report Document for Goods and Works for evaluating Tenders provides very clear guide on how to deal with review of these requirements. Tenders that do not pass the Preliminary Examination will be considered non-responsive and will not be considered further.

[The Procuring Entity will provide the preliminary evaluation criteria. To facilitate, a template maybe attached or clearly described all information and list of documentation to be submitted by Tenderers to enable preliminary evaluation of the Tender]

## 1. MANDATORYREQUIREMENTS

S/No.	Completeness and Responsiveness Criteria	Requirement
MR1.	Form of Tender	Must submit dullyfilled form of tender on company letterhead, signed and stamped in the prescribed format in the tender document. (attach power of attorney for company with more than One directors)
MR2.	Certificate of Independent Tender Determination	Duly Filled, Stamped and Signed
MR3.	Self Declaration on debarment (PPADA 2015)	Duly Filled, Stamped and Signed
MR4.	Self-Declarationon Corruption/ Fraudulent Practices	Duly Filled, Stamped and Signed
MR5.	Declaration and Commitment to the Code of Ethics	Duly Filled, Stamped and Signed
MR6.	Tenderer Information Form	Dully filled and stamped (organizational chart not required for this tender – bidders to attach list of board of Directors (CR12 or CR13 Or a copy of National ID of soleproprietor)
MR7.	Serialization	Must be chronologically and sequentially serialized i.e. 1, 2, 3,4on every page including the original tender document.
MR8.	Tax Compliance Certificate	Provide a valid tax compliance certificate
MR9.	Certificate of Incorporation/Registration	Must submit a copy of the Certificate of Incorporation or Registration Certificate and corresponding CR12, CR13 where applicable
MR10.	Original and Copy of Bid Document	Must submit two Tender Documents (Original and Copy) spiral/book bound no stapled Documents will be accepted
MR11.	TradeLicense	Attach Valid Copy of Trade License or Evidence of renewal from relevant County Government
MR12	Tender Securing Declaration Form	Attach Tender Securing Declaration Form duly completed, signed ands tamped
MR13	Access to Government Procurement Opportunities Certificate (AGPO)	Attach Valid Certificate for access to government procurement opportunities
MR14	Price Schedule	Attach price schedule duly completed, signed and stamped

## Failure to provide ANY of the above mandatory requirements will lead to disqualification

## STAGE2a .Technical Evaluation

	DESCRIPTION	Marks (%)
Deliver	Must submit a written undertaking to deliver items within the stated Local Purchase Order period;	20
scriedule	Undertaking letter for LPO Period of below 30 days - 20 Marks Undertaking letter for LPO Period between 31- 40 days - 10 Marks Undertaking letter LPO Period above 41 days - 5 Marks No undertaking letter - zero- marks	
Price Validity	Must submit a written undertaking to hold the prices as awarded in the entire contract period. Undertaking to Hold Prices Within contract period of 12 months - 20 Marks Fluctuating Prices Within contract period of 12 months - 5 Marks No undertaking - zero marks	20
Experience	Proof of experience from two (2) institutions in related business i.e Computer stationery, detergents, food items, cleaning items and ICT items etc(fill the recommendation form in the format provided and should be signed and stamped)  One reference- 15 Marks  Two reference - 30 marks  No reference - zero marks	30
Bank Reference/ Letter of good standing.	Attach a good standing letter from your bank indicating the bidder has satisfactory operated the account and any possibility of credit facility.  Bank reference with satisfactory operation and credit line- 30 marks  Bank reference with satisfactory operation and no credit line- 15 marks  Bank reference with without satisfactory operation and credit line- 5marks  No Bank reference with satisfactory operation and credit line-zero marks  30 marks	30
	Total	100

Tenderers who score 80 out of the maximum 100 marks will proceed to the financial evaluation. Those who score below 80 out of maximum 100 marks will be eliminated at this stage from the entire evaluation process and will not proceed to financial evaluation.

#### STAGE 2. TECHNICAL EVALUATION CRITERIA

Under this criterion responsive bidders from the mandatory evaluation stage shall be evaluated in two stages namely.

#### 2A- Documentation evaluation

Only bidders who submit all mandatory requirements, Qualification criteria(2a) and financial ranking (1st to 3rd) will proceed to part 2B, in case the products does not meet the technical requirement, further bids in the in the ranking will be requested to provide.

#### 2B- Product evaluation

Under this critetion the Hospital shall evaluate the supplied sample with its technical specification to confirm whether the sample meet the Hospital specification.

# NB: SAMPLE SUBMISSION DATE WILL BE ADVISED BY THE HOSPITAL DURING THE EVALUATION PERIOD.

	Stage2b: Technical Evaluation B: PRODUCT EVALUATION <u>LAUNDRYDETERGENTS SPECIFICATIONS</u>			
NO.	Item Description	Specifications		
1	Enzyme/Biological Detergent	Must be powder  The powder should be packed in a clear polythene lining inside the bucket.  Clear instructions on use should be given and precautions emphasized on the container.  Basic chemical used should be given.  Should be effective over temperatures of 60°C and above Should have penetrating power to engulf and digest organic dirt especially found in hospital.  Should be used on both natural and man-made fabrics of all colours.  Should have eco-friendly bio-degradable enzymes making not less than 0.5%  Should have all ingredients that make up a good detergent i.e. optical brightening agent, enzymes, bleach, surfactants etc.  In-use concentration should not exceed 1 kg – 1.5 per 200 kg linen.  Should not set on surface resulting to system clogging.		
		Shelf-life should be between six (6) months to one (1) year A valid permit to use the KEBS standardization mark must be provided.		
2	Laundry Liquid Linen Disinfectant	Its efficacy must be checked and certified through lab tests in KEMRI and NPHLS.  Clear instructions on use should be given and precautions emphasized on the container.  Basic chemical used should be given.  It should destroy a wide range of micro-organisms found in the Hospital environment e.g bacteria.		

_		
		Should be effective at room temperatures (cold wash)
		Should be alkaline (PH-8). Should be effective on all colours and should not affect the
		original colours.
		Should produce no foam
		Should not be inactivated by many materials especially those
		organic in nature as well as basic component.
		Usage should not be more than 1 litre – 1.3 litres per 200 kgs
		linen
		Shelf-life should be between six (6) months to one (1) year
		A valid permit to use the KEBS standardization mark must be
		provided.
3	Laundry Liquid	Basic chemical used should be given.
	Emulsifier/Booster	Clear instructions on use should be given and precautions
		emphasized on the container.
		Should have a high level of wetting surfactants.
		Should have emulsifying powers to help the removal of fats and
		oils from linen and not re-deposit the same.
		Should not foam.
		Should not interfere with colour of fabrics. Should be effective on temperatures of above 60°C
		Should be compatible with basic constituents of detergents.
		Usage should not exceed 1 litre –1.3 litres per 200 kg linen.
		Shelf-life should be between six (6) months to one (1) year
		A valid permit to use the KEBS standardization mark must be
		provided.
4	Laundry Liquid	Basic chemical used should be given.
	Oxygen Bleach	Active ingredients should be indicated.
		Should be effective on both natural and manmade fabrics on
		eliminating dirt/stains after a machine wash
		Should be effective on all colours and should not affect the
		original colours
		In use concentration should not exceed 1 litre-1.3 litres per
		200kg of linen Should be stabilized against fuming and degradation
		Should be stabilized against furning and degradation Should be compatible with other cleaning detergents
		Should be effective over a wide range of temperatures of above
		70°
		Shelf-life should be between six (6) months to one (1) year
		A valid permit to use the KEBS standardization mark must be
L		provided.
_		

5	Laundry	Basic chemical used should be given.
	Softener/Conditioner	Should enhance fabric softness
		Should be able to reduce electrostatic effect on dry linen
		Should be able to reduce creasing on linen.
		Should be heavily viscous. Should not be highly pigmented.
		Should have a pleasant mild perfume
		Should provide dry soft handling of linen.
		Should have excellent elastic and bulky effect.
		Should contain optical brighter and safe on natural and synthetic
		fabrics.
		Should have a delightful fragrance, which leaves fabrics and
		synthetic fabrics.
		Should not exceed ¾ litres per 200kgs linen.
		Shelf-life should be between six (6) months to one (1) year
		A valid permit to use the KEBS standardization mark must be
		provided.
6	Whitener	Should be used on both white and coloured linen
		Should be effective in and wide range of temperatures of above
		60°
		Should not disintegrate the fabric
		Should bring white linen to their original colour
		Should be in powder form
		Should have a pleasant smell Should be packaged in a ten kg bucket and a sample of the
		sample must be provided
		sample must be provided
	C4 D	C
7	Stain Removers Oil Based Stain	Specifications Should be able to remove a wide range of oil-based stains from
, ,	Remover	linen.
	1101110 ( 61	Should be in a one litre package
		Should be compatible with other cleaning reagents.
		Should not disintegrate the fabric
		Should be biodegradable.
		Should be solvent based
		Sample of one litre in original package must be provided
8	Protein, Blood, Food	Should be able to remove a wide range of stains from linen.
	StainsRemover	Should be in liquid form.
		Should not disintegrate with other cleaning reagents.
		Should work in cold temperatures Should be used in all colours.
		Sample of one litre must be provided
		Sample of one litre in original package must be provided
NB/ All requirements are mandatory		
<u> </u>		

Should be in original package of 20 litres cans, heavy duty, not easily broken, not pitted by single thumb pressure. -NB packaging should not be black jerricans. For the powder the bucket should have clear polythene lining inside.

Should indicate shelf-life and conditions to storage. Shelf-life should be between six (6) months to one (1) year. The under mentioned should be indicated on the sticker on each package.

Clear instructions on use should be given and precautions emphasized on the container.

There should be an indication of chemical compatibility with other cleaning agents.

They should rinse well

Should be able to work in a short span of time i.e. ten (10) minutes

Basic chemical used should be given.

Should be fumeless and not irritable to user

Should not be corrosive.

Should not be heavily pigmented as to cause staining.

Samples of 20-kg/litres/kg for item 1-5 must be provided

Should be environmentally friendly

Consignments may be subjected to random sampling.

Sample of each item should be provided.

In addition, a copy of a valid permit to use the KEBS standardization mark must be provided.

EANSING MATERIAL SPECIFICATIONS	
PRODUCT EVALUATION CRITERIA	
Item Description	Result
1. Heavy Duty Perfumed Detergent (Liquid detergent - Multipurpose)	
- Specific gravity 1.03 - 1.04 and PH of 6.5 - 8.5.	
- Must be homogenous translucent liquid form.	
- Must be perfumed (lemon) mildly.	
- Should be applicable in cold/hot water and not form precipitate.	
- Should have good wetting, emulsifying and suspension Properties.	
- Should not stain surface on application.	
- Should lather readily and rinse well.	
- Should not be corrosive on surfaces	
-Should not be irritable to the user	
-Original literature must be prominently printed on the container	
-Sample must be in sealed original package of 20 litres tins.	
- The tins should be of heavy duty leak proof Plastic material.	
- Must have SM number on the KEBS logo	

	- Must have at least six (6) months an expiry period	
	- Must have batch No. indicated on the container/label	
	Total	
2.	Hypochlorite based disinfectant - Should be able to act on	
	Hospital based microorganisms. jerry cans –5-6% w/v)	
	- Must be liquid form.	
	- Should have high bleaching properties.	
	- Active ingredient should be Sodium Hypochlorite 5-6% W/V.	
	- Active ingredient should be stabilized for long (up to expiry	
	Date).	
	- Should be in sealed, leak proof original package of 5-liter tins.	
	-Sample of 5lts Container with original literature printed.	
	- Container be of heavy duty; leak proof, plastic material	
	- Should not be perfumed.	
	- Expiry date should be indicated on the label.	
	- Must have batch No. indicated on the container/label	
	- Must have SM number on the KEBS logo.	
	Total	
3.	Endozyme	
	-Must be in liquid form	
	contain proprietary enzymes with A.P.A. (Advanced Proteolytic Action)	
Safe fo	or all instruments and scopes (flexible and rigid), extends usable lifetime	
	Neutral pH (non-abrasive), free rinsing and 100% biodegradable	
	Easy and safe to use	
	Should not harm any metals, plastic, rubber or corrugated tubing	
	- Valid expiry date must be indicated on the label.	
	- Original literature must be prominently printed on the package.	
-	sample must be in original sealed leak proof 4-litre heavy duty	
	Plastic tins.	
	Must have batch No.	
	- Must have SM number on the KEBS logo	
4.	Rufect Disinfectant Cleaner	
7.	-Must be in liquid form	
	- Active ingredient should be dimethyl (ethyl) benzyl ammonium chloride	
	- Should be applicable in cold water.	
	- Must be perfumed (pine scent)	
	- Should be homogenous and not form precipitate.	
	- Original literature must be prominently printed on the package.	
	-sample must be in original sealed leak proof 4-litre heavy duty Plastic tins.	
	- Valid expiry date must be indicated on the label.	
	- Must have batch No.	
	- Must have SM number on the KEBS logo.	
	Must have shi humber on the KEDS logo.	

Total	
5 Soon for Dignonger	
5. Soap for Dispenser	
-To be mild viscosity	
- To have a PH of 6.7	
- Should contain lemon or other mild perfume	
-Should not be repugnant to the user.	
- Should have bacteriostatic properties.	
- Should have lanolin ingredients for the skin care.	
- Should have stabilizing agent so as not to clog the dispenser	
Outlet after use.	
-Sample Should be in 5-liter heavy duty plastic leak proof sealed container	
- Original literature to be prominently printed on the container.	
-Should have valid expiry date indicated on the container/label	
- Batch No. must be indicated on the label.	
- Should not be corrosive or irritate skin.	
- Must have SM number on the KEBS logo.	
- Should be homogenous and not form precipitate.	
Total	
6. Terrazzo Distain	
-Should be in liquid form	
- Active ingredient be indicated on the label.	
- Should act on stubborn stains on terrazzo.	
- Manufacturing and expiry dates must be indicated on the label	
- Batch. No. should be indicated on the label.	
- Must have KEBS mark of quality on the label	
- Sample to be supplied in original 5-liter sealed plastic containers.	
Total	
Total	
7. Alcohol HR GEL (sanitizer) (500 ml dispensing plastic container)	
- Must be made of denatured alcohol e.g., Isopropyl alcohol -75%	
- Must have QAC (Quaternary Ammonium Compounds).	
- Must have a pleasant fragrance	
- Must be a gel or liquid in order to facilitate expedient application	
- Should be packaged in a container that is convenient to handle and dispen	ise
Manufacturing and valid expiry dates must be indicated on the label	
- Batch. No. should be indicated on the label.	
- Must have SM number on the KEBS logo	
<ul> <li>Must have SM number on the KEBS logo</li> <li>Must have MKH Logo on the label</li> </ul>	
- Must have SM number on the KEBS logo	emical subs

	-sample must be in original sealed leak proof 500 ml dispensing plastic container	
O	Chal and I	
8.	Steel wool  Texture must be coarse	
	- Must be in 750gms rolls.	
	- Continuity of roll must be distinctive.	
	- Roll should be firm and not flake.	
	- Sample be submitted for evaluation.	
	Total	
9.	Heavy duty plastic liner bags	
	- Should be provided in different colors (black, white, yellow, red,	
	purple)	
	- Must be polythene material.	
	- Size must be 28"x34". (50lts)	
	- Gauge should be 150mm and firm.	
	- Seam should be strong.	
	- Texture should be strong.	
	- Must have high elastic tensile strength.	
	- Samples be submitted for evaluation.	
	-MKH Logo be printed on at least one side of the liner	
	-Name and address of the manufacturer and supplier be indicated below the MKH logo	
	-Bio-hazard sign be indicated at least one side of the linear bag (for yellow, red and	
	linear bags)	
	Total	
10.	Scouring powder	
10.	- should be able to remove stains on surfaces.	
	- Should be coarse powder	
	- Should be perfumed (Lemon scent)	
	- Literature be prominently attached to the tins.	
	<ul> <li>Should have valid expiry date on the label.</li> <li>500gms sample in original container be submitted for evaluation.</li> </ul>	
	Total	
	Total .	
11.	Toilet paper	
	-should be in 200 sheets, 2 ply paper tissues.	
	- Should have even segments.	
	- Should tear easily at segments.	
	- Should be soft and highly absorbent.	
	- Should be of uniform consistency.	
_	- Should be a continuous roll.	
	- Each roll to be individually packaged and labeled.	
	<ul><li>- Each roll to be individually packaged and labeled.</li><li>- Sample be submitted for evaluation.</li></ul>	

$T_0 t_0$	
Total	
12. Absorbent hand Towel	
- Should be segmented two ply paper tissue	
- Should tear easily at segments	
- Towels should not leave fluffs on hands after use	
- Sheet size to be approximately 210 x 200 mm (each segment)	
-To be properly packaged and labelled	
- Each packet to have approximately 250 Napkins.	
- Original sample be submitted for evaluation.	
Total	
13. IK Vector Control knapsack spray pump	
- Should be 10-20 liters capacity.	
- Should be portable with heavy duty shoulder straps	
- To have high range dispenser nozzle with spares	
- Pump to be heavy duty plastic	
- Be supplied with operating manual.	
- Be of good workmanship and design for ease of operations.	
- Original sample be submitted for evaluation.	
14. Purple pedal type bins (50LTS)	
To be of heavy plastic material	
Should have Bio-hazard sign and color coded for cytotoxic waste	
50 Liters capacity	
Pedal type with good workmanship	
MKH Logo be printed on at least one side of the bin	
Tightly fitting lid.	
single flap not to expose contents	
Sample to be submitted for evaluation	
and provided the second	
15. Heavy duty industrial rubber gloves Free size	
(a) 18" long	
- Be of heavyduty rubber material	
- Must be 18" in length	
- To be supplied in different colors i.e., red and black	
- Representative sample be submitted for evaluation.	
Total	
A V *****	
(b) 14" long	
- Be of heavy-duty rubber material.	
- Be 14" in length	
- To be supplied in different colors –red and black	
- TO DE SUDDIEU III UHTETEDI CODON —TEU ANU DIACK	i
- Sample be submitted for evaluation	

duty co	old box with handle	
-	Should have heavy duty handle for portability	
-	Should have 5 litres capacity	
-	Should have a lid	
Total		

#### **Evaluation of Commercial Terms and Conditions of the Tender (ITT33.1(a)):**

The Procuring Entity shall determine whether the Tenders are substantially responsive to the Commercial and Contractual Terms and Conditions (e.g Performance securities, Payment and delivery schedules).

[The Procuring Entity will highlight here in any particular requirements under the Contract which the Tenderer is required to specifically confirm or provide information to enable evaluation of Commercial Terms and Conditions of the Tender]

# 222 Evaluation Criteria (Other Factors) (ITT33.6)

The Procuring Entity's evaluation of aTender may take into account,in addition to the Tender Price quoted inaccordance with ITT 13.8,one ormore of the following factors as specified in ITT33.2(d) and in TDSITT 33.6,using the following criteria and methodologies.

# a) Delivery schedule.

The Goods specified in the List of Goods are required tobe delivered within the acceptable time range(after the earliest and before the final date,both dates inclusive)specified in Section V,Schedule of Requirements.No credit will be given to deliveries before the earliest date,andTenders offering delivery after the final date shall be treated as non-responsive. Within this acceptable period,an adjustment of[insert the adjustment factor],will be added,for evaluation purposes only,to the Tender price of Tenders offering deliveries later than the "Earliest Delivery Date" specified in Section V,Schedule of Requirements.

[Anadjustment fact or of 0.5% per week of delay would be reasonable. However, the adjustment factor should not be more than the rate of Liquidated Damages to be applied incase of delay in delivery of Goods and Services under the Contract conditions.]

## b) **Deviation in payment schedule.** [insert one of the following]

i. tenderers shall state theirTenderprice forthe paymentschedule outlined in the SCC. Tenders shallbe evaluated on the basis of this base price. tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in Tender price they wish to offer for such alternative payment schedule. The Procuring Entity may consider the alternative payment schedule and the reduced Tender price offered by the tenderer selected on the basis of the base price for the payment schedule outlined in the SCC.

or

- ii. The SCC stipulates the payment schedule specified by the Procuring Entity. If a Tender deviate from the schedule and if such deviation is considered acceptable to the Procuring Entity, the Tender will be evaluated by calculating interest earned for any earlier payments involved in the terms outlined in the Tender as compared with those stipulated in the SCC, at the rate per annum [insert adjustment rate].
- Cost of major replacement components, mandatory spare parts, and service.
   [insert one of the followings]
   The list of itemsand quantities of major assemblies, components, and selected

spare parts, likely to be required during the initial period of operation specified in the TDS 15.4, is in the List of Goods. An adjustment equal to the total cost of these items, at the unit prices quoted in each Tender, shall be added to the Tenderprice, for evaluation purposes only.

#### or

The Procuring Entity will draw up a list of high-usage and high-value items of components and spare parts, along with estimated quantities of usage in the initial period of operation specified in the TDS15.4. The total cost of these items and quantities will be computed from spare parts unit prices submitted by the tenderer and added to the Tender price, for evaluation purposes only.

#### Or

Tenderer shall provide along with its Tender, the list of recommended spare parts for Goods offered indicating for each item of spare part there commended quantity and unit, and total CIP final destination prices required during the initial period of operation specified in the TDS 15.4. The prices offered shall not exceed the prevailing prices charged to other parties by the Tenderer. The cost of such spareparts will not be taken into account for tender evaluation. The Procuring Entity may award the contract for spare parts to the Tenderer that is successful for the supply of Goods, by selecting at its option, from the Tender's list of recommended spare parts, such items and quantities against each as the Procuring Entity may deem appropriate at the unit prices indicated by the Tenderer but not exceeding----%(present) of the cost of Goods [normally not more than 10% or 15%.]

d) Availability in Kenya of spare parts and after sales services for equipment offered in the Tender.

An adjustment equal to the cost to the Procuring Entity of establishing the minimum service facilities and parts inventories if quoted separately ,shall be added to the Tender price, for evaluation purposes only.

#### e) Life Cycle Costs

If specified in TDS33.6,an adjustment to consider the additional lifecycle costs for the period specified below, such as the operating and maintenance costs of the Goods, will be added to the Tender price, for evaluation purposes only. The adjustment will be evaluated inaccordance with the methodology specified below and the following information: not applicable

[Note to Procuring Entity:Lifecycle costing should be used when the costs of operation and/or maintenance over the specified life of the goods are estimated to be considerable incomparison with the initial cost and may vary among different Tenders. Life cyclecosts shall be evaluate donate present value basis.If life cycle costs apply,then specify the factors required to determine them for evaluation purposes.

[Either amend the following text as required, or delete if lifecycle cost is not applicable]

- Number of years for lifecycle cost determination [insert the number ofyears of economic life of Goods];
- ii) the discount rate to be applied to determine the net present value of the lifecycle-cost is[insert the discount rate];
- the annual operating and maintenance costs (recurrent costs) shall be determined on the basis of the following methodology: [insert methodology E.G.This should include factors that will be used for determination of life-cycle-cost such as costs of operation and maintenance, residual value at the end of economic life of Goods, major elements that will be used for determination of cost of operation and maintenance such as fuel, power, labor, spareparts, etc. unit prices of elements such as fuel, power, etc., quantity of annual usage such as Kms or Hours of operation of Goods, Formula for calculation of LCC, etc];
- *iv*) And the following information is required from tenderers [insert any information required from tenderers, including pricese.g.Guaranteed fuel and/or power consumption, cost of labour, spare parts, etc].

## f) Performance and productivity of the equipment:[insert one of the followings]

Performance and productivity of the equipment. An adjustment representing the capitalized cost of additional operating costs over the life of the goods will be addedtothe Tender price, for evaluation purposes if specified in the TDS33.6. The adjustment will be evaluated based on the drop in the guaranteed performance or efficiency offered in the Tender below the norm of 100, using the methodology specified below.

[Insert the methodology and criteria if applicable e.g. The Following aspects could be considered in the formulation of this methodology and criteria:(i)Tender price for the equipment;ii) Price of spareparts required for AAA years of operations,iii) Adjustments to tender price for omissions,deviations and exceptions to technical and commercial conditions in the tender documents; iv)

Capitalized cost savings due to the equipment efficiency attherateof XXX (specify currency and amount) for each YYY% (percent) above the minimum ZZZ% (percent) efficiency; v) Capitalized cost for the auxiliary power con sumption at PPP (specify currency and amount) per KW for AAA years; and vi) Applicable discount rate of BBB%.]

or

ii) An adjustment to consider the productivity of the goods offered in the Tender will be added to the Tender price, for evaluation purposes only, if specified in ITT 33.6. The adjustment will be evaluated based on the cost per unit of the actual productivity of goods offered in the Tender with respect to minimum required values, using the methodology specified below.

[Insert the methodology and criteria if applicable E.G. The evaluation and comparison of responsive tenders shall be based on the total lifecycle cost for XXX years, per unit of output. The lifecycle cost shall be the sum of the initial purchase price of the equipment and the cost of operation in electric energy for XXX years of operation at unit cost of AAA (specify currency and amount) per kwh, discounted to netpresent value at YYY percent.]

#### g) Specific additional criteria

[Other specific additional criteria to be considered in the evaluation, and the evaluation method shall be detailed in TDS34.6][If specific sustainable procurement technical requirements have been specified in Section VII-Specification, either state that(i)those requirements will be evaluated on a pass/fail (compliance basis) or otherwise (ii) in addition to evaluating those requirements on a pass/fail (compliance basis), if applicable, specify the monetary adjustments to be applied to Tender Prices for comparison purposes on account of Tenders hat exceed the specified minimum sustainable procurement technical requirements.]

#### 224. Multiple Contracts (ITT33.4)

Multiple contracts will be permitted in accordance with ITT 33.4. Tenderers are evaluated on basis of Lots and the lowest evaluated tenderer identified for each Lot. The Procuring Entity wills elect one Option of the two Options listed below for award of Contracts.

#### **OPTION 1**

- If a tenderer wins only one Lot, the tenderer will be awarded a contract for that Lot, provided the tenderer meets the Eligibility and Qualification Criteriafor that Lot.
- ii) If a tenderer wins more than one Lot, the tender will be awarded contracts for all won Lots, provided the tenderer meets the aggregate Eligibility and Qualification Criteria for all the Lots. The tenderer will be awarded the combination of Lots for which the tenderer qualifies and the others will be considered foraward to second lowest the tenderers.

# OPTION 2

The Procuring Entity will consider all possible combinations of won Lots [contract(s)] and determine the combinations with the lowest evaluated price. Tenders will then be awarded to the Tenderer or Tenderers in the combinations provided the tenderer meets the aggregate Eligibility and Qualification Criteria for all the wonLots.

#### 225. AlternativeTenders

(ITT 13.1) An alternative if permitted under I

TT13.1, will be evaluated as follows:[insert

one of the following]

"A Tenderer may submit an alternative Tender only with a Tender for the base case. The

Procuring Entity shall only consider the alternative Tenders offered by the Tenderer whose

Tender for the base case was determined to be the Lowest Evaluated Tender." Or

"A Tenderer may submit an alternative Tender with or without a Tender for the base case. The Procuring Entity shall consider Tenders offered for alternatives as specified in the Technical Specifications of Section V, Schedule of Requirements. All Tenders received, for the base case, as well as alternative Tenders meeting the specified requirements, shall be evaluated on their own merits in accordance with the same procedures, as specified in the ITT 33."

#### 3. MARGIN OF PREFERENCE

- If the TDS so specifies, the Procuring Entity will grant a margin of preference of 15% (fifteen percent) to Tenderers offering goods manufactured, mined, extracted, grown, assembled or semi-processed in Kenya. Goods assembled or semi-processed in Kenya shall have a local content of not less than 40%.
- 32 The margin of preference will be applied inaccordance with, and subject to, the following provisions:
  - Tenderers applying for such preference on goods offered shall provide, as part of the data for qualification, such information, including details of the goods produced in Kenya, so as to determine whether, according to the classification established by the Procuring Entity, a particular category of goods or group of goods qualifies for a margin of preference.
  - b) After Tenders have been received and reviewed by the Procuring Entity, goods offered in the responsive Tenders shall be assessed to ascertain they are manufactured, mined, extracted, grown, assembled or semi-processed in Kenya. Responsive tenders shall be classified into the following groups:
    - Group A: Tenders offering goods manufactured in Kenya, for which (a) labour, raw materials, and components from within Kenya account for more than forty
      - (40) percent of the Ex-Works price; and
      - (b) the production facility in which they will be manufactured or assembled has been
      - Engaged in manufacturing or assembling such goods atleast since the date of Tender
      - Submission date:
    - ii) Group B:All other Tenders offering Goods manufactured in Kenya;
    - *Group C:* Tenders offering Goods manufactured outside Kenya that have been already imported or that will be imported.
  - c) To facilitate this classification by the Procuring Entity, the Tenderer shall complete which ever version of the Price Schedule furnished in the Tender Documents is appropriate. In correct classification may render the Tender non-responsive as nore classification will be permitted after Tender opening. Tenderers shall provide correct information especially with respect to duties, taxes etc. paid on previously imported Goods and percentage of local labour, materials and components for Goods manufactured in Kenyaas any false information which cannot be supported by documentation may render the Tender non-responsive besides other sanctions for providing falsified information.
  - d) The Procuring Entity will first review the Tenders to confirm the appropriateness of the Tender group classification to which Tenderers assigned their Tenders in preparing their Tender Forms and Price Schedules.
  - e) All evaluated Tenders in each groupwill then be compared to determine the lowest evaluated Tender of each group. Such lowest evaluated Tenders shall be compared with each other and if as a result of this comparison Tender from Group A or Group B is the lowest, it shall be selected for the award.
  - f) If as a result of the preceding comparison, the lowest evaluated Tenderis a Tender from Group C, all Tenders from Group C shall be further compared with the lowest evaluated Tender from Group A after adding to the evaluated price of goods offered in each Tender from Group C, for the purpose of this further comparison only, anamount equal to 15% (fifteen percent) of the respective CIP Tender price for goods to be imported and already imported goods. Both prices shall include unconditional discounts and be corrected for arithmetical errors. If the Tender from Group A is the lowest, it shall be selected for award. If not, the lowest evaluated Tender from Group C shall be selected as per paragraph (e) above."
- 4. Post-Qualification of Tenderers (ITT37)-not applicable

[Note for Procuring Entity to be deleted before issuing the tender documents.

This STD for Procurement of Goods assumes that no Pre-qualification has taken place before tendering. However, if a Pre-qualification process is undertaken, the Qualification Criteria stipulated in this Section III, Evaluation and Qualification Criteria must be updated to ensure that the Tenderer and any Sub-Suppliers shall meet or continue to meet the Criteria used at the time of Pre-qualification.]

#### 41 Post-Qualification Criteria (ITT 37.1)

In case the tender was not subject to pre-qualification, the tender that has been determined to be the lowest evaluated tenderer shall be considered for contract award, subject to meeting each of the following conditions (post qualification Criteria applied on a GO/NO GO basis). The Procuring Entity shall carry out the post-qualification of the Tenderer inaccordance with ITT 37, using only the requirements specified herein. Requirements not included in the text below shall not be used in the evaluation of the Tenderer's qualifications. The minimum qualification requirements for multiple contracts will be the sum of the minimum requirements for respective individual contracts, unless otherwise specified.

#### [Note for Procuring Entity to be deleted before issuing the tender documents.

Select requirements (criteria) for post qualification from below as relevant and appropriate for the nature, size and type of Goods and Services to be procured. Generally, for procurement of Goods, unless the value of the item is very large, the criteria for assessment of Manufacturer's technical capability should always be considered more important than its financial resources. For very small value items, the criteria for financial capability may even be omitted].

#### 42 If the Tenderer is a manufacturer

- a) Financial Capability
- i) The Tenderer shall demonstrate that it has access to,or has available, liquid assets, unencumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the supply cashflow of Kenya Shillings

ii) Minimum average annual supply turnover of Kenya Shillings
[inser
t amount, specify figure about 2.5 times the total Tender price)] or equivalent
calculated as total certified payments received for contracts of goods
manufactured and supplied within the last
[inser

t number of year(s). Incase of multiple contracts, limitation will be placed on the number of item(s) that will be awarded to the Tenderer.

## b) Experience and Technical Capacity

The Tenderer shall furnish documentary evidence to demonstrate that it meets the following experience requirement (s) using the form provided in Section IV.Incase the Tenderer isa JV, experience and demonstrated technical capacity of only the JV shall be into account and not of individual members nor their individual experience/capacity will be aggregated unless all members of the JV have been manufacturing and supplying Goods offered in the Tender to the technology, processing, design, materials, specifications, model number, etc. in all respects such that Goods manufactured have the same functional characteristics, performance parameters, outputs and other guarantees and fully interchangeable which shall be documented along with other required documents demonstrating capacity to the Procuring incase individual members of the Entity experience.Otherwise, documents evidencing experience and technical capacity shall be in the name of the JV that submitted the Tender. Wherever the Words" Similar Goods" have been used it includes upgrades, latest and improved versions or models of similar specifications and technology. Refer to Form Exp-1 to provide the required information.

[list the requirement(s), including experience in successfully implementing sustainable procurement requirements, if specified in the tender document.] Samples of Experience Requirements:

i) The Tenderer shall be manufacturing similar Goods for the last \_\_\_\_\_\_(Spec ify the number of years to cover a sufficiently long period ranging from 2 to 5 years depending upon the Goods to be procured).

[ore

ii)	The Tenderer shall furnish documentary evidence to demonstrate successful completion of atleast
	(Insert number) of contracts of similar Goods in the last
	(Specify number) each

Contract costing at least Kenya shillings equivalent and involving a supply of atleast percentage of required quantity (usually the percentage is about 70-80%) in some cases where Procuring Entity requires deliveries in a scheduled manner over a specified time, include item (iii) below.

The installed capacity to manufacture\_\_\_\_\_\_number of items (specify the relevant item number) shall not be lessthan\_\_\_\_\_unitsper (Specify weekor month).

(Optional) Documentary Evidence of Usage of Goods(When appropriate)
The Tenderer shall furnish documentary evidence satisfactory to the Procuring Entity to demonstrate that similar Goods as offered in the Tender have been in successful use or operationforthelast\_\_\_years. If the Tenderer is a JV, the evidence of demonstrated usage of Goods supplied in the past shall be in the name of the JV.

#### 43 If Tenderer is a Supplier:

If a Tenderer is a Supplier offering the Goods on behalf of or from a Manufacturer under Manufacturer's Authorization Form (Section IV, Tendering Forms), the Manufacturer shall demonstrate the above qualifications 4.2(b)(i), (ii), and (iii) and the Tenderer shall demonstrate it meets the following criteria.

- i) The Tenderer shall demonstrate that it has access to,or has available,liquid assets,unencumbered real assets,lines of credit,and other financial means(independent of any contractual advance payment)sufficient to meet the supply cashflow of Kenya Shillings
- ii) Minimum average annual supply turnover of Kenya Shillings [in sert amount] or equivalent calculated as total certified payments received for contracts in progress and/or completed with in the last[insert of year] years, divided by [insert number of years] years.
- iii) Has satisfactorily and substantially completed atleast (*specify number*) contract(s) of a similar nature either within Kenya, the East African Community or abroad, as a prime supplier or a joint venture member, each of a minimum value in Kenya shillings equivalent.

#### 44 History of non-performing contracts:

Tenderer (Supplier or/and manufacturer, and each member of JV in case the Tenderer is a JV, shall demonstrate that Non-performance of a contract did not occur as a result of the default of the Tenderer, manufacturer or the member of JV as the case maybe, in the last <u>one years</u>). The required information shall be furnished as perform CON-2].

#### 45 Pending Litigation

Financial positionandprospectivelong-term profitability of the Single Tenderer, and in the case the Tenderer is a JV, of each member of the JV, shall remain sound according to criteria established with respect to Financial Capability under paragraph I (i) above assuming that all pending litigation will be resolved against the Tenderer. Tenderer shall provide information on pending litigations as per Form CON-2.

#### 4.6. LitigationHistory

There shall be no consistent history of court/arbitral award decisions against the Tenderer, in the last one *years*). All parties to the contract shall furnish the information on the related Form (CON-2) about any litigation or arbitration resulting from contracts completed or ongoing under its execution over the years specified. A consistent history of awards against the Tenderer or any member of a Jv may result in rejection of the tender.

# **SECTIONIV-TENDERING FORMS**

Form of Tender Tenderer Information Form Tenderer JV Members Information Form Price Schedule:Goods Manufactured Outside Kenya, to be Imported Price Schedule: Goods

Manufactured Outside Kenya, already imported Price Schedule: Goods Manufactured in Kenya Price and Completion Schedule - Related ServicesForm of Tender Security - Demand Guarantee Form of Tender Security (Tender Bond)

Form of Tender-Securing Declaration Manufacturer's Authorization Form

#### FORM OF TENDER

#### INSTRUCTIONS TO TENDERERS

#### INSTRUCTIONS TO TENDERERS

- i) The Tenderer must prepare this Form of Tender on stationery with its letter head clearly showing the Tenderer's complete name and business address.
- ii) All italicized text is to help Tenderer in preparing this form.
- iii) Tenderer must complete and sign CERTIFICATE OF INDEPENDENT TENDER DETERMINATION and the SELF DECLARATION OF THE TENDERER and TENDERER'S ELIGIBILITY-CONFIDENTIAL BUSINESS QUESTIONNAIRE all attached to this Form of Tender.
- iv) The Form of Tender shall include the following Forms duly completed and signed by the Tenderer.
  - a) Tenderer's Eligibility-Confidential Business Questionnaire
  - b) Certificate of Independent Tender Determination
  - c) Self-Declaration of the Tenderer

	Date	of this	Tender	submission:	[insert date (as
	day, month	and year)	of Tender submi	ssion] <b>Tender</b>	Name
ar	nd		Identification	[insert	
Identific	ation] Altern	ative No.:		•••••	[insert identification No if
this is a	Tenderforan	alternativ	ve]		
	To		.[Insert complete	name of Procuring	g Entity]

- a) **No reservations:**We have examined and have no reservations to the Tendering document,including Addenda issued inaccordance with Instructions to tenderers(ITT7);
- b) **Eligibility:**We meet the eligibility requirements and have no conflict of interest inaccordance with ITT3;
- c) Tender/Proposal-Securing Declaration: We have not been suspended nor declared ineligible by the Procuring Entity based on execution of a Tender-Securing Declaration. Or

Proposal-Securing Declaration in Kenya inaccordance with ITT3.6;

- d) **Conformity:**We offer to supply in conformity with the Tendering document and inaccordance with the Delivery Schedules specified in the Schedule of Requirements the following Goods:[insert a brief description of the Goods and Related Services];
- e) **TenderPrice**:The total priceofourTender,excluding any discounts offered in item (f)below is:

Option1, incase of one lot:Total priceis: <u>[insert the total price of the Tender in words and figures, indicating the various amounts and the respective currencies]</u>;

or

Option 2, incase of multiple lots: (a) Total price of each lot [insert the total price of each lot in words and figures, indicating the various amounts and the respective currencies]; and (b) Total price of all lots (sum of all lots) [insert the total price of all lots in words and figures, indicating the various amounts and the respective currencies];

- f) **Discounts:**The discounts offered and the methodology for their application are:
  - i) The discounts offered are:[Specify in detail each discount offered.]
  - ii) The exact method of calculations to determine the net price after application of discounts are shown below:[Specify in detail the method that shall be used to apply the discounts];
- g) **Tender Validity Period**:Our Tender shall be validforthe period specified inTDS 17.1(as amended, if applicable) from the date fixed for the Tender submission deadline specified inTDS21.1 (as amended,if applicable),and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- (h) Performance Security: I four Tender is accepted, we commit to obtain a performance security inaccordance with the Tendering document;
- i) One Tender pertenderer: We are not submitting any other Tender(s) as an individual tenderer, and we are not participating in any other Tender(s) as a Joint Venture member, or as a subcontractor, and meet the requirements of ITT3.9, other than alternative Tenders submitted in accordance with ITT12;
- j) Suspension and Debarment:We,along with any of our subcontractors, suppliers,consultants,manufacturers, or service providers for any part of the contract,are not subject to, and not controlled by any entityor individual that is subject to, a temporary suspension or a debarment imposed by the Procuring Entity.Further,we are not in eligible under the Kenya laws or official regulations or pursuant to a decision of the United Nations Security Council;
- k) State-owned enterprise or institution: [select the appropriate option and delete the other] [We are not a state-owned enterprise or institution]/[We are a state-ownedenterprise or institution but meet the requirements of ITT3.7];
- Commissions,gratuities,fees:We have paid,or willpay the following commissions,gratuities,or fees with respect to the Tendering process or execution of the Contract:[insert completename of each Recipient,its full address, the reason for which each commission or gratuity was paid and the amount and currency of each such commission or gratuity]

Name of Recipient	Address	Reason	Amount

(If none has been paid or is to be paid, indicate "none.")

- m) **Binding Contract:**We understand that this Tender,together with your written acceptance thereof included in your Letter of Acceptance,shall constitute a binding contract between us,until a formal contract is prepared and executed;
- n) **Procuring Entity Not Bound to Accept**:We understand that you are not bound to accept the lowest evaluated cost Tender,the Best Evaluated Tender or any other Tender that you may receive;and
- o) **Fraud and Corruption:** We here by certify that we have taken steps toensure that no person acting for us or on our behalf engages in any type of Fraud and Corruption.
- (p) Code of Ethical Conduct:We undertake to adhere by the Code of Ethics for Persons Participating in Public Procurement and Asset Disposal, copy available from (specify website) during the procurement process and the execution of any resulting contract.

- (q) Collusive practices: We hereby certify and confirmthatthetender is genuine, non-collusive and made with the intention of accepting the contract if awarded. To this effective have signed the "Certificate of Independent tender Determination" attached below.
- (r) We,theTenderer,have completed fully and signed the following Forms as part of our Tender:
  - a) Tenderer's Eligibility; Confidential Business Questionnaire-to establish we are not in any conflict to interest.
  - b) Certificate of Independent Tender Determination-to declare that we completed the tender without colluding with other tenderers.
  - c) Self-Declaration of the Tenderer to declare thatwe will, if awarded contract, not engage in any form of fraud and corruption.
  - d) Declaration and commitment to the Code of Ethics for Persons Participating in Public Procurement and Asset Disposal.

Further, we confirm that we have read and understood the full content and scope of fraud and corruption as informed in "Appendix1-Fraud and Corruption" attached to the Form of Tender.

Name of the tenderer:\*[insert complete name of the tenderer]

Name of the person duly authorized to sign the Tender onbehalf of the tenderer: \*\*[insert complete name of person duly authorized to sign theTender]

Title of the person signing the Tender: [insert complete title of the person signing the Tender] Signature of the person named above: [insert signature of person whose name and capacity are shown above] Date signed [insert date of signing] day of [insert month], [insert year]

\*:In the case of the Tender submitted by a Joint Venture specify the name of the Joint Venture as tenderer.

\*\*:Person signing the Tender shall have the power of attorney given by the tenderer. The power of attorney shall be attached with the Tender Schedules.

# CERTIFICATE OF INDEPENDENT TENDER DETERMINATION

	ne undersigned, in submitting the accompanying Letter of Tender to the
teno of To	and number of der] in response to the request for tenders made by:  [Name enderer] do hereby make the following statements that I certify to be true and aplete in every respect:
ertify	on behalf of_[Name of Tenderer] that:
1.	I have read and I understand the contents of this Certificate;
2.	I understand that the Tender will be disqualified if this Certificate is found not tobe true and complete in every respect;
3.	I am the authorized representative of the Tenderer with authority to sign this Certificate, and to submit the Tender on behalf of the Tenderer;
4.	For the purposes of this Certificate and the Tender,I understand that he word"competitor" shall include any individual or organization,other than the Tenderer,whether or not affiliated with the Tenderer, who:
	a) Has been requested to submit aTenderinresponseto this requestfortenders;
	b) Could potentially submit at enter in response to this request fortenders, based on their qualifications, abilities or experience;
5.	The Tenderer discloses that [check one of the following, as applicable]:
	<ul> <li>The Tenderer has arrived at the Tender independently from, and without consultation, communication, agreement or arrangement with, any competitor;</li> </ul>
	b) the Tenderer has entered into consultations, communications, agreements or arrangements with one or more competitors regarding this request for tenders, and the Tenderer discloses, in the attached document(s), complete details thereof, including the names of the competitors and the nature of, and reasons for, such consultations, communications, agreements or arrangements;
6.	In particular, without limiting the generality of paragraphs (5)(a)or(5)(b) above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
	a) prices;
	b) methods, factors or formul as used to calculate prices;
	c) the intention or decision to submit, or not to submit, a tender; or
	<ul> <li>the submission of a tender which does not meet the specifications of the request for Tenders; except as specifically disclosed pursuant to paragraph (5)(b) above;</li> </ul>
7.	In addition, there has been no consultation, communication, agreement or arrangement with any competitor regarding the quality, quantity, specifications or delivery particulars of the works or services to which this request for tenders relates, except as specifically authorized by the procuring authority or as specifically disclosed pursuan to paragraph (5)(b) above;
8.	The terms of the Tender have not been, and will not be, knowingly disclosed by the Tenderer, directly or indirectly, to any competitor, prior to the date and time of the official tender opening, or of the awarding of the Contract, whichever comes first, unless otherwise required by law or as specifically disclosed pursuant to paragraph (5)(b) above.
Nan	neStamp

# **SELF-DECLARATION FORMS**

# FORMSD1

SELF DECLARATION THAT THE PERSON/TENDERER IS NOT DEBARRED IN THE MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT2015.

l	•••••		• • • • • • • • • • • • • • • • • • • •	of	Pos	t	Offic
Resid make	dent ofe a e a ement as follows:-	_		of		dd	) hereb
1.	THAT I am the Director/Principal Officer/name of the Company) who No	Director of is a Bidder in	respect sert name of	of	Tender	nsert (Insert	tendo
2.	THAT the fore said Bidder, participating in procuremen				been debarred	from	
3.	THAT what is deponed to he belief.	erein above is t	rue to the best o	of my knowle	edge, information	n and	
(Titl	e)	(Signatu			Date)		
Bidd	er Official Stamp						

# FORM SD2

# SELF DECLARATION THAT THE PERSON/TENDERER WILL NOT ENGAGE IN ANYCORRUPTOR FRAUDULENT PRACTICE

I,	resident of	••••••••••••	(	of P.O.	. Box	in the.	Republic	being a.	
	do hereby ma	ke a	• • • • • • • • • • • • • • • • • • • •	•••••	•••••		Republic	01	
Stat	ement as follo	WS:-							
1.	of					Director/Princi	Insert name		
	Company)	who	is	a	Bidder	in respect	of .	Ténder	
	(Insert tend Procuring en	der title/d ntity)	descriptio	n) for.	ke this staten	• • • • • • • • • • • • • • • • • • • •	(Ins	ert name	of the
2.	corrupt or fr	audulent p ,Manageme	ractice an ent,Staff a	d has not nd/or en	been reques	ts/sub contractors ted to pay any indu or agents of	icement to any	member	
3.		to any mer	nber of th	e Board, <i>N</i>	Management,S	nts/subcontractors staff and/or emplo			
4.	THAT the fo bidders part					aged in any corros	sive practice wi	ith other	
5.	THAT what i	s deponed	to herein a	above is t	true to the be	st of my knowledge	e information a	nd belief.	
	(Title)	•••••			(Signatura)		(Data)	•••••	
	(Title)				(Signature)		(Date)		

Bidder's Official Stamp

48

# **DECLARATION AND COMMITMENT TO THE CODE OF ETHICS**

I		(Person)	on
behalf of ( <i>Name of</i> <i>The Business / Company/Firm</i> ) I have read and fully understoodthe	ne contents of the Public Procurement & Asset D Ethics for persons participating in Public Procurem	declare that Disposal Act,	
I do here by commit to a bide by the Procurement and Asset Disposal.	provisions of the Code of Ethics for persons particip	oating in Public	
Name signatory	of		horize
Sign			•••••
Position			
Office address	Telephone		
E-mail			
Name of the Firm/Company		•••••	••••
Date			
(Company Seal/Rubber Stamp where	applicable)		
Witness			
Name			
Sign			
Date		• • • • • • • • • • • • • • • • • • • •	

#### APPENDIX1-FRAUD AND CORRUPTION

(Appendix 1 shall not be modified)

#### 1. Purpose

1.1 The Government of Kenya's Anti-Corruption and Economic Crime laws and their sanction's policies and procedures, Public Procurement and Asset Disposal Act (no.33 of 2015) and its Regulation, and any other Kenya's Acts or Regulations related to Fraud and Corruption, and similar offences, shall apply with respect to Public Procurement Processes and Contracts that are governed by the laws of Kenya.

#### 2. Requirements

- The Government of Kenya requires that all parties including Procuring Entities, Tenderers, (applicants/proposers), Consultants, Contractors and Suppliers; any Subcontractors, Sub-consultants, Service providers or Suppliers; any Agents (whether declared or not); and any of their Personnel, involved and engaged in procurement under Kenya's Laws and Regulation, observe the highest standard of ethics during the procurement process, selection and contract execution of all contracts, and refrain from Fraud and Corruption and fully comply with Kenya's laws and Regulations as per paragraphs 1.1 above.
- Kenya's public procurement and asset disposal act(no.33 of 2015) under Section 66 describes rules to be followed and actions to be taken in dealing with Corrupt, Coercive, Obstructive, Collusive or Fraudulent practices, and Conflicts of Interest in procurement including consequences for offences committed. A few of the provisions noted below highlight Kenya's policy of no tolerance for such practices and behavior:
  - 1) A person to whom this Act applies shall not be involved in any corrupt, coercive, obstructive, collusive or fraudulent practice; or conflicts of interest in any procurement or as set disposal proceeding;
  - 2) A person referred to under subsection(1)who contravenes the provisions of that sub-section commits an offence;
  - 3) Without limiting the generality of the subsection(1)and(2), the person shall be—
    - $\begin{array}{ll} a) & \mbox{ disqualified from entering into a contract for a procurement or asset disposal } \\ & \mbox{proceeding;or} \end{array}$
    - b) if a contract has already been entered into with the person, the contract shall be voidable;
  - 4) The voiding of a contract by the procuring entity under subsection(7)does not limit any legal remedy the procuring entity may have:
  - 5) An employee or agen of the procuring entity or a member of the Board or committee of the procuring entity who has a conflict of interest with respect to a procurement:
    - a) Shall not take part in the procurement proceedings;
    - b) shall not, after a procurement contract has been entered into, take part in any decision relating to the procurement or contract; and
    - c) Shall not be a subcontractor for the bidder to whom was awarded contract, or a member of the group of bidders to whom the contract was awarded, but the subcontractor appointed shall meet all the requirements of this Act.
  - 6) An employee, agent or memberdescribedinsubsection (1) who refrains from doing anything prohibited under that subsection, but forthat subsection, would have been within his or her duties shall disclose the conflict of interest to the procuring entity;
  - 7) If a person contravenes subsection (1) with respect to a conflictofinterest described in subsection (5) (a) and the contract is awarded to the person or his relative or to another person in whom one of them had a direct or indirect pecuniary interest, the contract shall be terminated and all costs incurred by the public entity shall be made good by the awarding officer. Etc.
- 23 In compliance with Kenya's laws, regulations and policies mentioned above, the Procuring Entity:
  - a) Defines broadly, for the purposes of the above provisions, the terms set forth below as follows:
    - i) "corrupt practice" is the offering, giving, receiving, or soliciting, directly

or indirectly, of anything of value to influence improperly the actions of another

party;

- ii) "fraudulent practice"is any actor omission, including misrepresentation, that knowingly or recklessly misleads, or attempts tomislead, aparty to obtain financial or other benefit or to avoid an obligation;
- iii) "collusive practice"is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
- iv) "coercive practice"is impairing or harming,or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of aparty;
- v) "obstructivepractice" is:
  - deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede investigation by Public Procurement Regulatory Authority (PPRA) or any other appropriate authority appointed by Government of Kenya into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
  - acts intended to materially impede the exercise of the PPRA's or the appointed authority's inspection and audit rights provided for under paragraph
     2.3e.below.
- b) Defines more specifically, in accordance with the above procurement Act provisions set forth for fraudulent and collusive practices as follows:

"fraudulent practice"includes a misrepresentation off action order to influence a procurement or disposal process or the exercise of a contract to the detriment of the procuring entity or the tenderer or the contractor, and includes collusive practices amongst tenderers prior to or after tender submission designed to establish tender prices at artificial non-competitive levels and to deprive the procuring entity of the benefits of free and open competition.

- c) Rejects aproposal foraward<sup>1</sup> of a contract if PPRA determines that the firm or individual recommended foraward, any of its personnel, or its agents, or its subconsultants, sub-contractors, service providers, suppliers and/or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices incompeting for the contract in question;
- d) Pursuant to the Kenya's above stated Actsand Regulations, may sanction or debaror recommend to appropriate authority(ies) for sanctioning and debarment of a firm or individual, as applicable under the Acts and Regulations;
- e) Requires that a clause be included in Tender documents and Request for Proposal documents requiring (i)Tenderers (applicants/proposers), Consultants,Contractors, and Suppliers,and their Sub-contractors, Sub-consultants,Service providers, Suppliers,Agents personnel, permit the PPRA or any other appropriate authority appointed by Government of Kenya to inspect<sup>2</sup> all accounts,records and other documents relating tothe procurement process,selection and/or contract execution,and to have them audited By auditors appointed by the PPRA or any other appropriate authority appointed by Government of Kenya;and
- f) Pursuant to Section 62 of the above Act, requires Applicants/Tenderers to submit along with their Applications/Tenders/Proposals a "Self-Declaration Form" as included in the procurement document declaring that they and all parties involved in the procurement process and contract execution have not engaged/will not engage in any corrupt or fraudulent practices.

<sup>1</sup>For the avoidance of doubt, a party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and tendering, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service

Provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

<sup>2</sup>Inspections in this context usually are investigative(i.e.,forensic)innature. They involve fact-finding activities undertaken by the Investigating Authority or persons appointed by the Procuring Entity to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies there of as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

# TENDERER INFORMATION FORM

[The tenderer shall fill in this Form inaccordance with the instructions indicated below.No alterations to its format shall be permitted and no substitutions shall be accepted.]
Date:[insert date(as day,month and year) of Tender submission]
Tender Name and Identification [Insert identification
Alternative No.: [Insert identification No if this is a Tender for
an alternative] Pageofpages
1.Tenderer's Name [insert Tenderer's legal name]
2.Incase of JV,legal name of each member:[insert legal name of each member in JV]
3. Tenderer's actual orintended country of registration: [insert actual or intended country of registration]
4. Tenderer's year of registration: [insertTenderer's year of registration]
5. Tenderer's Address in country of registration: [insert Tenderer's legal address in country of registration]
6.Tenderer's Authorized Representative
Information Name: [insert Authorized
Representative's name] Address:[insert
Authorized Representative's Address]
Telephone/Fax numbers:[insert Authorized Representative's telephone/fax numbers]
Email Address:[insert Authorized Representative's email address]
7. Attached are copiesof original documentsof[check the box(es)of the attached original documents]
☐ For Kenyan Tenderers a current tax clearance certificate or tax exemption certificate issued by the Kenya Revenue Authority inaccordance with ITT 3.14.
□Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, inaccordance with ITT 3.4.
☐ Incase of JV, letter of intent to form JV or JV agreement, inaccordance with ITT3.1.
☐ Incase of state-owned enterpriseor institution, inaccordance with TT4.6 documents establishing:
(i) Legal and financial autonomy
(ii) Operation under commercial law
(iii) Establishing that the tenderer is not under the supervision of the Procuring Entity
2. Included are the organizational chart, a listof Board of Directors, and the beneficial ownership.

# TENDERER'SELIGIBILITY-CONFIDENTIAL BUSINESSQUESTIONNAIRE FORM

## a) Instruction toTenderer

Tender is instructed to complete the particulars required in this Form, one form for each entity if Tender is a JV.Tenderer is further reminded that it is an offence to give false information on this Form.

## A. Tenderer's details

	ITEM	DESCRIPTION
1	Name of the Procuring Entity	
2	Name of the Tenderer	
3	Full Address and Contact Details of the	
	Tenderer.	
	1. Country	
	2. City	
	3. Location	
	4. Building	
	5. Floor	
	6. Postal Address	
	7.Name and email of contact person.	
4	Reference Number of theTender	
5	Date and Time of Tender Opening	
6	Current Trade License No and Expiring date	
7	Maximum value of business which the	
	Tenderer handles.	
_	D 1 D 4 3	
8	Bank Details	
	Bank Name	
	Dalik Naille	
	Bank Account	

# **General and Specific Details**

b)	Sole Proprietor, provide the following details.	
Name	in full	
Age		_Nationality
Count	ryof Origin	Citizenship

c) Partnership, provide the following details.

	Names of Partners	Nationality	Citizenship	%Shares owned
1				
2				
3				

(d)	Re	gistered Company, provide t	the follo	wing details.				
i)	Pri	vate or public Company						
ii)	No	e Company- State the nomin minal Kenya Shillings (Equiv ued Kenya Shillings (Equi	alent)	ssued capital	of	••••••		
· iii)	Give	e details of Directors as follo	ows					
	Nan	nes of Director	Nation	ality	Citizer	nship	%Sharesow	ned
1								
2								
	i) Ard	erest of the Firm in the Proceethere any person/persons ationship in this firm? Yes/N	in	(Name of I	Procuring			INTEREST-
f yes,p	rovid	e details as follows.						
	Names of Person Designation in the Interest or Procuring Entity Relationship with Tenderer							
1 2								
	3							
(i	i) Co	nflict of interest disclosure						
	Type of Conflict Disclosure If YES provide details of							

	Type of Conflict	Disclosure YES OR NO	If YES provide details of the relationship with Tenderer
1	Tenderer is directly or indirectly controlled by or is under Common control with another tenderer.		
2	Tenderer receives or has Received any director indirect subsidy from another tenderer.		
3	Tenderer has the same legal representative as another tenderer		

Entity regarding this tendering
---------------------------------

	Type of Conflict	Disclosur e YES OR NO	If YES provide details of the elationship with Tenderer
	process.		
5	Any of the Tenderer's affiliates participated as a consultant in the preparation of the design or technical specifications of the Works that are the subject of the tender.		
6	Tenderer would be providing goods, works, non-consulting services or consulting services during implementation of the Contract specified in this Tender Document.		
7	Tenderer has a close business or family relationship with a professional staff of the Procuring Entity who are directly or indirectly involved in the preparation of the Tender document or specifications of the Contract, and/or the Tender Evaluation process of suchcontract.		
8	Tenderer has a close business or family relationship with a professional staff of the Procuring Entity who wouldbe Involved in the implementationorsupervision ofthe Contract.		
9	Has the conflict stemming fromsuch relationship stated in item 7 and 8 above been resolved in a manner acceptable to the procuring Entity throughout the tendering process and execution of the Contract?		

# (f) Certification

Onbehalf of the Tenderer,I certify that the	e information given abo	ve is
correct.Full Name		
Title or Designation		
(Signature)	(Date)	

#### TENDERER'S JV MEMBERS INFORMATION FORM

below.The following table shall be filled in for the tenderer and for each memberof a Joint Venture]]. Tender Name and Identification: [Insert identification Alternative Page of pages Tenderer's Name: [insertTenderer's legal name] Tenderer's JV Member'sname:[insertJV's Member legal name] Tenderer's JV Member's country of registration: [insert JV's Member country of 3. registration] Tenderer's JV Member's year of registration: [insertJV's Member year of registration] Tenderer's JV Member's legal address in country of registration: [insert JV's Member legal address in country of registration] Tenderer's JV Member's authorized representative information Name: [insert name of JV's Member authorized representative] Address:[insert address of JV's Member authorized representative] Telephone/Fax numbers: [insert telephone/faxnumbers of JV's Member authorized representative] Email Address: [insert email address of JV's Member authorized representative] 7. Attached are copies of original documents of [check the box(es) of the attached original documents1 Articles of Incorporation (orequivalent documents of constitution association), and/or registration documents of the legal entity named above, inaccordance with ITT 4.4.  $\Box$ In case of a state-owned enterprise or institution, documents establishing legal and financial autonomy, operation in accordance with commercial law, and that they are not under the supervision of the Procuring Entity, inaccordance withITT4.6. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

IThe tenderer shall fill in this Form inaccordance with the instructions indicated

# **Price Schedule Forms**

[The tenderer shall fill in these Price Schedule Forms inaccordance with the instructions indicated. The list of line items in column 1 of the **Price Schedules** shall coincide with the List of Goods and Related Services specified by the Procuring Entity in the Schedule of Requirements.]

# SECTION VI: SCHEDULE OF REQUIREMENTSFORLAUNDRY DETERGENTS AND CLEANSING MATERIALS

Items under this contract will be ordered as and when required during the contract period commencing.

	LAUNDRY DETERGENTS						
NO	ITEMDESCRIPTION	UNIT OF ISSUE	QUANTIT Y	UNITPRIC E	TOTAL PRICE	DELIVERY PERIOD	REMARKS
1	Biological detergent	20kg bucket	150				
2	Laundry linen disinifectant	20L Container	160				
3	Laundry oxygen bleach	20L Container	160				
4	Lundry booster/emulsifier	20L Container	160				
5	Laundry softener/conditioner	5L Container	100				
6	Whitener	10kg bucket	50				
7	Oil based stain remover	5L Container	2				
8	Protein, blood, food stain remover	5L Container	30				
	TOTAL						

Tenderer	Name	
Signature		Stamp

S/NO.	ITEM DESCRIPTION	UNIT OF ISSUE	QUANTITY REQUIRED	UNIT PRICE	TOTAL PRICE	DELIVERY PERIOD	REMARK S
	CLEANSING MATERIALS						
1.	Multipurpose Detergent	20 litres jerricans	350				
2.	Sodium Hypochlorite 5-6%	5 litres cans	950				
3.	Rufect Disinfectant cleaner	4 litres cans	50				
4.	Soap for dispenser	5 litres cans	180				
5.	75% Alcohol HR Gel	500 ml	2,000				
6.	Steel wool	750gm rolls	100				
7.	Black Liners	Pieces	16,00 0				
8.	Red liners	Pieces	14,00 0				
9.	Yellow liners	Pieces	16,00 0				
10.	White liners	Pieces	6000				
11.	Purple liners	Pieces	5000				

12.	Toilet paper	rolls	8,000		
13.	Absorbent Hand towels	packets	4000		
14.	IK Vector control Knapsack sprayer	No	1		
15.	Purple Pedal Type Bins (50lts)	No	5		
16.	Heavy duty industrial rubber gloves Free size 18" long	No	100		
17.	Heavy duty industrial rubber gloves Free size 12" long	No	50		
18.	5 litre safety boxes	No	450		
19.	Portable 5 litre capacity heavy duty cold box with handle	No	2		
	TOTALS				

# Price Schedule:Goods Manufactured Outside Kenya, to be Imported

				(Group C	Tenders, goods to	be	Date:		
					Currencies inaccordar	ice	ITT No:		
				with ITT 15			Alternative No:		
		T -		_			PageN <sup>_</sup>		
1	2	3	4	5	6	7	8	9	
			Delivery		Unit price	CIP Price per	Price per line item for		er Line
Item	Goods	Of Origin	Date as	And physical	CIP[insert place of	Line item	In land transportation and	item	
N□			Define	unit	destination]	(Col.5x6)	other services required	(Col.7+8)	
			d by		inaccordance with ITT		in Kenya to convey the		
			Incoterm		14.8(b)(i)		Goods to their final		
			S		, , , ,		Destination specified in		
							TDS		
[inser	[insert name o	f [insert	[insert	[insert	[insert unit price CIP	[insert total	corresponding	[insert total p the	rice of
t	good]	country	quoted	number of	Per unit]	CIP price per	Price per line item]	Line item]	
numb			Delivery	Units to be		Line item]			
er of		ofthe	Date]	supplied					
the		Good]		And name					
_				of					
item]				The					
				physical unit]					
<u> </u>		1				1	TotalPrice		

Nameoftenderer [insert complete name of tenderer] Signature of tenderer [signature of person signing the Tender] Date [Insert Date]

## Price Schedule: Goods Manufactured Outside Kenya, already imported\*

			(Group imported) with ITT 1	Currencies	oods alreac inaccordanc	•			Date: ITTNo: Alternative No:		
			Г.	T =					PageNoof		
1	2	3	4	5	6		8	9	10	11	12
Line	Descripti	Country	Delivery	Quantity	Unit	Custom			Price per line item	Sales and	
Ite	on	ofOrigin	Date	an	pric				forinland	othertaxespai	Pric
mN	0		a	dphysicalunit		Import Taxes		ofCustomDu	transportationando	dorpayableper	
	f		sdefined		CustomDuti	paid per unit		ties	therservicesrequire		item(Col.9+
	Goods		byIncote		esandImpo	i	import		d in Kenya	Contractisawa	10)
			rms			n	taxes,in	dlmport	toconvey the goods	rded(inaccord	
					•	Accordance	accordance	Taxespaid,	totheir final	ance	
					ordancewit	with	with ITT14.8	in	destination, asspeci	withITT14.8(c	
					h	ITT14.8(	(C)(111)	accordance	fiedinTDSinaccorda	)(iv)	
						c)(ii),[to be	(COL. 6	with	ncewithITT		
					4.8(c)(i)	supports	minusCol.7)		14.8(c)(v)		
						by		14.8(c)(i) (Col.5□8)			
T:	Γ:t	F:	F:	F:	F:	documents]	F:		Financian and a site	F:	F:
[insert	[insert	[insertc	[insert	[insert	[insertunit	[insertcusto	[insertunitpr		[insertpriceperlineit		
numbe		ountryo	quoted Deliver	numberofuni	priceperuni	mdutiesandt			emforinlandtranspor		
r of th	Goods]	forigin of		tstobesuppli edand	t]		omduties and	itemnetofcu stom		taxespayablep er	uneiteinj
		th	yDate]	Name of the		perunit]	importta		an dotherservicesrequir		
e item]		eGood]		physical			xes]	porttaxes]	ed	Contractisawa	
iceiiij		coccaj		unit]			, Keej	porttuxesj	inKenya]	rded]	
									miteriyaj		
<u> </u>				L			L			Total	
										Tender	
										Price	

Name of tenderer [insert complete name of tenderer] Signature of tenderer [signature of person signing the Tender] Date [insert date]

<sup>\* [</sup>For previously imported Goods, the quoted price shall be distinguishable from the original import value of these Goods declared to customs and shall include any rebate or mark-up of the local agent or representative and all local costs except import duties and taxes, which have been and/orhave to be paid by the Procuring Entity. For clarity, the tenderers are asked to quote the price including import duties, and additionally to provide the import duties and the price net of import duties which is the difference of those values.]

# Price Schedule: Goods Manufactured in Kenya

Kenya					nd B Tenders) inaccordance			Date:ITTNo:AlternativeNo:ofof	
1 Line	2 Description of Goods	3 Delivery	4 Quantit	5 Unitprice	6 TotalEXW	7 Priceperlineitem	8 Costoflocallabor,raw	9 Salesandothertaxes	10 Tota Price
Item		•	y and	•		•	,	payableperlineitemif	l perlineitem
N□		definedb yIncoter ms	physic alunit		line item(Col .4¤5)	transportation and other service srequiredinKenyato conveytheGoodsto theirfinaldestinatio n	componentsfromwith origininKenya%ofCol .5	Contractisawarded(in accordancewithITT 14.8(a)(ii)	(Col.6+7)
[insert	[insert name of	[insert	[insert	[insert	[inserttotal		[Insertcost of local	[insertsalesandother	[inser total
numbe r of the item]	Good]	quoted Delivery Date]	number ofunits to be supplie d and nameof the physica lunit]	EXW unit price]	EXW price per line item]	correspondingprice perlineitem]	labor,rawmaterialand componentsfromwithi n thePurchase'scountry asa%oftheEXWprice perlineitem]		t price per item]
								TotalPrice	

Name of tenderer [insert complete name of tenderer] Signature of tenderer [signature of person signing the Tender] Date [insert date]

## Price and Completion Schedule-Related Services

	Currencies inac	cordance w	ith ITT 15		Date	
					:ITT	No:
					Alternative	No:
		T			PageN <sup>-</sup>	of
1	2	3	4	5	6	7
Service N¤	DescriptionofServices(excludes inland transportation and otherservicesrequiredinKenyatoc onvey thegoodstotheirfinaldestination)	Countryof Origin	DeliveryDateatplace ofFinaldestination	Quantityandphysicalunit	Unit price	TotalPriceper Service(Co l.5*6or estimate)
[insert numberofthe Service]	[insertnameofServices]	[insert countryof originof the Services]	[insertdeliverydateat place offinal destinationper Service]	[insertnumberofunitstobe suppliedandnameofthe physicalunit]	[insertunit priceper item]	[inserttotalpric e peritem]
		_				
	,	•		TotalTenderPrice	•	

Name of tenderer [insert complete name of tenderer] Signature of tenderer [signature of person signing the Tender] Date [insert date]

# FORM OF TENDER SECURITY-[Option1-Demand Bank Guarantee]

Вe	neficiary:
Re	quest for Tenders No:
Da	te:
ΤE	te: NDER GUARANTEE No.:
	arantor:
1.	We have been informed that(here in after called "the Applicant") has submitted or will submit to the Beneficiary its Tender (herein after called" the Tender") for the execution of under Request forTenders No("The ITT").
2.	Furthermore, we understand that, according to the Beneficiary's conditions, Tenders must be supported by a Tender guarantee.
3.	At the request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding into an amount of()uponreceipt by us of the Beneficiary's complying demand, supported by the Beneficiary's statement, whether in the demand itself or a separate signed document accompany in or identifying the demand, stating that either the Applicant:
(a)	has withdrawn its Tender during the period of Tender validity set forth in the Applicant's Letter of Tender ("the Tender Validity Period"),or any extension there to provided by the Applicant; or
b)	having been notified of the acceptance of its Tender by the Beneficiary during the Tender Validity Period or any extension there to provided by the Applicant, (i) has failed to execute the contract agreement, or (ii) has failed to furnish the Performance.
4.	This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the contract agreement signed by the Applicant and the Performance Security and, or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) thirty days after the end of the Tender Validity Period.
5.	Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.
	[signature(s)]

Note:All italicized text is for use in preparing this form and shall be deleted from the final product.

# FORMAT OF TENDER SECURITY [Option2- Insurance Guarantee]

TENDE	ER GUARANTEE No.:
1.	Whereas
2.	KNOW ALL PEOPLE by these presents that WEof
3.	<ul> <li>NOW,THEREFORE,THE CONDITION OF THIS OBLIGATION is such that if the Applicant:</li> <li>a) Has withdrawn its Tender during the period of Tender validity set forth in the Principal's Letter of Tender("the Tender Validity Period"),or any extension there to provided by the Principal;or</li> <li>b) Having been notifiedoftheacceptanceofitsTender by the Procuring Entityduring the Tender Validity Period or any extension there to provided by the Principal;(i)failedtoexecute the Contract agreement;or (ii) Has failed to furnish the Performance Security, inaccordance with the Instructions to tenderers ("ITT") of the Procuring Entity's Tendering document.</li> <li>then the guarantee undertakes to immediately pay to the Procuring Entityupto the above amount upon receipt of the Procuring Entity's first written demand, without the Procuring Entity having to substantiate its demand, provided that in its demand the Procuring Entity shall state that the demand arises from the occurrence of any of the above events, specifying which event(s)has occurred.</li> </ul>
4.	This guaranteewillexpire:(a)if the Applicant is the successful Tenderer, upon our receipt of copies of the contract agreement signed by the Applicant and the Performance Security and, or(b)if the Applicant is not the successful Tenderer, upon the earlier of (i)our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) twenty-eight days after the end of the Tender Validity Period.
5.	Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.
	[Date] [Signature of the
	Guarantor] [Witness] [Seal]

Note: All italicized text is for use in preparing this form and shall be deleted from the final product.

# FORM OF TENDER-SECURING DECLARATION

[The Bidder shall complete this Form in accordance with the instructions indicated]
Date:[insert date(as day,month and year)of Tender Submission]
Tender No.:[Insert number of tendering process]
To:[insert complete nameof
Purchaser]I/We, the undersigned, declare that:
1. I/We understand that, according to your conditions, bids must be supported by aTender-Securing Declaration.
2. I/We accept that I/we will automatically be suspended from being eligible for tendering in any contract with the Purchaser for the period of time of[insert number of months or years]starting on[insert date], if we are in breach of our obligation(s) under the bid conditions, because we-(a) have with drawn our tender during the period of tender validity specified by us in the Tendering Data Sheet; or (b) having been notified of the acceptance of our Bid by the Purchaser during the period of bid validity, (i) fail or refuse to execute the Contract, if required, or (ii) fail or refuse to furnish the Performance Security, inaccordance with the instructions to tenders.
3. I/We understand that this Tender Securing Declaration shall expire if we are not the successful Tenderer(s), upon the earlier of:
a) Our receipt of a copy of your notification of the name of the successful Tenderer; or
b) Thirty days after the expiration four Tender.
4. I/We understand that if I am/we are/in a Joint Venture, the Tender Securing Declaration must be in the name of the Joint Venture that submits the bid, and the Joint Venture has not been legally constituted at the time of bidding, the Tender Securing Declaration shall be in the names of all future partners as named in the letter of intent.
Signed:
Capacity/title(director or partner or sole proprietor, etc.)
Name:
Duly authorized to sign the bid for and on behalf of
Tenderer].Dated ondayof
signing].
Seal orstamp.

# MANUFACTURER'SAUTHORIZATIONFORM

letter apersonwith	ershallrequiretheManu ofauthorization: ntheproperauthorityto: fsoindicatedin the <b>TDS</b>	shouldbeonth signdocument	eletterheado	ftheManufac	turerandsl	houldb	esigned		This by ocludeitin
Date:	[insert	date(asday,	monthandye	ar)ofTende	rsubmissi	on]			
ITT	No.:	[insert	number	of	ITT				
process]Alt	ternativeNo	[inserti	dentificatio	nNo ifthisiso	2				
Tenderfora	nalternative]								
То	[Insertcomple	tenameofPro	ocuring						
Entity]WH	EREAS								
factories], whichistop manufactu	[insertcol nserttypeofgoodsmal do hereby authorize rovidethefollowingG redbyus eandsigntheContract	nufactured] [insert con oods, [inser	havingfacton plete name	riesat[inser of tendere	tfulladdre er] to sub	essof <i>N</i> omitaT	lanufact endertl	turer hepu	's rpose of
	y extend our full ConditionsofContract,w					with	Clause	28	of
Signed:	[Insertsigna	ture(s)ofauth	orizedreprese	entative(s)of	theManufa	acturei	-]		
Name:	[Inser	tcompletend	ame(s)ofauti	horizedrepr	esentativ	e(s)of	theMan	ufac	turer]
Title	[Inserttitle]								
Dated on	davof			[insertdat	enfsia				

This

# PART 2:SUPPLY REQUIREMENTS

### SectionV-Schedule of Requirements

#### Notes for Preparing the Schedule of Requirements

The Schedule of Requirements shall be included in the Tendering document bythe Procuring Entity, and shall cover, at a minimum, a description of the goods and services to be supplied and the delivery schedule.

The objective of the Schedule of Requirements isto provide sufficient information to enable tenderers to prepare their Tenders efficiently and accurately,in particular,the Price Schedule,for which a form is provided in Section IV.In addition,the Schedule of Requirements,together with the Price Schedule, should serve as a basis in the event of quantity variation at the time of award of contract pursuant to ITT42.1.

1. List of Related Services and Completion Schedule(NOT APPLICABLE)
[This table shall be filled in by the Procuring Entity. The Required Completion Dates should be realistic and consistent with the required Goods Delivery Dates (as per Incoterms)].

Service	DescriptionofService	Quantity <sup>1</sup>	PhysicalUnit	Place where Services shall be performed	Final Completion Date(s) of Services
[inser tServi ceNo]	[insert description of Related Services]	[insert quantity of items to be supplied]	[insert physical unit for the items]	[insert name of thePlace]	[insert required CompletionDate(s)]

<sup>&</sup>lt;sup>1</sup>Ifapplicable

#### 2. Technical Specifications

- 2.1 The purpose of the Technical Specifications (TS), is to define the technical characteristics of the Goods and Related Services required by the Procuring Entity. The Procuring Entity shall prepare the detailed TS consider that:
  - i) The TS constitute thebenchmarks against whichthe Procuring Entitywill verify the technical responsiveness of Tenders and subsequently evaluate the Tenders. Therefore, well-defined TS will facilitate preparation of responsive Tenders by tenderers, as well as examination, evaluation, and comparison of the Tenders by the Procuring Entity.
  - ii) The TS shall require that all goods and materials to be incorporated in the goods benew, unused, and of the most recent or current models, and that they in corporate all recent improvements indesign and materials, unless provided for otherwise in the contract.
  - iii) The TS shall make use of best practices. Samples of specifications from successful similar procurements in the same country or sector may provide a sound basis for drafting the TS.
  - iv) The PPRA encourages the use of metric units.
  - v) Standardizing technical specifications may be advantageous, depending on the complexity of the goods and the repetitiveness of the type of procurement. Technical Specifications should be broad enough to avoid restrictions on workmanship, materials, and equipment commonly used in manufacturing similar kinds of goods.
  - vi) Standards for equipment, materials, and workmanship specified in the Tendering document shall not be restrictive. Recognized international standards should be specified as much as possible. Reference to brand names, catalogue numbers, or other details that limit any materials or items to a specific manufacturer should be avoided as far as possible. Where unavoidable, such item description should always be followed by the words "or substantially equivalent." When other particular standards or codes of practice are referred to in the TS, whether from the Procuring Entity's or from other eligible countries, a statement should follow other authoritative standards that ensure atleast a substantially equal quality, then the standards mentioned in the TS will also be acceptable.
  - vii) Reference to brand names and catalogue numbers should be avoided as far as possible; where unavoidable the words "or atleast equivalent" shall always follow such references.
  - viii) Technical Specifications shall befully descriptive of the requirements in respectof, but not limited to, the following:
    - a) Standards of materials and workmanship required for the production and manufacturing of the Goods.
    - b) Any sustainable procurement technical requirements shall be clearly specified.
- To encourage tenderers' innovation in addressing sustainable procurement requirements, as long as the Tender evaluation criteria specify the mechanism for monetary adjustments for the purpose of Tender comparisons, tenderers may be invited to offer Goods that exceeds the specified minimum sustainable procurement requirements.
  - i) Detailed tests required (type andnumber).
  - ii) Other additional work and/or Related Services required to achieve full delivery/completion.
  - iii) Detailed activities to be performed by the Supplier, and participation of the Procuring Entity thereon.
  - iv) List of detailed functional guarantees covered by the Warranty and the specification of the liquidated damages to be applied in the event that such guarantees are not met.
- The TS shall specify all essential technical and performance characteristics and requirements, including guaranteed or acceptable maximum or minimum values, as appropriate. Whenever necessary, the Procuring Entity shall include an additional ad-hoc Tendering form (to be an Attachment to the Letter of Tender), where the tenderer shall provide detailed information on such technical performance characteristics in respect to the corresponding acceptable or guaranteed values.
- When the Procuring Entity requests that the tenderer provides in its Tender apart or all of the Technical Specifications, technical schedules, or other technical information, the Procuring Entity shall specify in detail the nature and extent of there acquired information and the manner in which it has to be presented by the tenderer in its Tender.

25 If a summary of the Technical Specifications (TS) has to be provided, the Procuring Entity shall insert information in the table below. The tenderer shall prepare a similar table to justify compliance with the requirements.

**Summary of Technical Specifications:** The Goods and Related Services shall comply with followingTechnicalSpecificationsandStandards:

Item No	Name of Goods or Related Service	Technical Specifications and Standards
[insert item No]	[insert name]	[insert TS and Standards]

**Detailed Technical Specifications and Standards** [insert whenever necessary].[Insert detailed description of TS]

uments shall be incl	luded, insert the following Lis	t of Drawings].	
Drawing No.	Drawing Name	Purpose	

4.	Inspections	and	Tests

3.

**Drawings** 

# PART3-CONDITIONS OF CONTRACT AND CONTRACT FORMS

#### SECTIONVI-GENERAL CONDITIONS OF CONTRACT

#### 1. Definitions

In the Conditions of Contract("these Conditions"), which include Special Conditions, Parts A and B, and these General Conditions, the following words and expressions shall have the meanings stated. Words indicating persons or parties include corporations and other legal entities, except where the context requires otherwise.

- a) "Contract"means the Contract Agreement entered into betweentheProcuring Entity and the Supplier, together with the Contract Documents referredtotherein,includingallattachments, appendices, and all documents incorporated by reference therein.
- b) "Contract Documents"means the documents listed in the Contract Agreement, including any amendments thereto.
- c) "Contract Price"means the price payable to the Supplier as specified in the Contract Agreement, subject to such additions and adjustments there to or deductions there from, as may be made pursuant to the Contract.
- d) "Day"means calendar day.
- e) "Completion" means the fulfilment of the Related Services by the Supplier inaccordance with the terms and conditions set for thin the Contract.
- f) "GCC"meanstheGeneralConditionsofContract.
- g) "Goods" means all of the commodities, raw material, machinery and equipment, and/or other materials that the Supplier is required to supply to the Procuring Entity under the Contract.
- h) "ProcuringEntity"means the Procuring Entity purchasing the Goods and Related Services, as specified in the SCC.
- i) "RelatedServices" means the services incidentaltothe supplyof the goods, such as insurance, delivery, installation, commissioning, training and initial maintenance and other such obligations of the Supplier under the Contract.
- j) "SCC"means the Special Conditions of Contract.
- k) "Subcontractor" means any person, private or government entity, or a combination of the above, to who many part of the Goods tobesupplied or execution of any part of the Related Servicesiss sub contracted by the Supplier.
- 1) "Supplier" means the person, private orgovernment entity, or a combination of the above, whose Tender to per form the Contract has been accepted by the Procuring Entity and is named as such in the Contract Agreement.
- m) "BaseDate" meansadate 30 day prior to the submission of tenders.
- n) **"Laws"**means all nationallegislation, statutes, ordinances, and regulations and by-laws of any legally constituted public authority.
- o) **"Letter of Acceptance"** means the letterofformal acceptance, signed by the contractor. Procuring Entity, including any annexed memoranda comprising agreements between and signed by both Parties.
- p) "ProcuringEntity" means the Entity named in the Special Conditions of Contract.

#### 2. Interpretation

21. If the context requires it, singular means plural and viceversa.

#### 22. Incoterms

a) Unless inconsistent with any provision of the Contract, the meaning of any trade term and the rights and obligations of parties there under shall be as prescribed by Incoterms specified in the SCC.

b)	The terms EXW and CIP and other similar terms, when	used, shall be governed by the rules

Prescribed in the current edition of Incoterms specified in the SCC and published by the International Chamberof Commerce in Paris, France.

#### 3. Contract Documents

Subject to the order of precedencesetfor thintheContract Agreement, all documents forming the Contract(and all parts there of) are intended to be correlative, complementary, and mutually explanatory. The Contract Agreement shall be read as a whole. The documents forming the Contract shall be interpreted in the following order of priority:

- a) The Contract Agreement,
- b) The Letter of Acceptance,
- c) The General Conditions of Contract
- d) Special Conditions of Contract
- e) The Form of Tender,
- f) The Specifications and Schedules of the Drawings (if any), and
- g) The Schedules of Requirements, Price Schedule and any other documents forming part of the Contract.

#### 4. Fraud and Corruption

- 3.1 The supplier shall comply with anti-corruption laws and guidelines and the prevailing sanctions, policies and procedures asset forth in the Laws of Kenya.
- The Supplier shall disclose any commissions, gratuity or fees that may have been paid or are tobe paid to agents or any other person with respect to the Tendering process or execution of the Contract. The information disclosed must include atleast the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fees.

#### 4.1 EntireAgreement

4.3.1The Contract constitutes the entire agreement between the Procuring Entity and the Supplier and supersedesall communications, negotiations and agreements (whether written or oral)of the parties with respect there to made prior to the date of Contract.

#### 4.2 Amendment

No amendment or other variation of the Contract shall be valid unless it is in writing, is dated, expressly refers to the Contract, and is signed by a duly authorized representative of each party thereto.

#### 4.3 Non-waiver

- a) Subject to GCC Sub-Clause4.5 (b) below,no relaxation,for bearance,delay,or indulgence by either party in enforcing any of the terms and conditions of the Contract or the granting of time by either party to the other shall prejudice, affect,or restrict the rights of that party under the Contract,neither shall any waiver by either party of any breach of Contract operate as waiver of any subsequent or continuing breach of Contract.
- b) Any waiver of a party's rights, powers, or remedies under the Contract must be in writing, dated, and signed by an authorized representative of the party granting such waiver, and must specify the right and the extent to which it is being waived.

#### 4.4 Severability

If any provision or conditionofthe Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.

#### 5. Language

The Contract as well as all correspondence and documents relating to the Contract exchanged by the Supplier and the Procuring Entity, shall be written in the **English Language.** Supporting documents and printed literature that are part of the Contract maybe in another language provided they are accompanied by an accurate and certified translation of the relevant passages in the **English Language**, in which case, for purposes of interpretation of the Contract, the English language is translation shall govern.

52	The Supplier shall bear all costs of translation to the governing language and all risks of the accuracy of

Such translation, for documents provided by the Supplier.

#### 6. Joint Venture, Consortium or Association

6.1 If the Supplier is a jointventure, consortium, or association, all of the parties shall be jointly and severally liable to the Procuring Entity for the fulfilment of the provisions of the Contract and shall designate one member of the joint venture, consortium, or association to act as a leader with authority to bind the joint venture, consortium, or association. The composition or the constitution of the joint venture, consortium, or association shall not be altered without the prior written consent of the Procuring Entity.

#### 7. Eligibility

- 7.1 The Supplier and its Subcontractors shall havethe nationality of an eligible country. A Supplier or Subcontractor shall be deemed to have the nationality of a country if it is a citizen or constituted, incorporated, or registered, and operates inconformity with the provisions of the laws of that country.
- All Goods and Related Services to be supplied under the Contract shall have their origin in Eligible Countries. For the purpose of this Clause, origin means the country where the goods have been grown, mined, cultivated, produced, manufactured, or processed; or through manufacture, processing, or assembly, another commercially recognized article results that differs substantially in its basic characteristics from its components.
- 73 The Tenderer, if a Kenyan firm, must submit with its tender a valid tax compliance certificate from the Kenya Revenue Authority.

#### 8. Notices

- Any notice given by one party to the other pursuant to the Contract shall be in writing to the address specified in the SCC. The term"in writing" means communicated in written form with proof of receipt.
- 82 A notice shall be effective when delivered or on the notice's effective date, which ever is later.

#### 9. Governing Law

- 9.1 The Contract shall be governed by and interpreted in accordance with the laws of Kenya.
- Throughout the execution of the Contract, the Supplier shall comply with the import of goods and services prohibitions in Kenya:
  - a) where,asa matterof law,compliance or official regulations,Kenya prohibits commercial relations with that country or any import of goods from that country or any payments to any country,person,or entity in that country; or
  - b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, Kenya prohibits any import of goods from that country or any payments to any country, person, or entity.

#### 10. Settlement of Disputes

- 10.1 The Procuring Entity and the Supplier shall make every effort to resolve amicably by direct negotiation any disagreement or dispute arising between them under or in connection with the Contract.
- If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the Procuring Entity or the Supplier may give notice to the other party of its intention to commence arbitration, as hereinafter provided, as to the matter indispute, and no arbitration in respect of this matter maybe commencedunless such notice is given. Any dispute or difference in respect of which a notice of intention to commence arbitration has been given inaccordance with this Clause shall be finally settled by arbitration. Arbitration maybe commenced prior to or after delivery of the Goods under the Contract.

#### 102 Arbitration proceedings shall be conducted as follows:

- 102.1 Any claim or dispute between the Parties arising out of or inconnection with the Contract not settled amicably inaccordance with Sub-Clause 10.1 shall be finally settled by arbitration.
- 10.22 No arbitration proceedings shall be commenced on any claim or dispute where notice of acclaim or dispute has not been given by the applying party within thirty days of the occurrence or discovery of the matter or issue giving rise to the dispute.
- 102.3 Notwith standing the issue of a notice asstated above, the arbitration of such a claim or dispute shallnot commence unless an attempt has in the first instance been made by the parties to settle such claim or

- dispute amicably with or without the assistance of third parties. Proof of such attempt shall be required.
- 1024 The Arbitrator shall, without prejudice to the generality of his powers, have powers to direct such measurements, computations, or valuations as may in his opinion be desirable in order to determine the

- Rights of the parties and assess and award any sums which ought to have been the subjec to for included in any due payments.
- 1025 Neither Party shall be limited in the proceedings before the arbitrators to the evidence, or to the reasons for the dispute given in its notice of a claim or dispute.
- 1026 Arbitration may be commenced prior to or after delivery of the goods. The obligations of the Parties shall not be altered by reason of any arbitration being conducted during the progress of the delivery of goods.
- 1027 The terms of the remuneration of each or all the members of Arbitration shall be mutually agreed upon by the Parties when agreeing the terms of appointment. Each Party shall be responsible for paying one-half of this remuneration.

#### 103 Arbitration Proceedings

- 10.3.1 Arbitration proceedings withnational suppliers will be conducted inaccordance with the Arbitration Lawsof Kenya. Incase of any claim or dispute, such claim or dispute shall be notified in writing by either party to the other with arequest to submitit to arbitration and to concur in the appointment of an Arbitrator within thirty days of the notice. The dispute shall be referred to the arbitration and final decision of a person or personsto be agreed between the parties. Failing agreement to concur in the appointment of an Arbitrator, the Arbitrator shall be appointed, on the request of the applying party, by the Chairman of any of the following professional institutions;
  - (i) Kenya National Chamber of Commerce
  - (ii) Chartered Institute of Arbitrators(Kenya Branch)
  - (iii) The Law Society of Kenya
- 10.3.2 The institution written to first by the aggrieved party shall take precedence over all other institutions.

#### 10.3.3 Alternative Arbitration Proceedings

Alternatively, the Parties may refer the matter to the Nairobi Centre for International Arbitration (NCIA) which offers a neutral venue for the conduct of national and international arbitrationwith commitment to providing institutional support to the arbitral process.

#### 10.4 Arbitration with Foreign Suppliers

10.4.1 Arbitration with foreign suppliers shall be conducted in accordance with the arbitration rules of the United Nations Commission on International Trade Law (UNCITRAL); or with proceedings administered by the International Chamber of Commerce(ICC) and conducted under the ICC Rules of Arbitration; by one or more arbitrators appointed inaccordance with said arbitration rules.

10.42 The place of arbitration shall be a location specified in the SCC; and the arbitration shall be conducted in the language for communications defined in Sub-Clause 1.4 [Law and Language].

#### 105 AlternativeArbitrationProceedings

Alternatively, the Parties may refer the matter to the Nairobi Centre for International Arbitration(NCIA) which offers a neutralvenue for the conduct of national and international arbitration with commitment to providing institutional support to the arbitral process.

#### 10.6 Failure to Comply with Arbitrator's Decision

- 10.6.1 The award of such Arbitrator shall be final and binding upon the parties.
- 10.6.1 In the event that a Party fails to comply with a final and binding Arbitrator's decision, then the other Party may, without prejudice to any other rights it may have, referthematter to a competent court flaw.

#### 10.7 Contract operations continue

Not withstanding any reference to arbitration herein,

- a) the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree; and
- b) The Procuring Entity shall pay the Supplier any monies due the Supplier.

#### 11. Inspections and Audit by the Procuring Entity

- 11.1 The Supplier shall keep, and shall cause its Subcontractors to keep, accurate and systematic accounts and records in respect of the Goods in such form and details as will clearly identify relevant time, changes and costs.
- Pursuant to paragraph2.2 of Instruction to Tenderers, the Supplier shall permit and shall cause its subcontractors to permit, the Procuring Entity and/or persons appointed by the Procuring Entity or by other statutory bodies of the Government to inspect the Site and/or the accounts and records relating to the procurement process, selection and/or contract execution, and to have such accounts and records audited by auditors appointed by the Procuring Entity. The Supplier's and its Subcontractors' attention is drawn to Sub-Clause 3.1 which provides, interalia, that acts intended to materially impede the exercise of the Procuring Entity's inspection and audit rights constitute a prohibited practice subject to contract termination, as well as to a determination of ineligibility.

#### 12. Scope of Supply

12.1 The Goods and Related Services to be supplied shall be as specified in the Schedule of Requirements.

#### 13. Delivery and Documents

13.1 Subject to GCC Sub-Clause33.1, the delivery of the Goods and completion of the Related Services shall be in accordance with the List of Goods and Delivery Schedule specified in the Supply Requirements. The details of shipping and other documents to be furnished by the Supplier are specified in the SCC.

#### 14. Supplier's Responsibilities

14.1 The Supplier shall supply all the Goods and Related Services included in the Scope of Supply in accordance with GCC Clause12, and the Delivery and Completion Schedule, as per GCC Clause13.

#### 15. Contract Price

- Prices charged by the Supplier for the Goods supplied and the Related Services performed underthe Contract shall not vary from the prices quoted by the Supplier inits Tender, with the exception of any pricead justments authorized in the SCC.
- Where the contract price is different from the corrected tender price, in order to ensure the supplier is not paid less or more relative to the contract price (which would be the tender price), any partial payment valuation based on rates in the schedule of prices in the Tender, will be adjusted by a plus or minus percentage. The percentageal ready workedout during tender evaluation

is worked out as follows:(corrected tender price-tender price)/tender price X 100.

#### 16. Terms of Payment

- 161 The Supplier shall request for payment by submitting invoice(s), delivery note(s) and any other relevant documents as specified in the SCC to the Procuring Entity.
- Payments shall be made promptly by the Procuring Entity, but not later than thirty (30) days after submission of an invoice by the Supplier, and after the Procuring Entity has accepted it.
- Where a Procuring Entity rejects Goods and Related Services, in part or wholly, the procuring Entity shall promptly inform the Supplier to collect, replace or rectify as appropriate and give reasons for rejection. The Supplier shall submit a fresh invoice, delivery note and any other relevant documents as specified in the SCC.
- 164 The currencies in which payments shall be made to the Supplier under this Contract shall be those in which the Tender price is expressed.
- In the event that the Procuring Entity fails to pay the Supplier any payment by its due date or with in the period set forth in the SCC, the Procuring Entity may pay to the Supplier interest on the amount of such delayed payment at the rate shown in the SCC, for the period of delay until payment has been made in full, whether before or after judgment or arbitrage award.

#### 17. Taxes and Duties

- 17.1 The Supplier shall be entirely responsible for all taxes, duties, license fees, and other such levies incurred to deliver the Goods and Related Services to the Procuring Entity at the final delivery point.
- 17.3 If any tax exemptions, reductions, allowances or privileges may be available to the Supplierin Kenya, the Supplier shall inform the Procuring Entity and the Procuring Entity shall use its best efforts to enable the Supplier to benefit from any such tax savings to the maximum allowable extent.

#### 18. Performance Security

- 181 If required as specified in the SCC, the Supplier shall, within twenty-eight (28) days of the notification of contract award, provide a performance security for the performance of the Contract in the amount specified in the SCC.
- 182 The proceeds of the Performance Security shall be payable to the Procuring Entity as compensation for any loss resulting from the Supplier's failure to complete its obligations under the Contract.
- AsspecifiedintheSCC, the Performance Security, ifrequired, shallbedenominated in the currency (ies) of the Contract, or in a freely convertible currency acceptable to the Procuring Entity; and shall be in one of the formats stipulated by the Procuring Entity in the SCC, or in another format acceptable to the Procuring Entity.
- 184 The Performance Security shall be discharged by the Procuring Entity and returned to the Supplier not later than thirty (30) days following the date of Completion of the Supplier's performance obligations under the Contract, including any warranty obligations, unless specified otherwise in the SCC.

#### 19. Copy right

19.1 The copyright in all drawings, documents, and other materials containing data and information furnished to the Procuring Entity by the Supplier here in shall remainvested in the Supplier, or, if they are furnished to the Procuring Entity directly or through the Supplier by any third party, including suppliers of materials, the copyright in such materials shall remainvested in such third party.

#### 20. Confidential Information

- 20.1 The Procuring Entityand the Supplier shall keep confidential and shall not, without the written consent of the other party here to, divulge to any third party any documents, data, or other information furnished directly or indirectly by the other party here to inconnection with the Contract, whether such information has been furnished prior to, during or following completion or termination of the Contract. Not with standing the above, the Supplier may furnish to its Sub-Supplier such documents, data, and other information it receives from the Procuring Entity to the extent required for the Sub Supplier to perform its work under the Contract, in which event the Supplier shall obtain from such SubSupplier under taking of confidentiality similar to that imposed on the Supplier under GCC Clause 20.
- 20.2 The Procuring Entity shall not use such documents,data,and other information received from the Supplier for any purposes unrelated to the contract. Similarly, the Supplier shall not use such documents, data, and

Other information received from the Procuring Entity for any purpose other than the performance of the Contract.

- 20.3 The obligation of a party under GCC Sub-Clauses 20.1 and 20.2 above, however, shall not apply to information that:
  - a) The Procuring Entity or Supplier need to share with other arms of Government or other bodies participating in the financing of the Contract; such parties shall dedisclosed in the SCC;
  - b) Now or here after enters the public domain through no fault of that party;
  - c) Can be proven to have been possessed by that party at the time of disclosure and which was not previously obtained, directly or indirectly, from the other party; or
  - d) Otherwise lawfully becomes available to that party from a third party that has no obligation of confidentiality.
- 20.4 The above provisions of GCC Clause 20 shall not in anyway modify any undertaking of confidentiality given by either of the parties here to prior to the date of the Contract in respect of the Supply or any part there of.
- 20.5 The provisions of GCC Clause 20 shall survive completion or termination, for whatever reason, of the Contract.

#### 21. Subcontracting

- 21.1 The Supplier shall notify the Procuring Entity in writing of all subcontracts awarded under the Contract if not already specified in the Tender. Such notification, in the original Tender or later shall not relieve the Supplier from any of its obligations, duties, responsibilities, or liability under the Contract.
- 212 Subcontracts shall comply with the provisions of GCC Clauses3 and 7.

#### 22. Specifications and Standards

- 221 Technical Specifications and Drawings
  - a) TheGoodsandRelatedServicessuppliedunderthis Contract shall conform to the technical specifications and standards mentioned in Section VI, Schedule of Requirements and, when no applicable standard is mentioned, the standard shall be equivalent or superior to the official standards whose application is appropriate to the Goods' country of origin.
  - b) The Supplier shall be entitled to disclaim responsibility for any design,data,drawing,specification or other document, or any modification there of provided or designed by or onbehalf of the Procuring Entity,by giving a notice of such disclaimer to the Procuring Entity.
  - wherever references are made in the Contract to codes and standards inaccordance with which it shall be executed, the edition or the revised version of such codes and standards shall be those specified inthe Schedule of Requirements. During Contractexecution, any changes in any such codes and standards shall be applied only after approval by the Procuring Entity and shall be treated inaccordance with GCC Clause 33.

#### 23. Packing and Documents

- 23.1 The Supplier shall provide such packing of the Goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the Contract. During transit, the packing shall be sufficient to withstand, without limitation, rough handling and exposure to extreme temperatures, salt and precipitation, and open storage. Packing case size and weights shall take into consideration, where appropriate, the remoteness of the goods 'final destination and the absence of heavy handling facilities at all points in transit.
- The packing, marking, and documentation within andoutside the packages shall comply strictly with such special requirements as shall be expressly provided for in the Contract, including additional requirements, if any, specified in the SCC, and in any other instructions ordered by the Procuring Entity.

#### 24. Insurance

24.1 Unless otherwise specified in the SCC, the Goods supplied under the Contract shall be fully insured—in a freely convertible currency from an eligible country—against loss or damage incidental to manufacture or acquisition, transportation, storage, and delivery, inaccordance with the applicable Incoterms or in the

manner specified in the SCC.

#### 25. Transportation and Incidental Services

- 25.1 Unless otherwise specified in the SCC, responsibility for arranging transportation of the Goods shall be inaccordance with the specified Incoterms.
- **25.2** The Supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:
  - a) Performance or supervision of on-site assembly and/or start-up of the supplied Goods;
  - b) Furnishing of tools required for assembly and/or maintenance of the supplied Goods;
  - c) furnishing of a detailed operations and maintenance manual for each appropriate unitofthesuppliedGoods;
  - d) performance or supervision or maintenance and/or repair of the supplied Goods, for a period of time agreed by the parties, provided that this service shall not relieve the Supplier of any warranty obligations under this Contract; and
  - e) Training of the Procuring Entity's personnel, at the Supplier's plant and/or on-site,in assembly,start-up,operation,maintenance,and/or repair of the supplied Goods.
- 25.3 Prices charged by the Supplier for incidental services, if not included in the Contract Price for the Goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the Supplier for similar services

#### 26. Inspections and Tests

- 261 The Supplier shall at its own expense and at no cost to the Procuring Entity carry out all such tests and/or inspections of the Goods and Related Services as are specified in the SCC.
- The inspections and tests may be conducted on the premises of the Supplier or its Subcontractor, at point of delivery, and/or at the Goods'final destination, or in another place in Kenya as specified in the SCC. Subject to GCCSub-Clause 26.3, if conducted on the premises of the Supplier or its Subcontractor, all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring Entity.
- The Procuring Entity orits designated representative shall be entitled to attend the tests and/or inspections referred to in GCC Sub-Clause26.2, provided that the Procuring Entity bear all of its own costs and expenses incurred in connection with such attendance including, but not limited to, all travelling and board and lodging expenses.
- 264 Whenever the Supplier is ready to carry out any such test and inspection, it shall give a reasonable advance notice, including the place and time, to the Procuring Entity. The Supplier shall obtain from any relevant third party or manufacturer any necessary permission or consent to enable the Procuring Entity or its designated representative to attend the test and/or inspection.
- The Procuring Entity may require the Supplier to carry out any test and/or inspection not required by the Contract but deemed necessary to verify that the characteristics and performance of the Goods comply with the technical specifications codes and standardsunder the Contract, provided that the Supplier's reasonable costs and expenses incurred in the carrying out of such test and/or inspection shall be added to the Contract Price. Further, if such test and/or inspection impedes the progress of manufacturing and/or the Supplier's performance of its other obligations under the Contract, due allowance will be made in respect of the Delivery Dates and Completion Dates and the other obligations so affected.
- 266 The Supplier shall provide the Procuring Entity with are port of the results of any such test and/or inspection.
- The Procuring Entity may reject any Goods or any part there of that fail to pass any test and/or inspection or do not conform to the specifications. The Supplier shall either rectify or replace such rejected Goods or parts there of or make alterations necessary to meet the specifications at no cost to the Procuring Entity, and shall repeat the test and/or inspection, at no cost to the Procuring Entity, upon giving a notice pursuant to GCC Sub- Clause 26.4.
- The Supplier agrees that neither the execution of a test and/or inspection of the Goods or any part thereof, nor the attendance by the Procuring Entity or its representative, nor the issue of any report pursuant to GCC Sub-Clause 26.6, shall release the Supplier from any warranties or other obligations under the Contract.

#### 27. Liquidated Damages

27.1 Except as provided under GCC Clause 32,if the Supplier fails to deliver any or all of the Goods by the Date(s) of delivery or perform the Related Services with in the period specified in the Contract, the Procuring Entity may without prejudice all its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage specified in the SCC of the delivered price of the delayed Goods or unperformed Services for each week or part there of delay until actual delivery or performance, upto a maximum deduction of the percentage specified inthose SCC. Once the maximumis reached, the Procuring Entity may terminate the Contract pursuant to GCC Clause 35.

#### 28. Warranty

- 28.1 The Supplier warrants that all the Goods are new, unused, and of the most recent or current models, and that they incorporateall recent improvements in design and materials, unless provided otherwise in the Contract.
- Subject to GCC Sub-Clause 22.1(b), the Supplierfurther warrants that the Goods shall be free from defects arising from any act or omission of the Supplier orarising from design, materials, and workmanship, under normal use in the conditions prevailing in the country of final destination.
- 283 Unless otherwise specified in the SCC, the warranty shall remain valid for twelve (12) months after the Goods, or any portion there of as the case may be, have been delivered to and accepted at the final destination indicated in the SCC, or for eighteen(18) months after the date of shipment from the port or place of loading in the country of origin, which ever period concludes earlier.
- 284 The Procuring Entity shall give notice to the Supplier stating the nature of any such defects together with all available evidence thereof, promptly following the discovery thereof. The Procuring Entity shall afford all reasonable opportunity for the Supplier to inspect such defects.
- 285 Upon receipt of such notice, the Supplier shall, within the period specified in the SCC, expeditiously repair or replace the defective Goods or parts thereof, at no cost to the Procuring Entity.
- 286 If having been notified, the Supplier fails to remedy the defect with in the period specified in the SCC, the Procuring Entity may proceed to take within a reasonable period such remedial action as may be necessary, at the Supplier's risk and expense and without prejudice to any other rights which the Procuring Entity may have against the Supplier under the Contract.

#### 29. PatentIndemnity

- 29.1 The Supplier shall, subject to the Procuring Entity's compliance with GCC Sub-Clause 29.2,indemnify and hold harmless the Procuring Entity and its employees and officers from and against any an dall suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Procuring Entity may suffer as a result of any in fringement or alleged in fringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract by reason of:
  - the installation of the Goods bythe Supplier or the use of the Goods in the country where the Site is located; and
  - b) The sale in any country of the products produced by the Goods.

Such indemnity shall not coverany use of the Goods or any part thereof other than for the purpose indicated by or to be reasonably inferred from the Contract, neither any infringement resulting from the use of the Goods or any part thereof, or any products produced there by in association or combination with any other equipment, plant, or materials not supplied by the Supplier, pursuant to the Contract.

- 292 If any proceedings are brought or any claim is made against the Procuring Entity arising out of the matters referred to in GCC Sub-Clause 29.1, the Procuring Entity shall promptly give the Supplier a notice thereof, and the Supplier may at its own expense and in the Procuring Entity's name conduct such proceedings or claim and any negotiations for the settlement of any such proceedings or claim.
- 293 If the Supplier fails to notify the Procuring Entity with in twenty-eight(28) days after receipt of such notice that it intends to conduct any such proceedings or claim, then the Procuring Entity shall be free to conduct the same on its own behalf.

The Procuring Entity shall, at the Supplier's request, afford all available assistance	to the Supplier in

29.4

Conducting such proceedings or claim, and shall be reimbursed by the Supplier for all reasonable expenses incurred inso doing.

The Procuring Entity shall indemnify and hold harmless the Supplier and its employees, officers, and Subcontractors from and against any and all suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Suppliermay suffer as a result of any infringement or alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract arising out of or in connection with any design, data, drawing, specification, or other documents or materials provided or designed by or onbehalf of the Procuring Entity.

#### 30. Limitation of Liability

- 301 Except in cases of criminal negligence or willful misconduct,
  - a) The Supplier shall not be liable to the Procuring Entity, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the Supplier to pay liquidated damages to the Procuring Entity, and
  - b) the aggregate liability of the Supplier to the Procuring Entity, whether under the Contract, into or otherwise, shall not exceed the total Contract Price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment, or to any obligation of the supplier to indemnify the Procuring Entity with respect to patent infringement.

#### 31. Change in Laws and Regulations

31.1 Unless otherwise specified in the Contract, if after the date of 30 days prior to date of Tender submission, any law, regulation, ordinance, order or by law having the force of law is enacted, promulgated, abrogated, or changed in Kenya (which shall be deemed to include any change in interpretation or application by the competent authorities) that subsequently affects the Delivery Dateand/or the Contract Price, then such Delivery Date and/or Contract Price shall be correspondingly increased or decreased, to the extent that the Supplier has there by been affected in the performance of any of its obligations under the Contract. Notwithstanding the foregoing, such additional or reduced cost shall not be separately paid or credited if the same has already been accounted for in the price adjustment provisions where applicable, inaccordance with GCC Clause 15.

#### 32. Force Majeure

- The Supplier shall not be liable forforfeiture of its PerformanceSecurity, liquidated damages, or termination for default if and to the extent that it's delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.
- For purposes of this Clause, "Force Majeure" means an event or situation beyond the control of the Supplier that is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of the Supplier. Such events may include, but not be limited to, acts of the Procuring Entity in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.
- If a ForceMajeure situation arises, the Supplier shall promptly notify the Procuring Entity in writing of such condition and the cause thereof. Unless otherwise directed by the Procuring Entity in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

#### 33. Change Orders and Contract Amendments

- 33.1 The Procuring Entity may at any time order the Supplier through notice inaccordance GCC Clause 8, to make changes within the general scope of the Contract in any one or more of the following:
  - a) drawings, designs, or specifications, where Goods to be furnished under the
  - b) Contract are to be specifically manufactured for the Procuring Entity;
  - c) The method of shipment or packing;
  - d) The place of delivery; and
  - e) The Related Services to be provided by the Supplier.

performance of any provisions under the Contract, an equitable adjustment shall be made in the Contract Price or in the Delivery/Completion Schedule, or both, and the Contract shall accordingly be amended. Any claims by the Supplier for adjustment under this Clause must be asserted within twenty-eight (28) days from the date of the Supplier's receipt of the Procuring Entity's change order.

- Prices to be charged by the Supplier for any Related Services that might be needed but which were not included in the Contract shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the Supplier for similar services.
- Value Engineering: The Supplier may prepare, at its own cost, a value engineering proposal at any time during the performance of the contract. The value engineering proposal shall, at a minimum, include the following;
  - a) The proposed change(s), and a description of the difference to the existing contract requirements;
  - a full cost/benefit analysis of the proposed change(s) including a description and estimate of costs (including life cycle costs) the Procuring Entity may incur implementing the value engineering proposal; and
  - c) A description of any effect(s) of the change on performance/functionality.
- 35 The Procuring Entity may accept the value engineering proposal if the proposal demonstrates benefits that:
  - a) Accelerates the delivery period; or
  - b) Reduces the Contract Price or the lifecycle costs to the Procuring Entity; or
  - c) improves the quality, efficiency or sustainability of the Goods; or
  - d) Yields any other benefits to the Procuring Entity, without compromising the necessary functions of the Facilities.
- 33.6 If the value engineering proposal is approved by the Procuring Entity and results in:
  - a) a reduction of the Contract Price; the amount to be paid to the Supplier shall be the percentage specified in the SCC of the reduction in the Contract Price; or
  - b) an increase in the Contract Price; but results in a reduction in life cycle costs due to any benefit described in
    - (a) To (d) above, the amount to be paid to the Supplier shall be the full increase in the Contract Price.
- 33.7 Subject to the above, no variation in or modification of the terms of the Contract shall be made except by written amendment signed by the parties.

#### 34. Extensions of Time

- If at any time during performance of the Contract, the Supplierorits subcontractors should encounter conditions impeding timely delivery of the Goods or completion of Related Services pursuant to GCC Clause13, the Supplier shall promptly notify the Procuring Entity in writing of the delay, its likely duration, and its cause. As soon as practicable after receipt of the Supplier's notice, the Procuring Entity shall evaluate the situation and may at its discretion extend the Supplier's time for performance, in which case the extension shall be ratified by the parties by amendment of the Contract.
- Except in case of Force Majeure, as provided under GCC Clause 32,a delay by the Supplier in the performance of its Delivery and Completion obligations shall render the Supplier liable to the imposition of liquidated damages pursuant to GCC Clause26, unless an extension of time is agreed upon, pursuant to GCCSub-Clause34.1.

#### 35. Termination

- 35.1 Termination for Default
  - a) The Procuring Entity, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Supplier, may terminate the Contract in whole orin part:
    - i) if the Supplier fails to deliver any or all of the Goods within the period specified in the Contract, or within any extension thereof granted by the Procuring Entity pursuant to GCC Clause 34;
    - ii) if the Supplier fails to perform any other obligation under the Contract; or
    - iii) If the Supplier, in the judgment of the Procuring Entity has engaged in Fraud and Corruption, as defined in paragraph 2.2 a of the Appendix to the GCC, incompeting for or

in executing the Contract. In the event the Procuring Entity terminates the Contract in whole or in part, pursuant to GCC b)

Clause35.1(a), the Procuring Entity may procure, upon such terms and in such manner as it deems appropriate, Goods or Related Services similar to those undelivered or not performed, and the Supplier shall be liable to the Procuring Entity for any additional costs for such similar Goods or Related Services. However, the Supplier shall continue performance of the Contract to the extent not terminated.

#### 352 Termination for Insolvency.

The Procuring Entity may at any time terminate the Contract by giving notice to the Supplier if the Supplier becomes bankrupt or otherwise insolvent. In such event, termination will be without compensation to the Supplier, provided that such termination will not prejudice or affect any righ to faction or remedy that has accrued or will accrue there after to the Procuring Entity

#### 35.2 Termination for Convenience.

- a) The Procuring Entity, by notice sent to the Supplier, may terminate the Contract, in whole or in part, at any time forits convenience. The notice of termination shall specify that termination is for the Procuring Entity's convenience, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.
- b) TheGoods that are complete and ready for shipment within twenty-eight (28) days after the Supplier's receipt of notice of termination shall be accepted by the Procuring Entity at the Contract terms and prices. For the remaining Goods, the Procuring Entity may elect:
  - i) To have any portion completed and delivered at the Contract terms and prices; and/or
  - ii) To cancel the remainder and pay to the Supplier an agreed amount for partially completed Goods and Related Services and for materials and parts previously procured by the Supplier.

#### 36. Assignment

36.1 Neither the Procuring Entity nor the Supplier shall assign, in whole or in part, their obligations under this Contract, except with prior written consent of the other party.

#### 37. Export Restriction

Notwith standing any obligation under the Contract to complete all export formalities, any export restrictions attributable to the Procuring Entity, to Kenya, or to the use of the products/goods, systems or services to be supplied, which arise from trade regulations from a country supplying those products/goods, systems or services, and which substantially impede the Supplier from meeting its obligations under the Contract, shall release the Supplier from the obligation to provide deliveries or services, always provided, however, that the Supplier can demonstrate to the satisfaction of the Procuring Entity that it has completed all formalities in a timely manner, including applying for permits, authorizations and licenses necessary for the export of the products/goods, systems or services under the terms of the Contract. Termination of the Contract on this basis shall be for the Procuring Entity's convenience pursuant to Sub-Clause 35.3.

#### SECTION VII-SPECIAL CONDITIONS OF CONTRACT

The following Special Conditions of Contract (SCC) shall supplement and/or amend the General Conditions of Contract (GCC). Whenever there is a conflict, the provisions here in shall prevail over those in the GCC.

[The Procuring Entity shall select insert the appropriate wording using the samples below or other acceptable wording, and delete the text in italics].

#### SECTION VII-SPECIAL CONDITIONS OF CONTRACT

The following Special Conditions of Contract (SCC) shall supplement and / or amend the General Conditions of Contract (GCC). Whenever there is a conflict, the provisions here in shall prevail over those in the GCC.

[The Procuring Entity shall select insert the appropriate wording using the samples below or other acceptable wording, and delete the text in italics]

r		
Number	of	Amendments of, and Supplements to, Clauses in the General Conditions of
GC Clause		Contract
GCC1.1(h)		The Procuring Entity is: Mwai Kibaki Hospital
GCC4.2(a)		The meaning of the trade terms shall be as prescribed by Incoterms.If the
		meaning of any trade term and the rights and obligations of the parties there
		under shall not be as prescribed by Incoterms, they shall be as
		prescribedby:[exceptional;refer to other
6664.0(1)		Internationally accepted trade terms]
GCC4.2(b)		The version edition of Incoterms shall be the current applicable incoterms
GCC8.1		For <u>notices</u> , the Procuring Entity's address shall be:
		Attention:To Chief executive officer]
		Postal Address:[541-10106 Othaya Kenya]
		Physical Address: Nyeri county, Nyeri-Othaya Road off Hospital Road, Mwai Kibaki
		Hospital Administration block, supply Chain Management Entrance.
		Telephone: [0782630345]
66640.4.0		Electronic mail address: procurementothaya@gmail.com
GCC10.4.2		The place of arbitration shall be as determined by the ProcuringEntity
GCC13.1		Details of Shipping and other Documents to be furnished by the Supplier are
		[insert the required documents, such as a negotiable bill of lading, a non-
		negotiable sea way bill, an airway bill, a railway consignment note, a road
		consignment note, insurance certificate, Manufacturer's or Supplier's warranty
		certificate,inspection certificate issued by nominated inspection
		agency,Supplier's factory shipping details etc.].
		The characteristic health and a first the December Fortific to Committee Com
		The above documents shall be received by the Procuring Entity before arrival of
		the Goods and, if not received, the Supplier will be responsible for any
CCC4F 4		consequent expenses.
GCC15.1		The prices charged for the Goods supplied and the related Services performed
		Shall not be adjustable during the contract period.
GCC16.1		GCC16.1—The method and conditions of payment to be made to the Supplier
500 10.1		under this Contract shall be as upon issuance of Delivery Notes, Invoices and
		Financial Statement
		i manerat statement

GCC16.5	The interest rate that shall be applied isN/A
GCC18.1	A Performance Securityof 1% Shall be required
GCC18.3	If required, the Performance Security shall be in the form of a Bank guarantee  If required, the Performance security shall be denominated in [insert "a freely convertible currency acceptable to the Procuring Entity"or "the currencies of payment of the Contract, inaccordance with their portions of the Contract Price"]
GCC18.4	Discharge of the Performance Security shall take place not later than 30 days following the Completion of contract.
GCC23.2	The packing, marking and documentation within and outside the packages shall be: [insert in detail the type of packing required, the markings in the packing and all documentation required]
GCC24.1	The insurance coverage shall be as specified in the Incoterms.  If not in accordance with Incoterms, insurance shall be as follows:  [insert specific insurance provisions agreed upon, including coverage, currency and amount]
GCC25.1	Responsibility for transportation of the Goods shall be as specified in the Incoterms.

	If not inaccordance with Incoterms, responsibility for transportations shall be as follows:
	[insert "The Supplier is required under the Contract to transport the Goods to a specified place of final destination within Kenya, defined as the Project Site, transport to such place of destination in Kenya, including insurance and storage, as shall be specified inthe Contract, shall be arranged by the Supplier,
	and related costs shall be included in theContract Price";or any other agreed
	upon trade terms (specify the respective responsibilities of the Procuring
	Entity and the Supplier)]
GCC25.2	Incidental services to be provided are:
	[Selected services covered under GCC Clause 25.2 and/or other should be specified with the desired features. The price quoted in the Tender price or agreed with the selected Supplier shall be included in the Contract Price.]
GCC26.1	The inspections and tests shallbe done bythe Procuring Entity Inspectionand
	Acceptance Committee as per the specifications of the items in the tender document
GCC26.2	The Inspections and tests shall be conducted at Procuring Entity premises
GCC27.1	The liquidated damage shall be:N/A
GCC27.1	The maximum amount of liquidated damages shall be:N/A
GCC28.3	The period of validity of the Warranty shall be:[insert number] days For purposes of the Warranty,the place(s) of final destination(s) shall be:N/A
	Sampleprovision
	GCC28.3—In partial modification of the provisions, the warranty period shall be
	(a) make such changes, modifications, and/or additions to the Goods or any part thereof as may be necessary in order to attain the contractual guarantees specified in the Contractat its own cost and expense and to carry out further performance tests inaccordance with GCC 26.7,
	or
	(b) pay liquidated damages to the Procuring Entity with respect to the failure to meet the contractual guarantees. The rate of these liquidated damages shall be().
	[The rate should be higher than the adjustment rate used in the Tender evaluation under TDS34.6(f)]
GCC28.5, GCC28.6	The period for repair or replacement shall be:N/A
GCC 33.6	If thevalueengineeringproposalisapprovedbytheProcuringEntitytheamounttobe paidtotheSuppliershallbeN/A
	The percentage is normally upto 50%) of thereductionintheContractPrice.

# **SECTION VIII- CONTRACT FORMS**

This Section contains forms which, once completed, will form part of the Contract. The forms for Performance Security and Advance Payment Security, when required, shall only be completed by the successful tenderer after contract award.

#### FORMNO.1:NOTIFICATION OF INTENTION TO AWARD

This Notification of Intention to Award shall be sent to each Tenderer that submitted a Tender. Send

this Notification to the Tenderer's Authorized Representative named in the Tender Information Form on the form at below. **FORMAT** 1. For the attention of Tenderer's Authorized Representative Name: [insert Authorized Representative's name] I)Address: [insert Authorized Representative's Address] ii) Telephone: [insertAuthorized Representative's telephone/fax numbers] *iv*) Email Address: \_\_\_\_\_\_[insert Authorized Representative's email address] [IMPORTANT: insert the date that this Notification is transmitted to Tenderers. The Notification must be sent to all Tenderers simultaneously. This means on the same date and as close to the same time as possible.] 2 Date of transmission: [email] on [date] (local time) This Notification is sent by (Name and designation) 3. NotificationofIntentiontoAward Employer: \_\_\_\_\_[insert the name of the Employer] I)Project:\_\_\_\_\_[insert name of project] ii) Contracttitle: [insert the name of the contract] Country: \_\_\_\_\_\_[insert country where ITT is issued] ITTNo: [insert ITT reference number from Procurement Plan] This Notification of Intention to Award (Notification) notifies you of our decision to award the above contract. The transmission of this Notification begins the Standstill Period. During the Standstill Period, you may: 4. Request a debriefing in relation to the evaluation of yourtender Submit a Procurement-related Complaint in relation to the decision to award the contract. The successful tenderer i) Name of successful Tender\_\_\_\_\_ ii) Address of the successful Tender \_\_\_\_\_ Contract price of the successful Tender Kenya Shillings\_\_\_\_\_\_(in words

Marian Call Table

Other Tenderers

Names of all Tenderers that submitted a Tender.If the Tender's price was evaluated include the evaluated price as well as the Tender price as read out.For Tenders not evaluated, give one main reason the Tender was unsuccessful.

S/No.	Name of Tender	Tender Price as read out	Tender's evaluated price(Note a)	One Reason Why Not Evaluated
1				
2				
3				
4				
5				

#### (Note a)State NE if not evaluated

- 5. How to request adebriefing
  - a) DEADLINE: The deadline to request a debriefing expires at midnight on [insert date] (local time).
  - b) You may request a debriefing in relation to the results of the evaluation of your Tender.If you decide to request a debriefing your written request must be made within three (5) Business Days of receiptof this Notification of Intention to Award.
  - c) Provide the contract name, reference number, name of the Tenderer, contact details; and address the request for debriefing as follows:

I)	Attention:	[insert full name of person,if applicable]
ii)	Title/position:	[insert title/position]
ii)	Agency:	[insert name of Employer]
iii)	Email address:	[insert email address]

- d) If your request for a debriefing Is receivedwithin the Days deadline, we will provide the debriefing within five (3) Business Daysof receipt of your request. If we are unable to provide the debriefing within this period, the Standstill Period shall be extended by five (3) Days after the date that the debriefing is provided. If this happens, we will notify you and confirm the date that the extended Standstill Period will end.
- e) The debriefing maybe in writing, by phone, video conference call or in person. We shall promptly advise you in writing how the debriefing will take place and confirm the date and time.
- f) If the deadline to request a debriefing has expired, you may still request a debriefing. In this case, we will provide the debriefing as soon as practicable, and normally no laterthan fifteen (15) Days from the date of publication of the Contract Award Notice.
- 6. How to make a complaint
  - a) Period: Procurement-related Complaint challenging the decision to award shall be submitted by midnight, [insert date](local time).
  - b) Provide the contract name, reference number, name of the Tenderer, contact details; and address the Procurement-related Complaint as follows:

(J	Attention:	_[insert full name of person,ifapplicable]
ii)	Title/position:	[insert title/position]
iii)	Agency:	[insert name of Employer]
iv)	Emailaddress:	[insert email address]

- c) At this point in the procurement process, you may submit a Procurement-related Complaint challenging the decision to award the contract. You do not need to have requested, or received, a debriefing before making his complaint. Your complaint must be submitted within the Standstill Period and received by us before the Standstill Period ends.
- d) Further information:For more information referto the Public Procurement and Disposals Act 2015 and its Regulations available from the Website <a href="www.ppra.go.ke">www.ppra.go.ke</a> or email complaints@ppra.go.ke.

You should read these documents be for preparing and submitting your complaint.

- e) There are four essential requirements:
- You must be an 'interested party'. In this case, that means a Tenderer who submitted a Tender in this tendering process, and is the recipient of a Notification of Intention to Award.
- ii) The complaint can only challenge the decision to award the contract.
- iii) You must submit the complaint with in the period stated above.
- iv) You must include, in your complaint, all of the information required to support your complaint.

#### 7. Standstill Period

- i) DEADLINE: The Standstill Period is due to end at midnight on [insert date](local time).
- ii) The Standstill Period lasts ten (14) Days after the date of transmission of this Notification of Intention to Award.
- iii) The Standstill Period may be extended as stated in paragraph Section 5(d) above.

If you have any questions regarding this Notification please do not hesitate to contact us.

On behalf of the Employer:	
Signature:	
Name:	Title/p
0	

**Board Secretary** 

# FORM FOR REVIEW (r.203(1))

PUBLICPROCUREMENTADMINISTRATIVEREVIEWBOARD
APPLICATION NOOF20
BETWEEN
APPLICANT AND
RESPONDENT (Procuring Entity)
Request for review of the decision of the(Name of the Procuring Entity ofdated theday of
REQUEST FOR REVIEW
I/Wethe above named Applicant(s), of address: Physical addressP.O. Box NoTel.NoEmail, hereby request the Public Procurement Administrative Review Board to review The whole/part of the above mentioned decision on the following grounds, namely:
1.
2.
By this memorandum, the Applicant requests the Board for an order/or ders that:
1.
2.
SIGNED(Applicant) Dated onday of/20
FOR OFFICIAL USE ONLY Lodged with the Secretary Public Procuremen tAdministrative Review Board onday of20
SIGNED

# FORM NO.3 LETTER OF AWARD

[Use letterhead pap	er of the Procuring Entity]
	[Date]
To:	[name and address of the Supplier]
Subject:	Notification of Award Contract No
execution of the SCC] for the Acce	you that your Tender dated[insert date] for[insert name of the contract and identification number, as given in the oted Contract Amount of[insert amount in numbers and words and y], as corrected and modified inaccordance with the Instructions to tenderers is by our Agency.
	to furnish the Performance Security within 30 days inaccordance with the Conditions of hat purpose the of the Performance Security Form included in Section X, Contract Forms, of ment.
Authorized Signature: N	ame

**Attachment: Contract Agreement** 

# FORM NO.4 -CONTRACT AGREEMENT

[The	succes	sful t	enderer shall fill in this form inaccordance with the instructions indicated]					
THIS [inse princ	AGRE ert: <b>ye</b> c cipal p	EMEN ar].B olace	NT made the[insert:number] day of[insert: month], ETWEEN(1)[insert complete name of Procuring Entity and having its of business at [insert:address of Procuring Entity] (herein after called "Procuring					
the	laws	of[	the one part; and (2)[insert name of Supplier], a corporation incorporated under insert:country of Supplier] and having its principal place of business at [insert:address					
of Su	ıpplie	<i>r]</i> (he	rein after called"the Supplier"),of the other part.					
1.	WHE	REAS 1	the Procuring Entity invited Tenders for certain Goods and ancillary services,viz.,	_[insert				
	i)	In t	this Agreement words and expressions shall have the same meanings as are ectively assigned tothem in the Contract documents referred to.					
	ii)		following documents shall be deemed to form and be read and construed as part of Agreement. This Agreement shall prevail overall other contract documents.					
		a)	The Letter of Acceptance					
		b)	the Letter of Tender					
		c)	The Addenda Nos(if any)					
		d)	Special Conditions of Contract					
		e)	General Conditions of Contract					
		f)	The Specification (including Schedule of Requirements and Technical Specifications)					
		g)	the completed Schedules (including Price Schedules)					
		h)	any other document listed in GCC as forming part of the Contract					
	iii)	this Serv	onsideration of the payments to be made by the Procuring Entity to the Supplier as specified in Agreement, the Supplier here by covenants with the Procuring Entity to provide the Goods and rices and to remedy defects therein in conformity in all respects with the provisions of the tract.					
2.	and S	The Procuring Entity hereby covenants to pay the Supplier in consideration of the provision of the Goods and Services and the remedying ofdefectstherein, the Contract Price or such other sum as may become payable under the provisions of the Contractatthetimes and in the manner prescribed by the Contract.						
3.			S whereof the parties hereto have caused this Agreement to be executed in accordance with f Kenya on the day, month and year indicated above.					
For_	and or	beha	alf of the Procuring Entity					
Signe	ed:		[insert signature]					
In th	e capa	acity	of[insert title or other appropriate designation] In the presence of					
			[Insert identification of official witness] For and onbehalf of the Supplie	r				
Signe	ed:		[insert signature of authorized representative(s) of the Supplier] in the capacity	of				
			[Insert title or other appropriate designation] inthepresence of					
			[Insert identification of official witness]					

# FORM NO. 5 - PERFORMANCE SECURITY [Option 1 - Unconditional Demand Bank Guarantee]

[Gu	arantor letter he	pad]					
Ben	eficiary:	[inser	t name	and			
	ress of Employer						
	e:	-	ate of issuel				
Gua	·	[Insert nam	_	ess of pla	ace of issue, u	ınless	
1.	We have bee	n informed t	hat				
	after called			has			(here in entered
		Contract No		Hus			circica
			With /name	of Employee	٥)		dated
	-		_With <i>(name  </i> (the Emplo	o <i>j Employei</i> ver as th	r) ne Beneficiary),	for	the
	execution of					. •	
2.	At the requestor pay the Benefic ), such sum be Contract Price supported byth signed document in breach of it	of the Contractions and summing payable is payable, ue Beneficiary at accompants obligation	ctor, we as n or sums no in the types upon receipt is statement, ying or identics) under the	Guarantor t exceeding and proporty us of the whether in fying the decontract, v	, hereby irrevolutions of the conditions of current e Beneficiary's of the demand itseemand, stating the vithout the Beneficiary is pecified thereing the specified thereing the specified thereing the conditions of the conditions	cably unt of ncies in complyielf or in the period of the p	(in words which the ng demand a separate Applicant is
4.					of,2 <sup>2</sup> , office indicated a		
5.	exceed [six mo	onths][one ye	<i>ar]</i> ,in respoi	nse to the	this guarantee fo Beneficiary's writ Guarant or before	tten red	quest for
[Naı	me of Authorized	l Official,sign	nature(s) and	seals/stamp	DS]		-

Note: All italicized text (including footnotes) is for use in preparing this form and shall be deleted from the final product.

# FORM No. 6-PERFORMANCE SECURITY [Option 2- Performance Bond]

[Note: Procuring Entities are advised to use Performance Security -Unconditional Demand Bank Guarantee instead of Performance Bond due to difficulties involved in calling Bond holder to action]

[Gua	ranto	or letter head or SWIFT identifier code]
Bene	ficiar	y:[insert name and Address
of Em	ploye	er] Date:[Insert date ofissue]
PERF	ORMA	NNCE BOND No.:
Guara the le	antor: etter	:[Insert name and address of place of issue, unless indicated in head]
1.	Byth	isBondas Principal (hereinafter called "the Contractor")and as Surety (herein after called"the Surety"),are held and
	curre	Jas Jurety (herein after called the Surety), are need and by bound unto
2.	day o	REAStheContractorhasenteredintoa written Agreement with the Employer dated the of,20_, forinaccordance with the documents,plans,specifications,and ndments thereto,which to the extent herein provided for,are by reference made part hereof and nerein after referred to as the Contract.
3.	faith null decla	T,THEREFORE, the Conditionof this Obligation is such that, if the Contractor shall promptly and ifully perform the said Contract (including any amendments thereto), then this obligation shall be and void; otherwise, it shall remain in full force and effect. Whenever the Contractor shall be, and ared by the Employer to be, in default under the Contract, the Employer having performed the loyer's obligations there under, the Surety may promptly remedy the default, or shall promptly:
	1)	Complete the Contract inaccordance with its terms and conditions; or
	2)	obtaina tenderortenders from qualified tenderers forsubmissionto the Employerforcompletingthe Contract inaccordance with its terms and conditions, and upon determination by the Employer and the Surety of the lowest responsive Tenderers, arrange for a Contract between such Tenderer, and Employer and make available as work progresses (even though there should be a default or a succession of defaults under the Contractor Contracts of completion arranged under this paragraph) sufficient funds to pay the cost of completion less the Balance of the Contract Price; but not exceeding, including other costs and damages for which the Surety may be liable here under, the amount set forth in the first paragraph hereof. The term Balance of the Contract Price, "asused in this paragraph, shall mean the total amount payable by Employer to Contractor under the Contract, less the amount properly paid by Employer to Contractor; or
	3)	Pay the Employer the amount required by Employer to complete the Contract in accordance with its terms and conditions upto a total not exceeding the amount of this Bond.
4.	The	Surety shall not be liable for a greater sum than the specified penalty of this Bond.
5.	of th	suit under this Bond must be instituted before the expirationof oneyear from the date of the issuing the Taking-Over Certificate. No right of action shall accrue on this Bond to or for the use of any person corporation other than the Employer named herein or the heirs, executors, administrators, essors, and assigns of the Employer.
6.	caus repr	estimony whereof,the Contractor has here unto set his hand and affixed his seal,and the Surety has ed these presents to be sealed with his corporate seal duly attested by the signature of his legal esentative,this day  of
SIGNE		onbehalf of
		in the capacity of

In the presence of	
SIGNE DON	on behalf of
Ву	in the capacity of
In the presence of	

[Guarantor letter head]	
Beneficiary: Name and Addressof Employer] Date:[Insert date of issue]	
ADVANCE PAYMENT GUARANTEE No.:	[Insert guarantee reference number]
Guarantor:[Insert name and address of place of issue, unless indicate	ed in the letter head]
1. We have been informed that (herein after called into Contract No dated with the for the execution of (herein after called" the Contract").	•
2. Furthermore, we understand that, according to the condition payment in the sum (in words_) is to be made against an advance page 1.	·
3. At the request of the Contractor, we as Guarantor, hereby irrespendiciary any sum or sums not exceeding into talan amountof(	in words supported by the Beneficiary's
<ul> <li>(a) Has used the advance payment for purposes other than the congoods; or</li> <li>(b) Has failed to repay the advance payment in accordance specifying the amount which the Applicant has failed to repay.</li> </ul>	·
4. A demand under this guarantee may be presented as from the pa certificate from the Beneficiary's bank stating that the advance been credited to the Contractor on its account number at	payment referred to above has
5. The maximum amount of this guarantee shall be progressively advancepayment repaid by the Contractor as specified in copies of certificates which shall be presented to us. This guarantee shall e receipt of a copy of the interim payment certificate indicating t Accepted Contract Amount, less provisional sums, has been certifie,2,²whichever is earlier.Consequently,any demand for paymen received by us at this office on or before that date.	interim statements or payment expire, at the latest, upon our hat ninety (90) percent of the d for payment, or on the day of
6. The Guarantor agrees to a one-time extension of this guarantee months] [one year], in response to the Beneficiary's written request to be presented to the Guarantor before the expiry of the guarantee.	quest for such extension, such
[Name of Authorized Official, signature(s) and seals/stamps]	
Note:All italicized text(including foot notes) is for use in preparing this for final product.	orm and shall be deleted from the

FORMNO.7-ADVANCE PAYMENT SECURITY [Demand Bank Guarantee]

<sup>&</sup>lt;sup>1</sup>The Guarantor shall insert an amount representing the amount of the advance payment and denominated either in the currency of the advance payment as specified in the Contract.

<sup>2</sup>Insert the expected expiration date of the Time for Completion The Employer should note that in the event of an

<sup>&</sup>lt;sup>2</sup>Insert the expected expiration date of the Time for Completion. The Employer should note that in the event of an extension of the time for completion of the Contract, the Employer would need to request an extension of this

guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee.

#### FORM NO.8 BENEFICIAL OWNERSHIP DISCLOSURE FORM

#### INSTRUCTIONS TO TENDERERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM

This Beneficial Ownership Disclosure Form ("Form") is to be completed by the successful tenderer. In case of joint venture, the tenderer must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.

For the purposes of this Form, a Beneficial Owner of a Tenderer is any natural person who ultimately owns or controls the Tenderer by meeting one or more of the following conditions:

- Directly or indirectly holding 25% or more of the shares.
- *Directly or indirectly holding 25% or more of the voting rights.*
- Directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Tenderer.

Tender Reference No.:	insert			
identification no] Name of the Assignment:	[insert name of			
the assignment] to:[insert complete name of Pl	rocuring Entity]			
In response to your notification of award dated[insert date of notification of award] to furnish additional information on beneficial ownership:[select one option as applicable and delete the options that are not applicable]				
I) We here by provide the following beneficial ownership information	tion.			

#### Detailsofbeneficialownership

Identity of Beneficial Owner	Directly or indirectly holding 25% or more of the shares (Yes/No)	Directly or indirectly holding 25% or more of the Voting Rights (Yes/No)	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Tenderer (Yes/No)
[include full name(last,middle ,first), nationality,country of residence]			

OR

ii) We declare that there is no Beneficial Owner meeting one or more of the following conditions:directly or indirectly holding 25% or more of the shares. Directly or indirectly holding 25% or more of the voting rights. Directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Tenderer.

OR

We declare that we are unable to identify any Beneficial Owner meeting one or more of the following conditions.[If this option is selected,theTenderer shall provide explanation on why it Is unable to identify any Beneficial Owner]

Directly or indirectly holding 25% or more of the shares. Directly or indirectly holding 25% or more of the voting rights.

Directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing

body of the Tenderer]"

Name of the Tenderer*[insert complete name of the Tenderer]
Name of the person duly authorized to sign the Tender on behalf of the Tenderer: ** [insert complete name of person duly authorized to sign the Tender]
Title of the person signing the Tender[insert complete title of the person signing the Tender]
Signature of the person named above[insert signature of person whose name and capacity are shown above]
Date signed[inser date of signing] day of[Insert month],[insert year]



# MWAI KIBAKI HOSPITAL RECOMMENDATION FORM

TENDER NO: MKH/T/24/2023-2024-SUPPLY AND DELIVERYOF LAUNDRY DETERGENTS AND CLEANSING MATERIAL

This is to confirm that the above-mention	oned bidder has supplied and delivered similar item	s to our institution satisfactorily.
Name of Institution	Name of Institution	Name of Institution
Contact Person	Contact Person	Contact Person
Designation	Designation	Phone Number
Phone Number	Phone Number	Sign
Sign	Sign	Stamp
Stamp	Stamp	·